



**STATE OF TENNESSEE
DEPARTMENT OF HUMAN SERVICES**

**REQUEST FOR PROPOSALS
FOR
ASSISTIVE TECHNOLOGY SERVICES**

RFP # 34570-41022

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1. INTRODUCTION

The State of Tennessee, Department of Human Services, hereinafter referred to as “the State,” issues this Request for Proposals (RFP) to define minimum contract requirements; solicit responses; detail response requirements; and, outline the State’s process for evaluating responses and selecting a contractor to provide the needed goods or services.

Through this RFP, the State seeks to procure necessary goods or services at the most favorable, competitive prices and to give ALL qualified respondents, including those that are owned by minorities, women, service-disabled veterans, persons with disabilities and small business enterprises, an opportunity to do business with the state as contractors, subcontractors or suppliers.

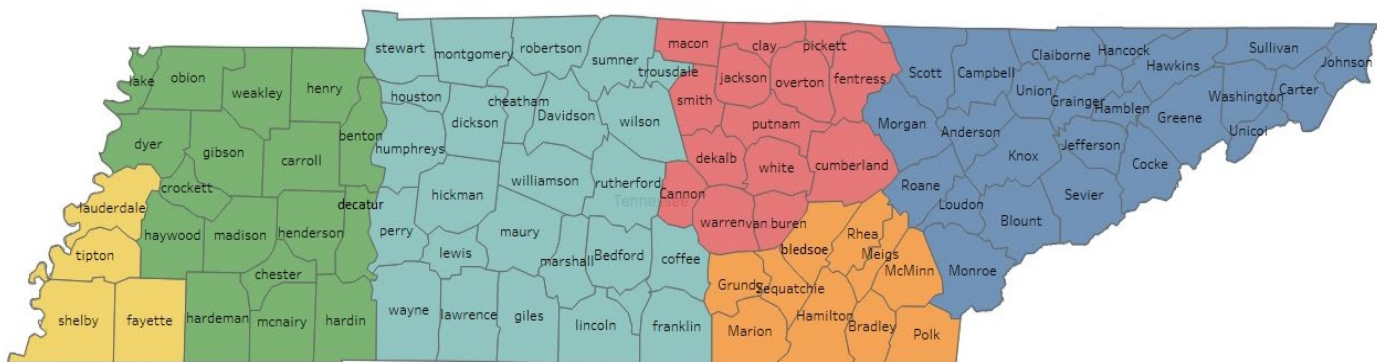
1.1. Statement of Procurement Purpose

The State of Tennessee, Vocational Rehabilitation Services Program (“VR”) is a statewide program that provides directly or facilitates the provision of one or more vocational rehabilitation services to individuals with disabilities to enable those individuals to maximize their opportunities for employment, including career advancement. The purpose of this RFP is to establish a consistent and reliable source of supply of assistive technology services that enable customers of the VR program to achieve competitive integrated employment. By issuing this RFP, the State seeks to engage service providers to: (1) perform assistive technology assessments that measure an individual’s functional capacity and most appropriately match the individual to assistive technology that will best meet their needs; (2) conduct training that increases awareness, skills and competencies in the use of assistive technology so that the user may be proficient in its use; and (3) deliver and install assistive technology to VR customers. VR seeks proposals from experienced and qualified proposers that can provide a full range of assistive technology services.

1.1.2. Location of Services

VR operates statewide in nine (9) geographic regions. Some regions have been combined to make up a service area. Each grouping of counties represented below is considered one service area, requiring that services be provided under this RFP in all counties of that area for which it is selected. Proposals that separate out counties under that service area will not be considered. If proposers wish to bid on more than one service area, a separate cost proposal must be submitted for each service area and in accordance with RFP Section 3 Response Requirements, Subsections 3.2.2.2. and 3.2.3.2.

The State may award one (1) contract per service area for each of the six (6) service areas specified in this RFP. However, multiple service areas may be awarded to a single contractor. Proposers may submit a cost proposal for any number of service areas in response to this RFP. Proposers must identify the service areas for which each proposal is submitted in accordance with Section 3 Response Requirements, Subsections 3.2.2.2 and 3.2.3.2



Customer estimates are approximate, based on the number of Vocational Rehabilitation Services Program customers who received assistive technology services from July 1, 2017 through December 31,

2020. The estimates detailed in the below chart represent projected demand during the term of a contract resulting from this RFP.

Service Area	Counties	Estimated Annual Cost per Region	Estimated Number of Customers Per Year
Service Area # 1	Shelby, Lauderdale, Tipton, Fayette	\$280,000	100
Service Area # 2	Chester, Decatur, Hardeman, Hardin, Haywood, Henderson, Madison, McNairy, Benton, Carroll, Crockett, Dyer, Gibson, Henry, Lake, Obion, Weakley	\$280,000	100
Service Area # 3	Davidson Robertson, Sumner, Trousdale, Wilson, Rutherford, Williamson, Cheatham, Dickson, Humphreys, Houston, Steward, Montgomery, Bedford, Giles, Hickman, Lawrence, Lewis, Lincoln, Marshall, Maury, Perry, Wayne, Coffee, Moore, Franklin	\$330,000	150
Service Area # 4	Bledsoe, Bradley, Grundy, Hamilton, Marion, McMinn, Meigs, Polk, Rhea, Sequatchie	\$280,000	100
Service Area # 5	Cannon, Clay, Cumberland, DeKalb, Fentress, Jackson, Macon, Overton, Pickett, Putnam, Smith, Van Buren, Warren, White	\$150,000	50
Service Area # 6	Carter, Greene, Hancock, Hawkins, Johnson, Sullivan, Unicoi, Washington, Anderson, Blount, Campbell, Claiborne, Knox, Loudon, Monroe, Morgan, Roane, Scott, Sevier, Union, Grainger, Hamblen, Jefferson, Cocke	\$300,000	125

Table 1

1.1.3. The estimated annual assistive technology services maximum liability per service area is shown in RFP Section 1.1.2. Table 1. This represents the maximum annual cost per service area.

1.2. Scope of Service, Contract Period, & Required Terms and Conditions

The RFP Attachment 6.6. and 6.7, *Pro Forma* Contract details the State's requirements:

- Scope of Services and Deliverables (Section A);
- Contract Period (Section B);
- Payment Terms (Section C);
- Standard Terms and Conditions (Section D); and,
- Special Terms and Conditions (Section E).

The *pro forma* contract substantially represents the contract document that the successful Respondent must sign.

1.2. Nondiscrimination

No person shall be excluded from participation in, be denied benefits of, or be otherwise subjected to discrimination in the performance of a Contract pursuant to this RFP or in the employment practices of the Contractor on the grounds of handicap or disability, age, race, creed, color, religion, sex, national origin, or any other classification protected by federal, Tennessee state constitutional, or statutory law. The

Contractor pursuant to this RFP shall, upon request, show proof of such nondiscrimination and shall post in conspicuous places, available to all employees and applicants, notices of nondiscrimination.

