



BellSouth Telecommunications, Inc.
Suite 2101
333 Commerce Street
Nashville, Tennessee 37201-3300

615 214-6301
Fax 615 214-7406

Guy M. Hicks
General Counsel

February 8, 2000

100143 8 FEB 3 59

EXECUTIVE SECRETARY

VIA HAND DELIVERY

David Waddell, Executive Secretary
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37238

Re: *Tariff Filing by BellSouth Telecommunications, Inc. to Reduce Rates for Complete Choice and Complete Choice with Area Plus*
Docket No. 00-00001

Dear Mr. Waddell:

Enclosed are the original and thirteen copies of BellSouth Telecommunications, Inc.'s responses to the Staff's data request of January 18, 2000. A copy of the enclosed is being provided to Mr. Collier.

Very truly yours,

Guy M. Hicks

GMH:ch
Enclosure
cc: Richard Collier

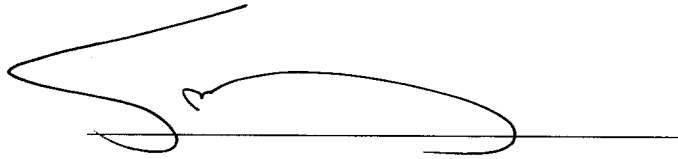


CERTIFICATE OF SERVICE

I hereby certify that on February 8, 2000, a copy of the foregoing document was served on the parties of record, via the method indicated:

- Hand
- Mail
- Facsimile
- Overnight

Richard Collier, Esquire
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37243-0500

A handwritten signature in black ink, appearing to be 'Richard Collier', is written over a horizontal line. The signature is stylized with a large loop and a long horizontal stroke.

RECEIVED
FEB 8 3 59
EXECUTIVE SECRETARY

BellSouth Telecommunications, Inc.
Docket No. 00-00001
TRA's First Data Request
January 18, 2000
Item No. 1
Page 1 of 2

REQUEST: Explain in detail why it is appropriate to categorize Complete Choice Service and Area Plus Service with or without Complete Choice into Rate groups for two and three line service and not for single line service?

RESPONSE: BellSouth's tariff reduces the rates in Rate Group 5 for: (1) Complete Choice Multi-line Service and (2) Complete Choice Multi-line with Area Plus Service.

The reason BellSouth proposes to treat these services differently is because the marketplace does so. In the exercise of its business judgment, BellSouth has decided to reduce rates for these multi-line services, just as its competitors have chosen to provide competing services at prices they have chosen. These competing services take several forms. For example, Intermedia is actively marketing high speed internet access service in Nashville. Time Warner is actively marketing high speed internet access service in Memphis. (See Exhibit 1, Intermedia and Time Warner advertisements.) Additionally, wireless competitors are offering service packages in the largest metropolitan areas in the state that compete against Complete Choice Multi-line Service and Complete Choice Multi-line with Area Plus Service. All of these forms of competition are a competitive threat to BellSouth's ability to market multi-line services to residential consumers, particularly among those who appear to prefer wireless services to a second land line. Finally, based on its experience, particularly in Atlanta, BellSouth anticipates new packages of competitive services for multi-line services in the largest metropolitan areas of the state. (See Exhibit 2, MediaOne advertisements.)

BellSouth is facing maximum competitive pressures in Rate Group 5. For example, there has been a recent proliferation of wireless competitors in Rate Group 5. (See Exhibit 3 – sample advertisements by wireless competitors.) BellSouth has every expectation that Rate Group 4 will experience the same degree of competition in the future, at which time BellSouth anticipates it will file similar tariffs in Rate Group 4. BellSouth will use its business judgment to determine the appropriate timing and specific nature of such filings.

BellSouth Telecommunications, Inc.
Docket No. 00-00001
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January 18, 2000
Item No. 1
Page 2 of 2

BellSouth has filed a tariff that, once approved by the TRA, will provide lower rates for the services addressed by the tariff. The competition has not elected to provide these competing services on a statewide basis. To the contrary, the competition offers these services in the largest of the metropolitan areas of the state. BellSouth has elected to meet this competition at this time by reducing rates in Rate Group 5.

