

Student Enrollment, Completion and Placement Report, FY 2009-10

INSURANCE SYSTEM OF TN, KAPLAN FINANCIAL - CHATTANOOGA, CHATTANOOGA, TN

| | Institution Total | TN HEALTH ONLY CLASSROOM | TN LIFE ONLY CLASSROOM | TN LIFE, ACCIDENT & HEALTH CLASSROOM | TN PROPERTY AND CASUALTY CLASSROOM |
|------------------------|-------------------|--------------------------|------------------------|--------------------------------------|------------------------------------|
| Student Population | 261 | 6 | 27 | 144 | 84 |
| Still Enrolled | 0 | N/A | 0 | 0 | 0 |
| Percent Still Enrolled | 0.0% | N/A | 0.0% | 0.0% | 0.0% |

WITHDRAWAL SUMMARY

| | | | | | |
|----------------------------------|-----|-----|------|-----|------|
| Total Withdrawals | 1 | N/A | 0 | 1 | 0 |
| Special Circumstance Withdrawals | 0 | N/A | 0 | 0 | 0 |
| Withdrawal Rate | .4% | N/A | 0.0% | .7% | 0.0% |

COMPLETION SUMMARY

| | | | | | |
|--|-------|-----|--------|-------|--------|
| Total Exiters (Not Currently Enrolled) | 261 | N/A | 27 | 144 | 84 |
| Total Completions | 260 | N/A | 27 | 143 | 84 |
| Completion Rate | 99.6% | N/A | 100.0% | 99.3% | 100.0% |

PLACEMENT SUMMARY

| | | | | | |
|-------------------------------------|--------|-----|--------|--------|--------|
| Total Placeable | 261 | N/A | 27 | 144 | 84 |
| Special Circumstance Non-Placements | 0 | N/A | 0 | 0 | 0 |
| Placed Withdrawals | 1 | N/A | 0 | 1 | 0 |
| Total Placed In-Field | 261 | N/A | 27 | 144 | 84 |
| In-Field Placement Rate | 100.0% | N/A | 100.0% | 100.0% | 100.0% |
| Total Placed | 261 | N/A | 27 | 144 | 84 |
| Placement Rate | 100.0% | N/A | 100.0% | 100.0% | 100.0% |

STUDENT DEMOGRAPHICS

| Race | | | | | |
|--------------------------|-------|-----|-------|-------|-------|
| Caucasian | 230 | N/A | 24 | 122 | 78 |
| Percent Caucasian | 88.1% | N/A | 88.9% | 84.7% | 92.9% |
| African-American | 18 | N/A | 2 | 14 | 2 |
| Percent African-American | 6.9% | N/A | 7.4% | 9.7% | 2.4% |
| Hispanic | 7 | N/A | 0 | 5 | 2 |
| Percent Hispanic | 2.7% | N/A | 0.0% | 3.5% | 2.4% |
| Other | 6 | N/A | 1 | 3 | 2 |
| Percent Other | 2.3% | N/A | 3.7% | 2.1% | 2.4% |
| Subtotal Race | 261 | N/A | 27 | 144 | 84 |
| Gender | | | | | |
| Male | 147 | N/A | 18 | 80 | 44 |
| Percent Male | 56.3% | N/A | 66.7% | 55.6% | 52.4% |
| Female | 114 | N/A | 9 | 64 | 40 |
| Percent Female | 43.7% | N/A | 33.3% | 44.4% | 47.6% |
| Subtotal Gender | 261 | N/A | 27 | 144 | 84 |
| Age | | | | | |
| Under 25 | 45 | N/A | 3 | 25 | 17 |
| Percent Under 25 | 17.4% | N/A | 11.1% | 17.7% | 20.2% |
| 25 and Over | 213 | N/A | 24 | 116 | 67 |
| Percent 25 and Over | 82.6% | N/A | 88.9% | 82.3% | 79.8% |
| Subtotal Age | 258 | N/A | 27 | 141 | 84 |

NOTE: Reporting fiscal year spans July 1, 2009 thru June 30, 2010. N/A: Not applicable or less than 10 students enrolled in the program.