1.4. RFP Communications

- 1.4.1. The State has assigned the following RFP identification number that must be referenced in all communications regarding this RFP:

RFP # 34570-41022

- 1.4.2. **Unauthorized contact about this RFP with employees or officials of the State of Tennessee except as detailed below may result in disqualification from consideration under this procurement process.**

- 1.4.2.1. Prospective Respondents must direct communications concerning this RFP to the following person designated as the Solicitation Coordinator:

Michael S. Leitzke, Sourcing Account Specialist
 Central Procurement Office
 Tennessee Tower, 3rd Floor
 312 Rosa L. Parks Avenue,
 Nashville, TN 37243
 Telephone: 615-741- 5666
Michael.S.Leitzke@tn.gov
www.tn.gov/generalservices/

- 1.4.2.2. Notwithstanding the foregoing, Prospective Respondents may alternatively contact:

- a. staff of the Governor's Office of Diversity Business Enterprise for assistance available to minority-owned, woman-owned, service-disabled veteran-owned, businesses owned by persons with disabilities, and small businesses as well as general, public information relating to this RFP (visit <https://www.tn.gov/generalservices/procurement/central-procurement-office--cpo-/governor-s-office-of-diversity-business-enterprise--godbe--/godbe-general-contacts.html> for contact information); and
- b. the following individual designated by the State to coordinate compliance with the nondiscrimination requirements of the State of Tennessee, Title VI of the Civil Rights Act of 1964, the Americans with Disabilities Act of 1990, and associated federal regulations:

Jeffrey Blackshear
 Tennessee Department of Human Services
 James. K. Polk Building
 505 Deaderick Street
 Nashville, TN 37243
 Telephone: (615) 313-5711
jeffrey.blackshear@tn.gov

- 1.4.3. Only the State's official, written responses and communications with Respondents are binding with regard to this RFP. Oral communications between a State official and one or more Respondents are unofficial and non-binding.
- 1.4.4. Potential Respondents must ensure that the State receives all written questions and comments, including questions and requests for clarification, no later than the Written Questions & Comments Deadline detailed in the RFP Section 2, Schedule of Events.

- 1.4.5. Respondents must assume the risk of the method of dispatching any communication or response to the State. The State assumes no responsibility for delays or delivery failures resulting from the Respondent's method of dispatch.
- 1.4.6. The State will convey all official responses and communications related to this RFP to the prospective Respondents from whom the State has received a Notice of Intent to Respond (refer to RFP Section 1.4.2.1.).
- 1.4.7. The State reserves the right to determine, at its sole discretion, the method of conveying official, written responses and communications related to this RFP. Such written communications may be transmitted by mail, hand-delivery, facsimile, electronic mail, Internet posting, or any other means deemed reasonable by the State. For internet posting, please refer to the following website: <https://www.tn.gov/generalservices/procurement/central-procurement-office--cpo-/supplier-information/request-for-proposals--rfp--opportunities1.html>.
- 1.4.8. The State reserves the right to determine, at its sole discretion, the appropriateness and adequacy of responses to written comments, questions, and requests related to this RFP. The State's official, written responses will constitute an amendment of this RFP.
- 1.4.9. Any data or factual information provided by the State (in this RFP, an RFP amendment or any other communication relating to this RFP) is for informational purposes only. The State will make reasonable efforts to ensure the accuracy of such data or information, however it is the Respondent's obligation to independently verify any data or information provided by the State. The State expressly disclaims the accuracy or adequacy of any information or data that it provides to prospective Respondents.

1.5. **Assistance to Respondents with a Disability**

Prospective Respondents with a disability may receive accommodation relating to the communication of this RFP and participating in the RFP process. Prospective Respondents may contact the Solicitation Coordinator to request such reasonable accommodation no later than the Disability Accommodation Request Deadline detailed in the RFP Section 2, Schedule of Events.

1.6. **Respondent Required Review & Waiver of Objections**

- 1.6.1. Each prospective Respondent must carefully review this RFP, including but not limited to, attachments, the RFP Attachment 6.6., *Pro Forma* Contract, and any amendments, for questions, comments, defects, objections, or any other matter requiring clarification or correction (collectively called "questions and comments").
- 1.6.2. Any prospective Respondent having questions and comments concerning this RFP must provide them in writing to the State no later than the Written Questions & Comments Deadline detailed in the RFP Section 2, Schedule of Events.
- 1.6.3. Protests based on any objection to the RFP shall be considered waived and invalid if the objection has not been brought to the attention of the State, in writing, by the Written Questions & Comments Deadline.

1.7. **Pre-Response Conference**

A Pre-response Conference will be held at the time and date detailed in the RFP Section 2, Schedule of Events. Pre-response Conference attendance is not mandatory, and prospective Respondents may be limited to a maximum number of attendees depending upon overall attendance and space limitations.

The conference will be held at:

Meeting number (access code): 172 458 8520

Meeting password: J32Pw9hj4Wd

Thursday, June 3, 2021
2:00 PM | (UTC-05:00) Central Time (US & Canada) | 2 hrs

Join from the meeting link

<https://tn.webex.com/tn/j.php?MTID=m691bbee541d1b1e1e34ced3218d11a58>

Tap to join from a mobile device (attendees only)
+1-415-655-0001, 1724588520## US TOLL

Join by phone
+1-415-655-0001 US TOLL
Global call-in numbers

Join from a video system or application
Dial 172488520@tngov.webex.com

You can also dial 173.243.2.68 and enter your meeting number.

The purpose of the conference is to discuss the RFP scope of goods or services. The State will entertain questions, however prospective Respondents must understand that the State's oral response to any question at the Pre-response Conference shall be unofficial and non-binding. Prospective Respondents must submit all questions, comments, or other concerns regarding the RFP in writing prior to the Written Questions & Comments Deadline date detailed in the RFP Section 2, Schedule of Events. The State will send the official response to these questions and comments to prospective Respondents from whom the State has received a Notice of Intent to respond as indicated in RFP Section 2 and on the date detailed in the RFP Section 2, Schedule of Events.

1.8. **Notice of Intent to Respond**

Before the Notice of Intent to Respond Deadline detailed in the RFP Section 2, Schedule of Events, prospective Respondents should submit to the Solicitation Coordinator a Notice of Intent to Respond (in the form of a simple e-mail or other written communication). Such notice should include the following information:

- the business or individual's name (as appropriate);
- a contact person's name and title; and
- the contact person's mailing address, telephone number, facsimile number, and e-mail address.

A Notice of Intent to Respond creates no obligation and is not a prerequisite for submitting a response, however, it is necessary to ensure receipt of any RFP amendments or other notices and communications relating to this RFP.

1.9. **Response Deadline**

A Respondent must ensure that the State receives a response no later than the Response Deadline time and date detailed in the RFP Section 2, Schedule of Events. The State will not accept late responses, and a Respondent's failure to submit a response before the deadline will result in disqualification of the response. It is the responsibility of the Respondent to ascertain any additional security requirements with respect to packaging and delivery to the State of Tennessee. Respondents should be mindful of any potential delays due to security screening procedures, weather, or other filing delays whether foreseeable or unforeseeable.

2. RFP SCHEDULE OF EVENTS

2.1. The following RFP Schedule of Events represents the State's best estimate for this RFP.

EVENT	TIME (central time zone)	DATE
1. RFP Issued		Monday, May 24, 2021
2. Disability Accommodation Request Deadline	2:00 p.m.	Wednesday, June 2, 2021
3. Pre-response Conference	2:00 p.m.	Thursday, June 3, 2021
4. Notice of Intent to Respond Deadline	2:00 p.m.	Friday, June 4, 2021
5. Written "Questions & Comments" Deadline	2:00 p.m.	Thursday, June 10, 2021
6. State Response to Written "Questions & Comments"		Thursday, June 24, 2021
7. Response Deadline	2:00 p.m.	Thursday, July 1, 2021
8. State Completion of Technical Response Evaluations		Thursday, July 15, 2021
9. State Opening & Scoring of Cost Proposals	2:00 p.m.	Tuesday July 20, 2021
10. Negotiations (Optional)	4:30 p.m.	Thursday, July 29, 2021
11. State Notice of Intent to Award Released <u>and</u> RFP Files Opened for Public Inspection	2:00 p.m.	Friday, July 30, 2021
12. End of Open File Period		Friday, August 6, 2021
13. State sends contract to Contractor for signature		Friday, August 13, 2021
14. Contractor Contract Signature Deadline	2:00 p.m.	Friday, August 27, 2021

2.2. **The State reserves the right, at its sole discretion, to adjust the RFP Schedule of Events as it deems necessary.** Any adjustment of the Schedule of Events shall constitute an RFP amendment, and the State will communicate such to prospective Respondents from whom the State has received a Notice of Intent to Respond (refer to section 1.8.).