BellSouth Telecommunications, Inc.
Docket No. 00-00001
TRA's First Data Request
January 18, 2000
Item No. 2
Page 1 of 1

REQUEST: Why is it appropriate to lump subscribers in Rate Groups 1-4 into one rate and have a separate rate for Rate Group 5 for Complete Choice and Area Plus with Complete Choice Service?

RESPONSE: Please see the response to Request No. 1.

REQUEST: BellSouth cites competition from cable television providers offering high speed Internet access in the Memphis and Nashville metropolitan areas as reasons why it seeks to lower the rates for these services in Rate Group 5.

- a. Does BellSouth have any evidence to backup this assertion? Explain in detail why this is sufficient reason to implement rate de-averaging.
- b. Does BellSouth anticipate that cable television companies will offer the same access in the Knoxville and Chattanooga areas soon?
- c. Why did BellSouth not propose to reduce rates for these services statewide?

RESPONSE: a. That cable television providers are offering high speed Internet access in the Memphis and Nashville metropolitan areas is demonstrated by the fact that citizens living in the city limits of Nashville or Memphis may purchase such a high-speed Internet access product from Intermedia or Time Warner respectively. The multimedia advertisements promoting these services in the Nashville and Memphis markets bear this out. (See Exhibit 1.) Second, the publicly-available information available at <http://www.intermediamt.com> is evidence of these competitive initiatives. Additionally, wireless competitors are offering service packages in Rate Group 5 which compete against Complete Choice Multi-line Service and Complete Choice Multi-line with Area Plus Service. All of these forms of competition, including wireless carriers, are a competitive threat to BellSouth's ability to market multi-line services to residential consumers, particularly among those who appear to prefer wireless services to a second land line. Finally, based on its experience, particularly in Atlanta, BellSouth anticipates more new packages of competitive services for multi-line services in Rate Group 5. (See Exhibit 2)

BellSouth is facing maximum competitive pressures in Rate Group 5. For example, there has been a recent proliferation of wireless competitors in Rate Group 5. (See Exhibit 3) Finally, the fact that: (1) Rate Groups have been utilized in Tennessee for more than forty years; and (2) the competition has focused its competitive offerings on subscribers located in Rate Group 5 is sufficient reason for BellSouth to implement the rate reductions proposed in its tariff. These proposed rate reductions have not been opposed by any subscribers, consumer groups, or competitors. BellSouth considers this tariff to be a competitive response to the marketplace rather than "de-averaging."

- b. Yes. BellSouth has every expectation that Knoxville, Chattanooga and perhaps other areas of the state will soon experience the same degree of competition as Nashville and Memphis. BellSouth anticipates filing tariffs to reduce rates in Knoxville or Chattanooga in response. BellSouth will use its business judgment to determine the appropriateness and timing of such filings.

Although BellSouth is not privy to the marketing plans of cable television companies or other competitors, given the billions of dollars AT&T and AOL alone have recently decided to invest in cable television, it is reasonable to assume that these competitors will eventually provide total telecommunications services to subscribers in Tennessee.

- c. Please see the response to Request Nos. 1, 3a, and 3b.

BellSouth Telecommunications, Inc.
Docket No. 00-00001
TRA's First Data Request
January 18, 2000
Item No. 4
Page 1 of 1

REQUEST: Rate groups currently permit the charging of higher rates for larger local calling scopes. In light of this, explain how BellSouth's proposal to charge Rate Group 5 (the largest local calling scope) subscribers to these services less than those in Rate Groups 1-4 is justified under the heading of rate groups?

RESPONSE: Following the passage of Tennessee's 1995 Telecommunications Act, monopolies and rate-of-return regulation were replaced with competition and price regulation. Numerous competitors are offering or soon will be offering competitive services in the largest metropolitan areas of the state, and BellSouth believes it is appropriate to respond to these competitive threats by implementing the rate reductions proposed in its tariff. These proposed rate reductions have not been opposed by any subscribers, consumer groups, or competitors.

Please also see the response to Request No. 1.

REQUEST: Assumption: Two residential subscribers to Complete Choice with Area Plus Service-one in McEwen (Rate Group 1) and one in Nashville (Rate Group 5). Each has the same LATA-wide toll free calling scope within the Nashville LATA and each has the same choice of services from Complete Choice. Does BellSouth propose to charge higher rates to the subscriber in McEwen versus the one in Nashville? If yes, explain why this would not run afoul of T.C.A. § 65-4-122 and 47 U.S.C. § 254(B)(3)?

