

## Student Enrollment, Graduation and Placement Report, 2008

### INSURANCE SYSTEMS OF TN, KAPLAN FINANCIAL NASHVILLE 5097

	Institution Total	1st TN Casualty Only Class	1st TN Health Only Class	1st TN Life Only Class	1st TN Life, Acc & Hlth Class	1st TN Prop & Casualty Class	1st TN Property Only Class	1st TN Title Ins License 1 Day Class	SER 24 Class	SER 4 Class
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#### ENROLLMENT INFORMATION

Total Enrollment	2,965	12	172	305	1,306	621	13	48	40	5
Total Exiters (Not Currently Enrolled)	2,965	12	172	305	1,306	621	13	48	40	5
Still Enrolled	0	0	0	0	0	0	0	0	0	0
Percent Still Enrolled	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

#### Race

Caucasian	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Percent Caucasian	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
African-American	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Percent African-American	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hispanic	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Percent Hispanic	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Percent Other	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Subtotal	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

#### Gender

Male	1,594	5	89	156	755	287	3	16	29	2
Percent Male	53.8%	41.7%	51.7%	51.1%	57.8%	46.2%	23.1%	33.3%	72.5%	40.0%
Female	1,371	7	83	149	551	334	10	32	11	3
Percent Female	46.2%	58.3%	48.3%	48.9%	42.2%	53.8%	76.9%	66.7%	27.5%	60.0%
Subtotal	2,965	12	172	305	1,306	621	13	48	40	5

#### COMPLETION INFORMATION: GRADUATION

Total Withdrawals	0	0	0	0	0	0	0	0	0	0
Special Circumstance Withdrawals	0	0	0	0	0	0	0	0	0	0
Withdrawal Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total Completions	2,965	12	172	305	1,306	621	13	48	40	5
Completion Rate	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Average Completion Time (Days)	4	4	4	2	4	4	3	1	2	1
Median Completion Age (Years)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

#### PLACEMENT INFORMATION

Total Placeable	2,965	12	172	305	1,306	621	13	48	40	5
Special Circumstance Non-Placements	0	0	0	0	0	0	0	0	0	0
Withdrawals Placed	0	0	0	0	0	0	0	0	0	0
Total Placed	0	0	0	0	0	0	0	0	0	0
Placement Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total Placed In-Field	0	0	0	0	0	0	0	0	0	0
In-Field Placement Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

NOTE: Reporting fiscal year spans July 1, 2007 thru June 30, 2008. N/A: Not applicable or data not available.

#### METHODOLOGY:

Withdrawal Rate is Total Withdrawals (minus the number of withdrawals due to special circumstances, if applicable) as a percent of Total Enrollment.

Completion Rate is Total Completions as a percent of Total Exiters (minus the number of withdrawals due to special circumstances, if applicable).

Placement Rate is Total Placed as a percent of Total Placeable. In-Field Placement Rate is Total Placed In-Field as a percent of Total Placeable.

Total Placeable is Total Completions minus the number of completers not placed due to special circumstances (if applicable), plus the number of withdrawals that placed (if applicable).

## Student Enrollment, Graduation and Placement Report, 2008

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	SER 6 Class	SER 63 Class	SER 65 2-Day Class	SER 66 1-Day Class	SER 7 Class	SER 9/10 Class
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#### ENROLLMENT INFORMATION

Total Enrollment	100	77	75	47	122	22
Total Exiters (Not Currently Enrolled)	100	77	75	47	122	22
Still Enrolled	0	0	0	0	0	0
Percent Still Enrolled	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

#### Race

Caucasian	N/A	N/A	N/A	N/A	N/A	N/A
Percent Caucasian	N/A	N/A	N/A	N/A	N/A	N/A
African-American	N/A	N/A	N/A	N/A	N/A	N/A
Percent African-American	N/A	N/A	N/A	N/A	N/A	N/A
Hispanic	N/A	N/A	N/A	N/A	N/A	N/A
Percent Hispanic	N/A	N/A	N/A	N/A	N/A	N/A
Other	N/A	N/A	N/A	N/A	N/A	N/A
Percent Other	N/A	N/A	N/A	N/A	N/A	N/A
Subtotal	N/A	N/A	N/A	N/A	N/A	N/A

#### Gender

Male	56	44	53	26	65	8
Percent Male	56.0%	57.1%	70.7%	55.3%	53.3%	36.4%
Female	44	33	22	21	57	14
Percent Female	44.0%	42.9%	29.3%	44.7%	46.7%	63.6%
Subtotal	100	77	75	47	122	22

#### COMPLETION INFORMATION: GRADUATION

Total Withdrawals	0	0	0	0	0	0
Special Circumstance Withdrawals	0	0	0	0	0	0
Withdrawal Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total Completions	100	77	75	47	122	22
Completion Rate	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Average Completion Time (Days)	3	1	2	1	5	3
Median Completion Age (Years)	N/A	N/A	N/A	N/A	N/A	N/A

#### PLACEMENT INFORMATION

Total Placeable	100	77	75	47	122	22
Special Circumstance Non-Placements	0	0	0	0	0	0
Withdrawals Placed	0	0	0	0	0	0
Total Placed	0	0	0	0	0	0
Placement Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total Placed In-Field	0	0	0	0	0	0
In-Field Placement Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

NOTE: Reporting fiscal year spans July 1, 2007 thru June 30, 2008. N/A: Not applicable or data not available.

#### METHODOLOGY:

Withdrawal Rate is Total Withdrawals (minus the number of withdrawals due to special circumstances, if applicable) as a percent of Total Enrollment.

Completion Rate is Total Completions as a percent of Total Exiters (minus the number of withdrawals due to special circumstances, if applicable).

Placement Rate is Total Placed as a percent of Total Placeable. In-Field Placement Rate is Total Placed In-Field as a percent of Total Placeable.

Total Placeable is Total Completions minus the number of completers not placed due to special circumstances (if applicable), plus the number of withdrawals that placed (if applicable).