3. RESPONSE REQUIREMENTS

3.1. Response Form

A response to this RFP must consist of two parts, a Technical Response and a Cost Proposal.

- 3.1.1. **Technical Response.** RFP Attachment 6.2., Technical Response & Evaluation Guide provides the specific requirements for submitting a response. This guide includes mandatory requirement items, general qualifications and experience items, and technical qualifications, experience, and approach items all of which must be addressed with a written response and, in some instances, additional documentation.

NOTICE: A technical response must not include any pricing or cost information. If any pricing or cost information amounts of any type (even pricing relating to other projects) is included in any part of the technical response, the state may deem the response to be non-responsive and reject it.

- 3.1.1.1. A Respondent must use the RFP Attachment 6.2., Technical Response & Evaluation Guide to organize, reference, and draft the Technical Response by duplicating the attachment, adding appropriate page numbers as required, and using the guide as a table of contents covering the Technical Response.
- 3.1.1.2. A response should be economically prepared, with emphasis on completeness and clarity. A response, as well as any reference material presented, must be written in English and must be written on standard 8 ½" x 11" pages (although oversize exhibits are permissible) and use a 12 point font for text. All response pages must be numbered.
- 3.1.1.3. All information and documentation included in a Technical Response should correspond to or address a specific requirement detailed in the RFP Attachment 6.2., Technical Response & Evaluation Guide. All information must be incorporated into a response to a specific requirement and clearly referenced. Any information not meeting these criteria will be deemed extraneous and will not contribute to evaluations.
- 3.1.1.4. The State may determine a response to be non-responsive and reject it if:
- a. the Respondent fails to organize and properly reference the Technical Response as required by this RFP and the RFP Attachment 6.2., Technical Response & Evaluation Guide; or
 - b. the Technical Response document does not appropriately respond to, address, or meet all of the requirements and response items detailed in the RFP Attachment 6.2., Technical Response & Evaluation Guide.
- 3.1.2. **Cost Proposal.** A Cost Proposal must be recorded on an exact duplicate of the RFP Attachment 6.3., Cost Proposal & Scoring Guide.

NOTICE: If a Respondent fails to submit a cost proposal exactly as required, the State may deem the response to be non-responsive and reject it.

- 3.1.2.1. A Respondent must only record the proposed cost exactly as required by the RFP Attachment 6.3., Cost Proposal & Scoring Guide and must NOT record any other rates, amounts, or information.

- 3.1.2.2. The proposed cost shall incorporate ALL costs for services under the contract for the total contract period, including any renewals or extensions.
- 3.1.2.3. A Respondent must sign and date the Cost Proposal.
- 3.1.2.4. A Respondent must submit the Cost Proposal to the State on a separate email or CD or USB flash drive from the Technical Response (as detailed in RFP Sections 3.2.3., *et seq.*).

3.2. Response Delivery

- 3.2.1. A Respondent must ensure that both the original Technical Response and Cost Proposal documents meet all form and content requirements, including all required signatures, as detailed within this RFP, as may be amended.
- 3.2.2. A Respondent must submit their response as specified in one of the two formats below.

3.2.2.1. Digital Media Submission

3.2.2.1.1. Technical Response

The Technical Response document should be in the form of one (1) digital document in “PDF” format properly recorded on its own otherwise blank, standard CD-R recordable disc or USB flash drive and should be clearly identified as the:

“RFP # 34570-41022 TECHNICAL RESPONSE ORIGINAL”

and ten (10) digital copies of the Technical Response each in the form of one (1) digital document in “PDF” format properly recorded on its own otherwise blank, standard CD-R recordable disc or USB flash drive labeled:

“RFP # 34570-41022 TECHNICAL RESPONSE COPY”

The references should be delivered by each reference in accordance with RFP Attachment 6.2, Section B.17.

3.2.2.1.2. Cost Proposal:

The Cost Proposal should be in the form of one (1) digital document in “PDF” or “XLS” format properly recorded on a separate, otherwise blank, standard CD-R recordable disc or USB flash drive clearly labeled:

“RFP #34570-41022 COST PROPOSAL”

An electronic or facsimile signature, as applicable, on the Cost Proposal is acceptable.

3.2.2.2. E-Mail Submission

3.2.2.2.1. Technical Response

The Technical Response document should be in the form of one (1) digital document in “PDF” format or other easily accessible digital format attached to an e-mail to the Solicitation Coordinator. Both the subject and the file name should be clearly identified as follows:

“RFP #34570-41022 TECHNICAL RESPONSE”

The references should be delivered by each reference in accordance with RFP Attachment 6.2, Section B.17.

3.2.2.2.2. Cost Proposal

The Cost Proposal should be in the form of one (1) digital document in “PDF” or “XLS” format or other easily accessible digital format attached to an e-mail to the Solicitation Coordinator. Both the subject and the file name should clearly identified as follows:

“RFP #34570-41022 COST PROPOSAL”

An electronic or facsimile signature, as applicable, on the Cost Proposal is acceptable.

- 3.2.3. For e-mail submissions, the Technical Response and Cost Proposal documents must be dispatched to the Solicitation Coordinator in separate e-mail messages. For digital media submissions, a Respondent must separate, seal, package, and label the documents and copies for delivery as follows:
- 3.2.3.1. The Technical Response original document and digital copies must be placed in a sealed package that is clearly labeled:
- “DO NOT OPEN... RFP # 34570-41022 TECHNICAL RESPONSE FROM [RESPONDENT LEGAL ENTITY NAME]”**
- 3.2.3.2. The Cost Proposal original document and digital copy must be placed in a separate, sealed package that is clearly labeled:
- “DO NOT OPEN... RFP # 34570-41022 COST PROPOSAL FROM [RESPONDENT LEGAL ENTITY NAME AND SERVICE AREA #]”**
- 3.2.3.3. The separately, sealed Technical Response and Cost Proposal components may be enclosed in a larger package for mailing or delivery, provided that the outermost package is clearly labeled:
- “RFP # 34570-41022 SEALED TECHNICAL RESPONSE & SEALED COST PROPOSAL FROM [RESPONDENT LEGAL ENTITY NAME]”**
- 3.2.3.4. Any Respondent wishing to submit a Response in a format other than digital may do so by contacting the Solicitation Coordinator.
- 3.2.4. A Respondent must ensure that the State receives a response no later than the Response Deadline time and date detailed in the RFP Section 2, Schedule of Events at the following address:

Michael S. Leitzke, Sourcing Account Specialist
 Central Procurement Office
 Tennessee Tower, 3rd Floor
 312 Rosa L. Parks Avenue, Nashville, TN 37243
 Telephone: 615-741- 5666
Michael.S.Leitzke@tn.gov
www.tn.gov/generalservices/

3.3. **Response & Respondent Prohibitions**

- 3.3.1. A response must not include alternate contract terms and conditions. If a response contains such terms and conditions, the State, at its sole discretion, may determine the response to be a non-responsive counteroffer and reject it.