RESPONSE: Yes, assuming this question refers to BellSouth's multi-line tariff filing which is the subject of this Docket. If charging different prices for the same service in different Rate Groups ran afoul of T.C.A. § 65-4-122 and 47 U.S.C. § 254(b)(3), the former Public Service Commission and the TRA would not have authorized the use of Rate Groups for over forty years.

The former Public Service Commissions and this Authority have long allowed variation of rates charged for similar services among different rate groups. A clear example is the 1FR flat rate charge of \$12.15 per month for subscribers in Rate Group 5 as compared to the charge to those in Rate Group 1 (\$7.55) for the same service. This difference in rates across Rate Groups continues even though it clearly is more expensive to provide service in Rate Group 1 than in Rate Group 5. Additionally, the 1FR rates in each Rate Group continue to be well below the cost of providing the service. Finally, it is clear from various filings and proceedings before the TRA that BellSouth's competitors are free to select the areas in which they will make their services available to consumers and the prices they will charge for those services.

BellSouth Telecommunications, Inc.
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REQUEST: Has BellSouth performed an access line count in each of its four LATAs to determine the toll-free calling scopes of residential subscribers in each LATA who subscribe to Complete Choice with Area Plus Service? If yes, please supply the line counts per LATA and explain how they relate to the traditional rate group limitations.

RESPONSE: No.

BellSouth Telecommunications, Inc.
Docket No. 00-00001
TRA's First Data Request
January 18, 2000
Item No. 7
Page 1 of 1

REQUEST: The proposed tariff excludes rate reductions for two and three line package subscribers to Obsolete Area Plus Service . As subscribers to this service, who would otherwise be in Rate Group 5, would pay higher rates for less calling scope than those proposed for Enhanced Area Plus Service, does BellSouth propose to migrate those subscribers from Obsolete to Enhanced Service?

RESPONSE: According to BellSouth's records, there are approximately 18 customers in Tennessee subscribing to Complete Choice multi-line service with Obsolete Area Plus Service. BellSouth will contact those customers subscribing to the Complete Choice multi-line service with Obsolete Area Plus in Rate Group 5 and give them an opportunity to switch to the Enhanced packages at the discounted rate.

Exhibit 1

Road Runner of the Mid-South

http://www.midsouth.rr.com/rr_new/pricing.htm

As a Time Warner Communications cable customer you can enjoy a preferred rate of just \$39.95 per month. However, even non-cable customers can get in on the online experience of a lifetime with just \$52.95 per month.

For a limited time only, you can get ROAD RUNNER installed for FREE. Regular installation rate is \$99.95. Don't miss this opportunity! Sign-up today or get more information!

ROAD RUNNER of the Mid-South Summary of Services	
Description	Cost
ROAD RUNNER monthly service fee (for Time Warner Communications cable customers)	\$39.95*
Installation (one-time)	\$99.95 \$0.00**
ROAD RUNNER Value Includes: <ul style="list-style-type: none"> • 5 e-mail accounts Included • 1 personal home page (2 MB) Included • 1 10BaseT Ethernet card Included • Use of 1 Motorola cable modem Included • 1 additional cable outlet (if needed) Included • All necessary software for online access Included • Access to Time Warner national content Included • Access to exclusive local content Included • 1 in-home installation Included 	
* Subject to applicable state sales tax and local franchise fees.	
** Special installation rate offered for a limited time only. Regular installation rate is \$99.95. Some restrictions apply.	

Residential (Cable Customer)	Residential (Non-Cable Customer)	Businesses
\$39.95/month*	\$52.95/month*	Pro Single Connection Pro LAN Pro Enterprise
Installation: \$99.95 \$0.00**	Installation: \$99.95 \$0.00**	Installation: Call for details. (901) 259-1111.
* Subject to applicable state sales tax and local franchise fees.		
** Special installation rate offered for a limited time only. Regular installation rate is \$99.95. Some restrictions apply.		