- 3.3.2. A response must not restrict the rights of the State or otherwise qualify either the offer to deliver goods or provide services as required by this RFP or the Cost Proposal. If a response restricts the rights of the State or otherwise qualifies either the offer to deliver goods or provide services as required by this RFP or the Cost Proposal, the State, at its sole discretion, may determine the response to be a non-responsive counteroffer and reject it.
- 3.3.3. A response must not propose alternative goods or services (*i.e.*, offer services different from those requested and required by this RFP) unless expressly requested in this RFP. The State may consider a response of alternative goods or services to be non-responsive and reject it.
- 3.3.4. A Cost Proposal must be prepared and arrived at independently and must not involve any collusion between Respondents. The State will reject any Cost Proposal that involves collusion, consultation, communication, or agreement between Respondents. Regardless of the time of detection, the State will consider any such actions to be grounds for response rejection or contract termination.
- 3.3.5. A Respondent must not provide, for consideration in this RFP process or subsequent contract negotiations, any information that the Respondent knew or should have known was materially incorrect. If the State determines that a Respondent has provided such incorrect information, the State will deem the Response non-responsive and reject it.
- 3.3.6. A Respondent must not submit more than one Technical Response and one Cost Proposal for the same Service Area in response to this RFP, except as expressly requested by the State in this RFP. If a Respondent submits more than one Technical Response or more than one Cost Proposal for the same Service Area, the State will deem all of the responses non-responsive and reject them.
- 3.3.7. A Respondent must not submit a response as a prime contractor while also permitting one or more other Respondents to offer the Respondent as a subcontractor in their own responses. Such may result in the disqualification of all Respondents knowingly involved. This restriction does not, however, prohibit different Respondents from offering the same subcontractor as a part of their responses (provided that the subcontractor does not also submit a response as a prime contractor).
- 3.3.8. The State shall not consider a response from an individual who is, or within the past six (6) months has been, a State employee. For purposes of this RFP:
- 3.3.8.1. An individual shall be deemed a State employee until such time as all compensation for salary, termination pay, and annual leave has been paid;
- 3.3.8.2. A contract with or a response from a company, corporation, or any other contracting entity in which a controlling interest is held by any State employee shall be considered to be a contract with or proposal from the employee; and
- 3.3.8.3. A contract with or a response from a company, corporation, or any other contracting entity that employs an individual who is, or within the past six (6) months has been, a State employee shall not be considered a contract with or a proposal from the employee and shall not constitute a prohibited conflict of interest.
- 3.3.9. This RFP is also subject to Tenn. Code Ann. § 12-4-101—105.

3.4. **Response Errors & Revisions**

A Respondent is responsible for any and all response errors or omissions. A Respondent will not be allowed to alter or revise response documents after the Response Deadline time and date detailed in the RFP Section 2, Schedule of Events unless such is formally requested, in writing, by the State.

3.5. **Response Withdrawal**

A Respondent may withdraw a submitted response at any time before the Response Deadline time and date detailed in the RFP Section 2, Schedule of Events by submitting a written request signed by an authorized Respondent representative. After withdrawing a response, a Respondent may submit another response at any time before the Response Deadline. After the Response Deadline, a Respondent may only withdraw all or a portion of a response where the enforcement of the response would impose an unconscionable hardship on the Respondent.

3.6. **Additional Services**

If a response offers goods or services in addition to those required by and described in this RFP, the State, at its sole discretion, may add such services to the contract awarded as a result of this RFP. Notwithstanding the foregoing, a Respondent must not propose any additional cost amounts or rates for additional goods or services. Regardless of any additional services offered in a response, the Respondent's Cost Proposal must only record the proposed cost as required in this RFP and must not record any other rates, amounts, or information.

NOTICE: If a Respondent fails to submit a Cost Proposal exactly as required, the State may deem the response non-responsive and reject it.

3.7. **Response Preparation Costs**

The State will not pay any costs associated with the preparation, submittal, or presentation of any response.

4. GENERAL CONTRACTING INFORMATION & REQUIREMENTS

4.1. RFP Amendment

The State at its sole discretion may amend this RFP, in writing, at any time prior to contract award. However, prior to any such amendment, the State will consider whether it would negatively impact the ability of potential Respondents to meet the response deadline and revise the RFP Schedule of Events if deemed appropriate. If an RFP amendment is issued, the State will convey it to potential Respondents who submitted a Notice of Intent to Respond (refer to RFP Section 2). A response must address the final RFP (including its attachments) as amended.

4.2. RFP Cancellation

The State reserves the right, at its sole discretion, to cancel the RFP or to cancel and reissue this RFP in accordance with applicable laws and regulations.

4.3. State Right of Rejection

4.3.1. Subject to applicable laws and regulations, the State reserves the right to reject, at its sole discretion, any and all responses.

4.3.2. The State may deem as non-responsive and reject any response that does not comply with all terms, conditions, and performance requirements of this RFP. Notwithstanding the foregoing, the State reserves the right to waive, at its sole discretion, minor variances from full compliance with this RFP. If the State waives variances in a response, such waiver shall not modify the RFP requirements or excuse the Respondent from full compliance, and the State may hold any resulting Contractor to strict compliance with this RFP.

4.4. Assignment & Subcontracting

4.4.1. The Contractor may not subcontract, transfer, or assign any portion of the Contract awarded as a result of this RFP without prior approval of the State. The State reserves the right to refuse approval, at its sole discretion, of any subcontract, transfer, or assignment.

4.4.2. If a Respondent intends to use subcontractors, the response to this RFP must specifically identify the scope and portions of the work each subcontractor will perform (refer to RFP Attachment 6.2., Section B, General Qualifications & Experience Item B.14.).

4.4.3. Subcontractors identified within a response to this RFP will be deemed as approved by the State unless the State expressly disapproves one or more of the proposed subcontractors prior to signing the Contract.

4.4.4. After contract award, a Contractor may only substitute an approved subcontractor at the discretion of the State and with the State's prior, written approval.

4.4.5. Notwithstanding any State approval relating to subcontracts, the Respondent who is awarded a contract pursuant to this RFP will be the prime contractor and will be responsible for all work under the Contract.

4.5. Right to Refuse Personnel or Subcontractors

The State reserves the right to refuse, at its sole discretion and notwithstanding any prior approval, any personnel of the prime contractor or a subcontractor providing goods or services in the performance of a contract resulting from this RFP. The State will document in writing the reason(s) for any rejection of personnel.

4.6. **Insurance**

The State will require the awarded Contractor, other than a state agency, to provide a Certificate of Insurance issued by an insurance company licensed or authorized to provide insurance in the State of Tennessee. Each Certificate of Insurance shall indicate current insurance coverages meeting minimum requirements as may be specified by this RFP. A failure to provide a current, Certificate of Insurance will be considered a material breach and grounds for contract termination.