**Comparison Between ROAD RUNNER,
ADSL, T1, and 56Kbps Dial-Up
(As of 11/5/99)**

	ROAD RUNNER Cable Modem	ADSL	T1	56Kbps
Equipment Cost	Included in Monthly Fee	\$100 (plus tax) ¹	Quoted by provider	\$129.99 (U.S. Robotics)
Installation Charge/ Setup Charge	\$99-95 \$0.00***	Waived ¹	Quoted by provider	\$20.00 (U.S. Internet)
Total One-Time Charges	\$0.00***	\$100.00 ¹	Quoted by provider	\$149.99 (U.S. Internet)
Telephone line charges (monthly)	None (Road Runner does not use phone lines)	\$12.15 (Bell South)	\$65 (Bell South)	\$12.15 (Bell South)
Monthly Usage Fee (unlimited)	\$39.95 (cable customers)** \$52.95 (non-cable customers)**	1st 30 days free ²	\$1,200 (U.S. Internet)	\$19.95 (U.S. Internet)
Total Monthly Fee	\$39.95 - \$52.95**	\$12.15 (1st 30 days) ²	\$1,265	\$32.15
Speed Comparison	1-3 Mbps, up to 10 Mbps maximum	1.5 Mbps (BellSouth)	1.544 Mbps (U.S. Internet)	Up to 56Kbps maximum (U.S. Internet)
Local Content	Locally generated by a team of content editors	Does not have a local team of content editors	None	None

* All rates quoted here are from the vendor/provider's Web site. For more information, please visit their vendor/provider's Web site.

** **ROAD RUNNER** monthly pricing includes 1) 5 e-mail accounts; 2) 2 MB of personal home page space; 3) 10BaseT Ethernet card; 4) Use of cable modem; 5) National and local content; 6) In-home installation

*** Special installation rate offered for a limited time only. Regular installation is \$99.95.

¹ BellSouth is offering, for a limited time only, free installation and waived activation fee with the purchase of an ADSL modem (\$100 + tax). Regular installation is \$199.95, activation fee is \$99.95.

² BellSouth is running a promotion, for a limited time only, of free service for the first 30 days. Regular monthly service fee is \$50.00 for BellSouth Complete Choice customers. Non-BSCC customers pay \$59.95.

ROAD RUNNER, character, name and all related indicia are trademarks of Warner Bros. © 1999.

Streamline: offices consolidated

Continued from front page

66 Music Square West (17th Ave).

The new lease was brokered by Ira Blonder, director of business services for Grubb & Ellis Centennial, who also holds MCA's previous lease. Both leases have nine years and three months left.

Steve Armistead of Armistead Barkley Inc. was the local representative for Jones Lang LaSalle, a worldwide investment and corporate real estate services firm retained as real estate advisors on an international basis by Universal Music Group.

"The negotiation of the lease has taken quite some time," says Robold. The finan-

cial terms of the lease, which was signed in December, were not disclosed by Universal Music Group officials.

Laret Casella of Casella Interiors is the designer and space planner for the building, and Nashville-based Southeast Contractors is doing the build-out, which Robold estimates will cost more than \$500,000. "We're planning to move in the beginning of April."

The consolidation is restricted mainly to services such as finance, recording administration, production, marketing administration and office administration, says Robold. These services are combined into a department called "shared services" that

works for both MCA and Mercury.

"We maintained the artistic and creative integrity of both labels, but combined back-room operations." Not much has changed, says Robold, except "now we're all going to be under one roof and working for both labels."

The majority of the consolidation within the industry, until now, has been seen within major labels, says Ed Benson, executive director of the Country Music Association (CMA).

"The merging of two major players like Universal and PolyGram hasn't happened in a long time," says Benson.

One thing that's unique about MCA and Mercury, and a possible reason why the two labels have managed to remain autonomous, may be their different focus-

es, says Benson. Mercury Records, label home to artists such as Sheryl Crow, Kim Richey and William Topley, is focused more on the cross-over or alternative country artist, while MCA remains more traditionally country, with an artist roster that includes Trisha Yearwood, George Strait and Vince Gill.

The Universal Music Group and PolyGram consolidation is part of an industry-wide trend that has many in the music business concerned.

"As we saw at the town meeting, when people hear the word consolidation, they automatically think, 'who's going to lose their job,'" says Benson. "That isn't always the case."

Reach Johnston at djohnston@mcitv.com or 615-248-2222, ext. 115.

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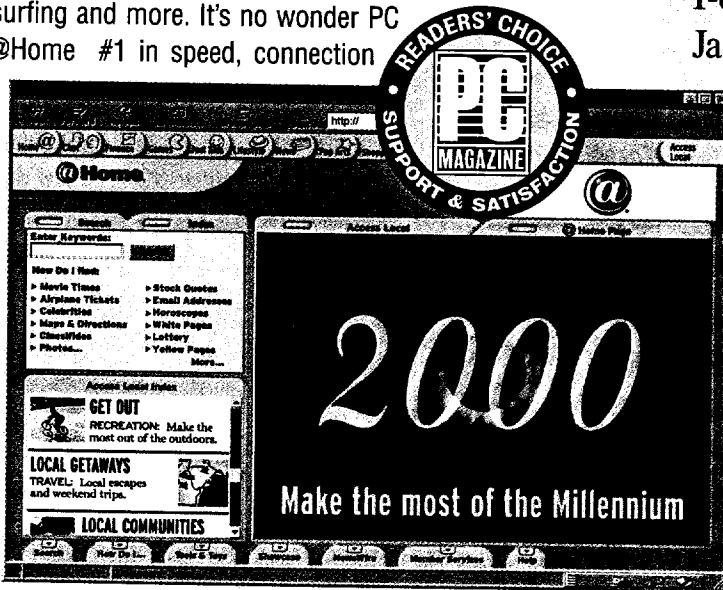
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January 12-25

Ch. 54 ▶

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that you subscribe to and TV Guide's Interactive Guide.

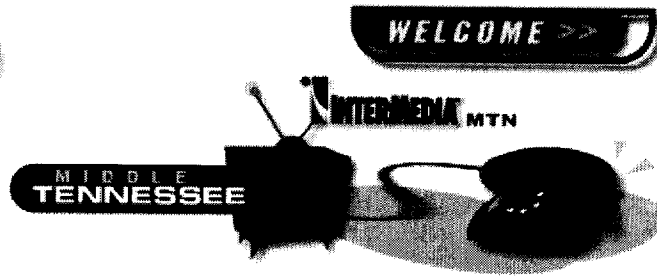
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On the Internet, speed is freedom, and the @Home service gives you plenty of both. With @Home you'll download up to 100 times faster* than a 28.8K modem, allowing you to do things you've only dreamed about with your current Internet service. Watch video on-demand, listen to CD-quality audio, and sail from Web page to Web page at lightning speed.

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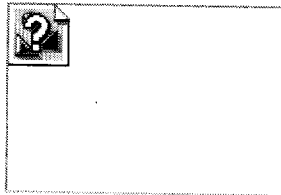
Speed comparison graphic

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Reliable High-Speed Performance

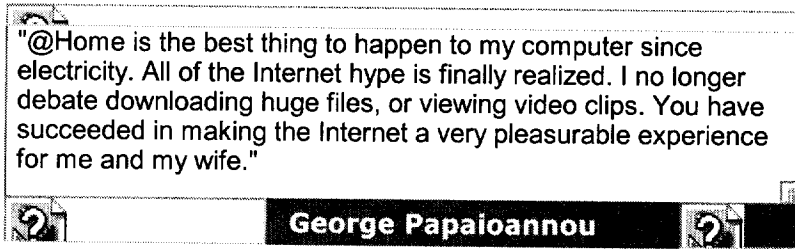
Not only does the @Home service offer incredible connection speeds over cable, we also own and operate our very own ultra-high-speed network that




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Even 56K modems can't compete with the speed of the @Home service. A 56K modem offers only twice the speed of a 28.8 modem, while the @Home service is up to 100 times faster! So don't settle for a marginal improvement in modem speed when you can have a revolutionary Internet experience with @Home today!



* Actual speeds will vary. Many factors affect download speeds. Please see [The Facts About Speed](#) for more information.

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January 10, 2000

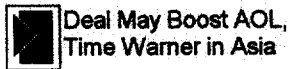
Time Warner, AOL to Merge, Forming a Multimedia Giant

AOL Now Gets Access to Speedy Cable Lines; Time Warner Shares Surge 53% in Morning

By PETER GUMBEL

Staff Reporter of THE WALL STREET JOURNAL

LOS ANGELES -- Media and entertainment giant Time Warner Inc. and No. 1 online-service provider America Online Inc. agreed to merge in a stock transaction valued at about \$166 billion plus \$17.8 billion in Time Warner debt.