4.7. **Professional Licensure and Department of Revenue Registration**

- 4.7.1. All persons, agencies, firms, or other entities that provide legal or financial opinions, which a Respondent provides for consideration and evaluation by the State as a part of a response to this RFP, shall be properly licensed to render such opinions.
- 4.7.2. Before the Contract resulting from this RFP is signed, the apparent successful Respondent (and Respondent employees and subcontractors, as applicable) must hold all necessary or appropriate business or professional licenses to provide the goods or services as required by the contract. The State may require any Respondent to submit evidence of proper licensure.
- 4.7.3. Before the Contract resulting from this RFP is signed, the apparent successful Respondent must be registered with the Tennessee Department of Revenue for the collection of Tennessee sales and use tax. The State shall not award a contract unless the Respondent provides proof of such registration or provides documentation from the Department of Revenue that the Contractor is exempt from this registration requirement. The foregoing is a mandatory requirement of an award of a contract pursuant to this solicitation. To register, please visit the Department of Revenue's Tennessee Taxpayer Access Point (TNTAP) website for Online Registration and the Vendor Contract Questionnaire. These resources are available at the following:
<https://tntap.tn.gov/eservices/#1>

4.8. **Disclosure of Response Contents**

- 4.8.1. All materials submitted to the State in response to this RFP shall become the property of the State of Tennessee. Selection or rejection of a response does not affect this right. By submitting a response, a Respondent acknowledges and accepts that the full response contents and associated documents will become open to public inspection in accordance with the laws of the State of Tennessee.
- 4.8.2. The State will hold all response information, including both technical and cost information, in confidence during the evaluation process.
- 4.8.3. Upon completion of response evaluations, indicated by public release of a Notice of Intent to Award, the responses and associated materials will be open for review by the public in accordance with Tenn. Code Ann. § 10-7-504(a)(7).

4.9. **Contract Approval and Contract Payments**

- 4.9.1. After contract award, the Contractor who is awarded the contract must submit appropriate documentation with the Department of Finance and Administration, Division of Accounts.
- 4.9.2. This RFP and its contractor selection processes do not obligate the State and do not create rights, interests, or claims of entitlement in either the Respondent with the apparent best-evaluated response or any other Respondent. State obligations pursuant to a contract award shall commence only after the Contract is signed by the State agency head and the Contractor and after the Contract is approved by all other state officials as required by applicable laws and regulations.
- 4.9.3. No payment will be obligated or made until the relevant Contract is approved as required by applicable statutes and rules of the State of Tennessee.

- 4.9.3.1. The State shall not be liable for payment of any type associated with the Contract resulting from this RFP (or any amendment thereof) or responsible for any goods delivered or services rendered by the Contractor, even goods delivered or services rendered in good faith and even if the Contractor is orally directed to proceed with the delivery of goods or the rendering of services, if it occurs before the Contract Effective Date or after the Contract Term.
- 4.9.3.2. All payments relating to this procurement will be made in accordance with the Payment Terms and Conditions of the Contract resulting from this RFP (refer to RFP Attachment 6.6., *Pro Forma Contract*, Section C).
- 4.9.3.3. If any provision of the Contract provides direct funding or reimbursement for the competitive purchase of goods or services as a component of contract performance or otherwise provides for the reimbursement of specified, actual costs, the State will employ all reasonable means and will require all such documentation that it deems necessary to ensure that such purchases were competitive and costs were reasonable, necessary, and actual. The Contractor shall provide reasonable assistance and access related to such review. Further, the State shall not remit, as funding or reimbursement pursuant to such provisions, any amounts that it determines do not represent reasonable, necessary, and actual costs.

4.10. **Contractor Performance**

The Contractor who is awarded a contract will be responsible for the delivery of all acceptable goods or the satisfactory completion of all services set out in this RFP (including attachments) as may be amended. All goods or services are subject to inspection and evaluation by the State. The State will employ all reasonable means to ensure that goods delivered or services rendered are in compliance with the Contract, and the Contractor must cooperate with such efforts.

4.11. **Contract Amendment**

After Contract award, the State may request the Contractor to deliver additional goods or perform additional services within the general scope of the Contract and this RFP, but beyond the specified Scope, and for which the Contractor may be compensated. In such instances, the State will provide the Contractor a written description of the additional goods or services. The Contractor must respond to the State with a time schedule for delivering the additional goods or accomplishing the additional services based on the compensable units included in the Contractor's response to this RFP. If the State and the Contractor reach an agreement regarding the goods or services and associated compensation, such agreement must be effected by means of a contract amendment. Further, any such amendment requiring additional goods or services must be signed by both the State agency head and the Contractor and must be approved by other state officials as required by applicable statutes, rules, policies and procedures of the State of Tennessee. The Contractor must not provide additional goods or render additional services until the State has issued a written contract amendment with all required approvals.

4.12. **Severability**

If any provision of this RFP is declared by a court to be illegal or in conflict with any law, said decision will not affect the validity of the remaining RFP terms and provisions, and the rights and obligations of the State and Respondents will be construed and enforced as if the RFP did not contain the particular provision held to be invalid.

4.13. **Next Ranked Respondent**

The State reserves the right to initiate negotiations with the next ranked Respondent should the State cease doing business with any Respondent selected via this RFP process.

5. EVALUATION & CONTRACT AWARD

5.1. Evaluation Categories & Maximum Points

The State will consider qualifications, experience, technical approach, and cost in the evaluation of responses and award points in each of the categories detailed below (up to the maximum evaluation points indicated) to each response deemed by the State to be responsive.

EVALUATION CATEGORY	MAXIMUM POINTS POSSIBLE
General Qualifications & Experience (refer to RFP Attachment 6.2., Section B)	15
Technical Qualifications, Experience & Approach (refer to RFP Attachment 6.2., Section C)	55
Cost Proposal (refer to RFP Attachment 6.3.)	30

5.2. Evaluation Process

The evaluation process is designed to award the six (6) contracts resulting from this RFP not necessarily to the Respondents offering the lowest cost, but rather to the Respondents deemed by the State to be responsive and responsible who offer the best combination of attributes based upon the evaluation criteria. (“Responsive Respondent” is defined as a Respondent that has submitted a response that conforms in all material respects to the RFP. “Responsible Respondent” is defined as a Respondent that has the capacity in all respects to perform fully the contract requirements, and the integrity and reliability which will assure good faith performance.)

5.2.1. Technical Response Evaluation. The Solicitation Coordinator and the Proposal Evaluation Team (consisting of three (3) or more State employees) will use the RFP Attachment 6.2., Technical Response & Evaluation Guide to manage the Technical Response Evaluation and maintain evaluation records.

5.2.1.1. The State reserves the right, at its sole discretion, to request Respondent clarification of a Technical Response or to conduct clarification discussions with any or all Respondents. Any such clarification or discussion will be limited to specific sections of the response identified by the State. The subject Respondent must put any resulting clarification in writing as may be required and in accordance with any deadline imposed by the State.

5.2.1.2. The Solicitation Coordinator will review each Technical Response to determine compliance with RFP Attachment 6.2., Technical Response & Evaluation Guide, Section A— Mandatory Requirements. If the Solicitation Coordinator determines that a response failed to meet one or more of the mandatory requirements, the Proposal Evaluation Team will review the response and document the team’s determination of whether:

- a. the response adequately meets RFP requirements for further evaluation;
- b. the State will request clarifications or corrections for consideration prior to further evaluation; or,
- c. the State will determine the response to be non-responsive to the RFP and reject it.

5.2.1.3. Proposal Evaluation Team members will independently evaluate each Technical Response (that is responsive to the RFP) against the evaluation criteria in this RFP,

and will score each in accordance with the RFP Attachment 6.2., Technical Response & Evaluation Guide.