The combined firm would be renamed AOL Time Warner Inc. 

Time Warner shareholders would receive 1.5 shares of AOL Time Warner for each share they own, while AOL shareholders would receive one share of the new entity for each share they own.

Those terms give a significant premium to Time Warner shareholders. As a result, Time Warner shares skyrocketed early Monday. In morning trading, the shares surged \$34.25, or 53%, to

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\$99 on the New York Stock Exchange. Meanwhile, AOL added \$5.25, or 7.1%, to \$79, also on the Big Board.


Broadband Battle


AOL has tried to extend its offerings to include high-speed Internet access via souped-up phone and cable-TV lines. Leading cable-Internet firms include Time Warner-affiliated Road Runner and AT&T-affiliated At Home, while high-speed phone-line access is provided by Baby Bells and others.

 **AT&T's Cable Plans Suffer Setbacks** (Oct. 25, 1999)

 **FCC Asks Court to Stop City From Making AT&T Open Cable Lines** (Aug. 17, 1999)

 **Lobbying Move in Cable Fight May Pay Off for AOL Coalition** (July 15, 1999)

 **AOL Hopes to Trump Cable Deal by Using Fast Phone Lines** (May 7, 1999)

 **Join the Discussion:** What do you make of America Online's recent moves? How will all these changes impact the future of online services and the Internet?

AOL shareholders would own about 55% of the combined firm and Time Warner shareholders would own approximately 45%; the new firm would have a combined value of about \$350 billion, the companies said. The stock would be traded under the symbol AOL on the New York Stock Exchange, the companies said.

AOL Chief Executive Steve Case is to be named chairman of the merged company, while Time Warner Chairman and Chief Executive Gerald Levin would be CEO. Ted Turner, currently vice chairman of Time Warner, would continue in that capacity at the merged firm.

The companies said Mr. Turner has agreed to vote his Time Warner shares, representing about 9% of the company's outstanding common stock, in favor of the merger.

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AOL, which has more than 19 million subscribers, has a current market capitalization of about \$164 billion, while Time Warner has a market capitalization of \$83 billion.

By uniting a major media conglomerate with a leading Internet company, the transaction is likely to have major repercussions on both industries. It comes at a time when many big media companies are struggling to figure out how to harness the power of the Internet, and when Internet companies are increasingly looking to put entertainment and other content on their Web sites to attract more customers.

Meanwhile, Time Warner has been trying to build Internet "hubs" that focus on entertainment and news and created a high-speed Internet service called Road Runner.

AOL, which has over 20 million Internet-access subscribers, has been sparring recently with Time Warner over the issue of cable-TV companies allowing access to their high-speed lines into consumers' homes to Internet service providers.


Time Warner's businesses include Time magazine, Warner Bros. movie studio, Warner Music Group, the HBO cable channel, Time Warner Cable, Time Warner Telecom, Warner Books and the WB television network.


Active Dealmakers


Both companies also have been busy with various deals recently.

Time Warner's Stumbles

Time Warner squandered an early online lead as its Pathfinder portal site failed to find its way -- one executive referred to it as a financial "black hole." The company has had more success with its CNN family of sites, including CNN.com and CNNfn.com, and Time Warner has recently launched new online ventures.

 Time Warner Creates \$500 Million Fund for Minority Stakes in Digital Media (Dec. 16, 1999)

 Time Warner Will Launch Its Entertainment Web Site (Nov. 24, 1999)

 Olafson Set for Time Warner Digital Job (Nov. 12, 1999)

Time Warner reportedly is interested in buying General Electric Corp.'s NBC television network for \$25 billion. General Electric and Time Warner denied they have talked.

Last month in its latest move to expand investments in new media, Time Warner said it established a \$500 million fund for digital-media investments, with half of the fund made up of cash and the other half in promotional time on Time Warner's media outlets. The fund will focus Time Warner's investment efforts through the Time Warner Digital Media unit established last year.

Meanwhile, AOL has undertaken a broad campaign dubbed "AOL Anywhere" to extend elements of its flagship service beyond the confines of personal computers. Late last year, AOL agreed to acquire digital-map company MapQuest.com Inc. for about \$1.1 billion in stock. Earlier last year, it acquired online and phone movie-listings firm Moviefone.