- 5.2.1.4. For each response evaluated, the Solicitation Coordinator will calculate the average of the Proposal Evaluation Team member scores for RFP Attachment 6.2., Technical Response & Evaluation Guide, and record each average as the response score for the respective Technical Response section.
 - 5.2.1.5. Before Cost Proposals are opened, the Proposal Evaluation Team will review the Technical Response Evaluation record and any other available information pertinent to whether or not each Respondent is responsive and responsible. If the Proposal Evaluation Team identifies any Respondent that does not meet the responsive and responsible thresholds such that the team would not recommend the Respondent for Cost Proposal Evaluation and potential contract award, the team members will fully document the determination.
 - 5.2.1.6. A single Technical Evaluation will be conducted regardless of the number of Service Area Groups for which a Respondent submits a Cost Proposal. Respondents should not submit multiple Technical Responses, even if the Respondent bids multiple Service Areas.
- 5.2.2. Cost Proposal Evaluation. The Solicitation Coordinator will open for evaluation the Cost Proposal of each Respondent deemed by the State to be responsive and responsible and calculate and record each Cost Proposal score in accordance with the RFP Attachment 6.3., Cost Proposal & Scoring Guide.
- 5.2.3. Clarifications and Negotiations: The State reserves the right to award a contract on the basis of initial responses received, therefore, each response shall contain the Respondent's best terms and conditions from a technical and cost standpoint. The State reserves the right to conduct clarifications or negotiations with one or more Respondents. All communications, clarifications, and negotiations shall be conducted in a manner that supports fairness in response improvement.
- 5.2.3.1. Clarifications: The State may identify areas of a response that may require further clarification or areas in which it is apparent that there may have been miscommunications or misunderstandings as to the State's specifications or requirements. The State may seek to clarify those issues identified during one or multiple clarification rounds. Each clarification sought by the State may be unique to an individual Respondent, provided that the process is conducted in a manner that supports fairness in response improvement.
 - 5.2.3.2. Negotiations: The State may elect to negotiate with one or more Respondents by requesting revised responses, negotiating costs, or finalizing contract terms and conditions. The State reserves the right to conduct multiple negotiation rounds or no negotiations at all.
 - 5.2.3.3. Cost Negotiations: All Respondents, selected for negotiation by the State, will be given equivalent information with respect to cost negotiations. All cost negotiations will be documented for the procurement file. Additionally, the State may conduct target pricing and other goods or services level negotiations. Target pricing may be based on considerations such as current pricing, market considerations, benchmarks, budget availability, or other methods that do not reveal individual Respondent pricing. During target price negotiations, Respondents are not obligated to reduce their pricing to target prices, but no Respondent is allowed to increase prices.

5.2.3.4. If the State determines that it is unable to successfully negotiate terms and conditions of a contract with the apparent best evaluated Respondent, the State reserves the right to bypass the apparent best evaluated Respondent and enter into terms and conditions contract negotiations with the next apparent best evaluated Respondent.

5.2.4. Total Response Score. The Solicitation Coordinator will calculate the sum of the Technical Response section scores and the Cost Proposal score and record the resulting number as the total score for the subject Response (refer to RFP Attachment 6.5., Score Summary Matrix).

5.3. **Contract Award Process**

5.3.1 The Solicitation Coordinator will submit the Proposal Evaluation Team determinations and scores to the head of the procuring agency for consideration along with any other relevant information that might be available and pertinent to contract award.

5.3.2. The procuring agency head will determine the apparent best-evaluated Responses. To effect a contract award to a Respondent other than the ones receiving the highest evaluation process score, the head of the procuring agency must provide written justification and obtain the written approval of the Chief Procurement Officer and the Comptroller of the Treasury.

5.3.3. The State will issue a Notice of Intent to Award identifying the apparent best-evaluated responses and make the RFP files available for public inspection at the time and date specified in the RFP Section 2, Schedule of Events.

NOTICE: The Notice of Intent to Award shall not create rights, interests, or claims of entitlement in either the apparent best-evaluated Respondents or any other Respondent.

5.3.4. The Respondents identified as offering the apparent best-evaluated responses must sign a contract drawn by the State pursuant to this RFP. The contracts shall be substantially the same as the RFP Attachment 6.6., *Pro Forma* Contract. The Respondents must sign the contract by the Contractor Signature Deadline detailed in the RFP Section 2, Schedule of Events. If the Respondent fails to provide the signed contract by this deadline, the State may determine that the Respondent is non-responsive to this RFP and reject the response.

5.3.5. Notwithstanding the foregoing, the State may, at its sole discretion, entertain limited negotiations prior to contract signing and, as a result, revise the *pro forma* contract terms and conditions or performance requirements in the State's best interests, PROVIDED THAT such revision of terms and conditions or performance requirements shall NOT materially affect the basis of response evaluations or negatively impact the competitive nature of the RFP and contractor selection process.

5.3.6. If the State determines that a response is non-responsive and rejects it after opening Cost Proposals, the Solicitation Coordinator will re-calculate scores for each remaining responsive Cost Proposal to determine (or re-determine) the apparent best-evaluated responses.

RFP ATTACHMENT 6.1.**RFP # 34570-41022 STATEMENT OF CERTIFICATIONS AND ASSURANCES**

The Respondent must sign and complete the Statement of Certifications and Assurances below as required, and it must be included in the Technical Response (as required by RFP Attachment 6.2., Technical Response & Evaluation Guide, Section A, Item A.1.).

The Respondent does, hereby, expressly affirm, declare, confirm, certify, and assure ALL of the following:

1. The Respondent will comply with all of the provisions and requirements of the RFP.
2. The Respondent will provide all services as defined in the Scope of the RFP Attachment 6.6., *Pro Forma* Contract for the total Contract Term.
3. The Respondent, except as otherwise provided in this RFP, accepts and agrees to all terms and conditions set out in the RFP Attachment 6.6., *Pro Forma* Contract.
4. The Respondent acknowledges and agrees that a contract resulting from the RFP shall incorporate, by reference, all proposal responses as a part of the Contract.
5. The Respondent will comply with:
 - (a) the laws of the State of Tennessee;
 - (b) Title VI of the federal Civil Rights Act of 1964;
 - (c) Title IX of the federal Education Amendments Act of 1972;
 - (d) the Equal Employment Opportunity Act and the regulations issued there under by the federal government; and,
 - (e) the Americans with Disabilities Act of 1990 and the regulations issued there under by the federal government.
6. To the knowledge of the undersigned, the information detailed within the response submitted to this RFP is accurate.
7. The response submitted to this RFP was independently prepared, without collusion, under penalty of perjury.
No amount shall be paid directly or indirectly to an employee or official of the State of Tennessee as wages, compensation, or gifts in exchange for acting as an officer, agent, employee, subcontractor, or consultant to the Respondent in connection with this RFP or any resulting contract.
8. Both the Technical Response and the Cost Proposal submitted in response to this RFP shall remain valid for at least 120 days subsequent to the date of the Cost Proposal opening and thereafter in accordance with any contract pursuant to the RFP.
9. The Respondent affirms the following statement, as required by the Iran Divestment Act Tenn. Code Ann. § 12-12-111: "By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each bidder is not on the list created pursuant to §12-12-106." For reference purposes, the list is currently available online at: <https://www.tn.gov/generalservices/procurement/central-procurement-office--cpo-/library-/public-information-library.html>.

By signing this Statement of Certifications and Assurances, below, the signatory also certifies legal authority to bind the proposing entity to the provisions of this RFP and any contract awarded pursuant to it. If the signatory is not the Respondent (if an individual) or the Respondent's company *President* or *Chief Executive Officer*, this document must attach evidence showing the individual's authority to bind the Respondent.

DO NOT SIGN THIS DOCUMENT IF YOU ARE NOT LEGALLY AUTHORIZED TO BIND THE RESPONDENT

SIGNATURE:

PRINTED NAME & TITLE:

DATE:

RESPONDENT LEGAL ENTITY NAME:

RFP ATTACHMENT 6.2. — Section A

TECHNICAL RESPONSE & EVALUATION GUIDE

SECTION A: MANDATORY REQUIREMENTS. The Respondent must address all items detailed below and provide, in sequence, the information and documentation as required (referenced with the associated item references). The Respondent must also detail the response page number for each item in the appropriate space below.