MapQuest will fit neatly into the AOL Everywhere strategy, since it has partnerships with Nokia Corp. and Sprint Corp. to deliver travel directions to users of Internet-enabled phones. MapQuest is also developing a service that uses telephones to verbally dictate-driving instructions to users. Now AOL will be part of those ventures.

Marketing Alliances to Be Expanded

Separate from the merger transaction, America Online and Time Warner also announced new marketing, commerce, content and promotional agreements that will immediately expand various relationships already in place between the two companies. Some of the agreements include:

- The AOL service will feature Time Warner's InStyle magazine, expanding on the content Time Warner already offers AOL members from other magazines.
- CNN.com and Entertaimdom.com programming will be featured prominently on various America Online services.
- AOL members will have access to a wide range of Time Warner promotional music clips from Time Warner artists.
- Time Warner and AOL MovieFone will participate in online-offline cross-promotion of Time Warner movies and related content, including live events.
- Broadband CNN news content will be distributed on AOL Plus, the rich media content offering designed for AOL members connecting via broadband, when it launches this spring.

Write to Peter Gumbel at peter.gumbel@wsj.com



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Exhibit 2

COMPARE **MEDIAONE**' DIGITAL TELEPHONE SERVICES
TO YOUR **CURRENT PROVIDER** AND HERE'S WHAT YOU'LL FIND:

	MEDIAONE	BELLSOUTH
PRICE	\$24.95	\$34.00*
NUMBER OF LINES	1	1
FEATURES	Call Waiting, Caller ID, Last Call Return #69, Three-Way Calling, Speed Calling, Call Waiting, Caller ID, Caller ID "Per Call" Blocking, Continuous Redial #66, Selective Call Blocking, Call Forwarding, Preferred Call Forwarding, Distinctive Ringing, Priority Ringing, Anonymous Call Rejection, Custom Code Restriction	Call Waiting Deluxe, Caller ID, Call Selector, RingMaster® Service, Three-Way Calling, Repeat Dialing, Speed Calling, Anonymous Call Rejection, Call Block, Call Tracing, Customized Code Restrictions, Call Waiting, Call Return, Call Forwarding, Flexible Call Forwarding, Preferred Call Forwarding, Remote Access to Call Forwarding
SECOND BASIC LINE	\$11**	<i>if u</i> \$17.45

THERE IS NO COMPARISON.

Take a look at the chart above and you'll see that with MediaOne you get all the most popular calling features — Call Waiting, Caller ID, Last Call Return #69, more than a dozen in total — for one low monthly rate. In fact, you can **save \$9 each month** and **get a second basic line for \$6 less**. Even if you currently only have two or three features, you'll get more and still save money with MediaOne. And, you can get Voice Mail Service for a great value, too.

GET MORE FOR YOUR MONEY.

Give us a call today for a personal cost analysis and see how switching to MediaOne can save you money and give you more. Plus, you'll save even more with our special offer. You'll even have the option of keeping your current phone number. And if you're not satisfied within 30 days, you can switch back to your previous provider at no cost. MediaOne Digital Telephone Services. See for yourself, there's no comparison.

**SIGN UP TODAY
AND GET:**

© 1999 MediaOne, Inc. MediaOne Digital Telephone Services are not available in all areas. *Published rates for BellSouth Complete Choice® Plan as of 8/99. Prices subject to change. Additional taxes, surcharges, and other fees will apply. ** This rate applies when you purchase your first line from MediaOne. † A display unit is required. †† Charges will apply after free trial period ends. RingMaster is a registered trademark of BellSouth Corporation.

COMPARE **MEDIAONE**' DIGITAL TELEPHONE SERVICES
TO YOUR **CURRENT PROVIDER** AND HERE'S WHAT YOU'LL FIND:

	MEDIAONE	BELLSOUTH
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GET MORE FOR YOUR MONEY.

Give us a call today for a personal cost analysis and see how switching to MediaOne can save you money and give you more. Plus, you'll save even more with our special offer. You'll even have the option of keeping your current phone number. And if you're not satisfied within 30 days, you can switch back to your previous provider at no cost. MediaOne Digital Telephone Services. See for yourself, there's no comparison.

**SIGN UP TODAY
AND GET:**

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