The Solicitation Coordinator will review the response to determine if the Mandatory Requirement Items are addressed as required and mark each with pass or fail. For each item that is not addressed as required, the Proposal Evaluation Team must review the response and attach a written determination. In addition to the Mandatory Requirement Items, the Solicitation Coordinator will review each response for compliance with all RFP requirements.

RESPONDENT LEGAL ENTITY NAME:			
Response Page # (Respondent completes)	Item Ref.	Section A— Mandatory Requirement Items	Pass/Fail
		The Response must be delivered to the State no later than the Response Deadline specified in the RFP Section 2, Schedule of Events.	
		The Technical Response and the Cost Proposal documentation must be packaged separately as required (refer to RFP Section 3.2., <i>et. seq.</i>).	
		The Technical Response must NOT contain cost or pricing information of any type.	
		The Technical Response must NOT contain any restrictions of the rights of the State or other qualification of the response.	
		A Respondent must NOT submit alternate responses (refer to RFP Section 3.3.).	
		A Respondent must NOT submit multiple responses in different forms (as a prime and a subcontractor) (refer to RFP Section 3.3.).	
	A.1.	Provide the Statement of Certifications and Assurances (RFP Attachment 6.1.) completed and signed by an individual empowered to bind the Respondent to the provisions of this RFP and any resulting contract. The document must be signed without exception or qualification.	
	A.2.	Provide a statement, based upon reasonable inquiry, of whether the Respondent or any individual who shall cause to deliver goods or perform services under the contract has a possible conflict of interest (<i>e.g.</i> , employment by the State of Tennessee) and, if so, the nature of that conflict. NOTE: Any questions of conflict of interest shall be solely within the discretion of the State, and the State reserves the right to cancel any award.	
	A.3.	The Respondent must have a physical business location in Tennessee. Please provide the Respondent's Tennessee address.	
	A.4.	Please provide a statement confirming that 1) the Respondent's response to this RFP includes a separate cost proposal for each of the six service areas for which the Respondent intends to bid; and 2) the technical response and cost proposal(s) provide information at the service area level rather than addressing counties one by one.	

RESPONDENT LEGAL ENTITY NAME:			
Response Page # (Respondent completes)	Item Ref.	Section A— Mandatory Requirement Items	Pass/Fail
	A.5.	The RFP ATTACHMENT 6.2. Section C— The Respondent's entire Technical Response shall not exceed forty (40) pages in length (graphs, charts, sample reports, and pictures or otherwise included as an appendix will not count against this page limit).	
<i>State Use – Solicitation Coordinator Signature, Printed Name & Date:</i>			

RFP ATTACHMENT 6.2. — SECTION B

TECHNICAL RESPONSE & EVALUATION GUIDE

SECTION B: GENERAL QUALIFICATIONS & EXPERIENCE. The Respondent must address all items detailed below and provide, in sequence, the information and documentation as required (referenced with the associated item references). The Respondent must also detail the response page number for each item in the appropriate space below. Proposal Evaluation Team members will independently evaluate and assign one score for all responses to Section B— General Qualifications & Experience Items.

RESPONDENT LEGAL ENTITY NAME:		
Response Page # (Respondent completes)	Item Ref.	Section B— General Qualifications & Experience Items
	B.1.	Detail the name, e-mail address, mailing address, telephone number, and facsimile number of the person the State should contact regarding the response.
	B.2.	Describe the Respondent's form of business (<i>i.e.</i> , individual, sole proprietor, corporation, non-profit corporation, partnership, limited liability company) and business location (physical location or domicile).
	B.3.	Detail the number of years the Respondent has been in business.
	B.4.	Briefly describe how long the Respondent has been providing the goods or services required by this RFP.
	B.5.	Describe the Respondent's number of employees, client base, and location of offices.
	B.6.	Provide a statement of whether there have been any mergers, acquisitions, or change of control of the Respondent within the last ten (10) years. If so, include an explanation providing relevant details.
	B.7.	Provide a statement of whether the Respondent or, to the Respondent's knowledge, any of the Respondent's employees, agents, independent contractors, or subcontractors, involved in the delivery of goods or performance of services on a contract pursuant to this RFP, have been convicted of, pled guilty to, or pled <i>nolo contendere</i> to any felony. If so, include an explanation providing relevant details.
	B.8.	Provide a statement of whether, in the last ten (10) years, the Respondent has filed (or had filed against it) any bankruptcy or insolvency proceeding, whether voluntary or involuntary, or undergone the appointment of a receiver, trustee, or assignee for the benefit of creditors. If so, include an explanation providing relevant details.
	B.9.	Provide a statement of whether there is any material, pending litigation against the Respondent that the Respondent should reasonably believe could adversely affect its ability to meet contract requirements pursuant to this RFP or is likely to have a material adverse effect on the Respondent's financial condition. If such exists, list each separately, explain the relevant details, and attach the opinion of counsel addressing whether and to what extent it would impair the Respondent's performance in a contract pursuant to this RFP. NOTE: All persons, agencies, firms, or other entities that provide legal opinions regarding the Respondent must be properly licensed to render such opinions. The State may require the Respondent to submit proof of license for each person or entity that renders such opinions.
	B.10.	Provide a statement of whether there are any pending or in progress Securities Exchange Commission investigations involving the Respondent. If such exists, list each separately, explain the relevant details, and attach the opinion of counsel addressing whether and to what extent it will impair the Respondent's performance in a contract pursuant to this RFP.

RFP ATTACHMENT 6.2. — SECTION B (continued)

RESPONDENT LEGAL ENTITY NAME:		
Response Page # (Respondent completes)	Item Ref.	Section B— General Qualifications & Experience Items
		NOTE: All persons, agencies, firms, or other entities that provide legal opinions regarding the Respondent must be properly licensed to render such opinions. The State may require the Respondent to submit proof of license for each person or entity that renders such opinions.
	B.11.	Provide a brief, descriptive statement detailing evidence of the Respondent's ability to deliver the goods or services sought under this RFP (e.g., prior experience, training, certifications, resources, program and quality management systems, etc.).
	B.12.	Provide a narrative description of the proposed project team duty positions, along with an organizational chart illustrating the lines of authority between duty positions.
	B.13.	Provide a personnel roster listing the names of key people, if known, who the Respondent will assign to meet the Respondent's requirements under this RFP along with the estimated number of hours that each individual will devote to that performance. Follow the personnel roster with a resume for each of the people listed. The resumes must detail the individual's title, education, current position with the Respondent, and employment history. The Respondent need not designate every individual on the proposed contract team as a key person.
	B.14.	Provide a statement of whether the Respondent intends to use subcontractors to meet the Respondent's requirements of any contract awarded pursuant to this RFP, and if so, detail: <ul style="list-style-type: none"> (a) the names of the subcontractors along with the contact person, mailing address, telephone number, and e-mail address for each; (b) a description of the scope and portions of the goods each subcontractor involved in the delivery of goods or performance of the services each subcontractor will perform; <u>and</u> (c) a statement specifying that each proposed subcontractor has expressly assented to being proposed as a subcontractor in the Respondent's response to this RFP.
	B.15.	Provide documentation of the Respondent's commitment to diversity as represented by the following: <ul style="list-style-type: none"> (a) <u>Business Strategy</u>. Provide a description of the Respondent's existing programs and procedures designed to encourage and foster commerce with business enterprises owned by minorities, women, service-disabled veterans, persons with disabilities, and small business enterprises. Please also include a list of the Respondent's certifications as a diversity business, if applicable. (b) <u>Business Relationships</u>. Provide a listing of the Respondent's current contracts with business enterprises owned by minorities, women, service-disabled veterans, persons with disabilities, and small business enterprises. Please include the following information: <ul style="list-style-type: none"> (i) contract description; (ii) contractor name and ownership characteristics (i.e., ethnicity, gender, service-disabled veteran-owned or persons with disabilities); (iii) contractor contact name and telephone number. (c) <u>Estimated Participation</u>. Provide an estimated level of participation by business enterprises owned by minorities, women, service-disabled veterans, persons with disabilities and small business enterprises if a contract is awarded to the Respondent pursuant to this RFP. Please include the following information: <ul style="list-style-type: none"> (i) a percentage (%) indicating the participation estimate. (Express the estimated participation number as a percentage of the total estimated contract value that will be dedicated to business with subcontractors and supply contractors having such ownership characteristics only and DO NOT INCLUDE DOLLAR AMOUNTS); (ii) anticipated goods or services contract descriptions; (iii) names and ownership characteristics (i.e., ethnicity, gender, service-disabled veterans, or disability) of anticipated subcontractors and supply contractors.

RFP ATTACHMENT 6.2. — SECTION B (continued)

RESPONDENT LEGAL ENTITY NAME:		
Response Page # (Respondent completes)	Item Ref.	Section B— General Qualifications & Experience Items
		<p>NOTE: In order to claim status as a Diversity Business Enterprise under this contract, businesses must be certified by the Governor's Office of Diversity Business Enterprise (Go-DBE). Please visit the Go-DBE website at https://tn.diversitysoftware.com/FrontEnd/StartCertification.asp?TN=tn&XID=9810 for more information.</p> <p>(d) <u>Workforce</u>. Provide the percentage of the Respondent's total current employees by ethnicity and gender.</p> <p>NOTE: Respondents that demonstrate a commitment to diversity will advance State efforts to expand opportunity to do business with the State as contractors and subcontractors. Response evaluations will recognize the positive qualifications and experience of a Respondent that does business with enterprises owned by minorities, women, service-disabled veterans, persons with disabilities, and small business enterprises and who offer a diverse workforce.</p>
	B.16.	<p>Provide a statement of whether or not the Respondent has any current contracts with the State of Tennessee or has completed any contracts with the State of Tennessee within the previous five (5) year period. If so, provide the following information for all of the current and completed contracts:</p> <p>(a) the name, title, telephone number and e-mail address of the State contact knowledgeable about the contract;</p> <p>(b) the procuring State agency name;</p> <p>(c) a brief description of the contract's scope of services;</p> <p>(d) the contract period; and</p> <p>(e) the contract number.</p>
	B.17.	<p>Provide references from individuals who are <u>not</u> current or former Tennessee Department of Human Services employees for assistive technology services and which represent:</p> <ul style="list-style-type: none"> ▪ one (1) project for which Respondent currently provides services that is similar in size to at least one of the service areas described in RFP Section 1.1.2; <u>and</u> ▪ one (1) completed project. <p>References from at least two (2) different individuals are required to satisfy the requirements above, e.g., an individual may provide a reference about a completed project and another reference about a current project. The standard reference questionnaire, which <u>must</u> be used and completed, is provided at RFP Attachment 6.4. References that are not completed as required may be deemed non-responsive and may not be considered.</p> <p>The Respondent will be <u>solely</u> responsible for obtaining fully completed reference questionnaires and ensuring they are e-mailed to the solicitation coordinator or including them in the sealed Technical Response. In order to obtain and submit the completed reference questionnaires follow one of the two processes below.</p> <p>Written:</p> <p>(a) Add the Respondent's name to the standard reference questionnaire at RFP Attachment 6.4. and make a copy for each reference.</p> <p>(b) Send a reference questionnaire and new, standard #10 envelope to each reference.</p> <p>(c) Instruct the reference to:</p> <ul style="list-style-type: none"> (i) complete the reference questionnaire; (ii) sign and date the completed reference questionnaire; (iii) seal the completed, signed, and dated reference questionnaire within the envelope provided; (iv) sign his or her name in ink across the sealed portion of the envelope; and

RFP ATTACHMENT 6.2. — SECTION B (continued)

RESPONDENT LEGAL ENTITY NAME:		
Response Page # (Respondent completes)	Item Ref.	Section B— General Qualifications & Experience Items
		<p>(v) return the sealed envelope directly to the Respondent (the Respondent may wish to give each reference a deadline, such that the Respondent will be able to collect all required references in time to include them within the sealed Technical Response).</p> <p>(d) <u>Do NOT open the sealed references upon receipt.</u></p> <p>(e) Enclose all <u>sealed</u> reference envelopes within a larger, labeled envelope for inclusion in the Technical Response as required.</p> <p>E-mail:</p> <p>(a) Add the Respondent's name to the standard reference questionnaire at RFP Attachment 6.4 and make a copy for each reference.</p> <p>(b) E-mail the reference with a copy of the standard reference questionnaire.</p> <p>(c) Instruct the reference to:</p> <ol style="list-style-type: none"> i. Complete the reference questionnaire; ii. Sign and date the completed reference questionnaire; iii. E-mail the reference directly to the Solicitation Coordinator by the RFP Technical Response Deadline with the Subject line of the e-mail as "[Respondent Name] Reference for RFP 34570-44210." <p>NOTES:</p> <ul style="list-style-type: none"> ▪ The State will not accept late references or references submitted by any means other than the two which are described above, and each reference questionnaire submitted must be completed as required. ▪ The State will not review more than the number of required references indicated above. ▪ While the State will base its reference check on the contents of the reference e-mails or sealed reference envelopes included in the Technical Response package, the State reserves the right to confirm and clarify information detailed in the completed reference questionnaires, and may consider clarification responses in the evaluation of references. ▪ The State is under <u>no</u> obligation to clarify any reference information.
	B.18.	<p>Provide a statement and any relevant details addressing whether the Respondent is any of the following:</p> <ol style="list-style-type: none"> (a) is presently debarred, suspended, proposed for debarment, or voluntarily excluded from covered transactions by any federal or state department or agency; (b) has within the past three (3) years, been convicted of, or had a civil judgment rendered against the contracting party from commission of fraud, or a criminal offence in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or grant under a public transaction; violation of federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property; (c) is presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) with commission of any of the offenses detailed above; and (d) has within a three (3) year period preceding the contract had one or more public transactions (federal, state, or local) terminated for cause or default.
	B.19.	<p>Provide information or documents demonstrating the Respondent's financial viability. Examples include but are not limited to:</p> <ol style="list-style-type: none"> 1. A current bank reference indicating that the Respondent's business relationship with the financial institution is in positive standing, written in the form of a business letter and signed and dated within the past three (3) months; 2. Current positive credit references from vendors with which the Respondent has done business, written in the form of a business letters and signed and dated within the past three (3) months; or

RFP ATTACHMENT 6.2. — SECTION B (continued)

RESPONDENT LEGAL ENTITY NAME:		
Response Page # (Respondent completes)	Item Ref.	Section B— General Qualifications & Experience Items
		3. An official document or letter from an accredited credit bureau, verified and dated within the last three (3) months indicating a satisfactory credit score for the Respondent and including the full credit bureau report.
SCORE (for <u>all</u> Section B—Qualifications & Experience Items above): (maximum possible score = 15)		
<i>State Use – Evaluator Identification:</i>		

RFP ATTACHMENT 6.2. — SECTION C

TECHNICAL RESPONSE & EVALUATION GUIDE

SECTION C: TECHNICAL QUALIFICATIONS, EXPERIENCE & APPROACH. The Respondent must address all items (below) and provide, in sequence, the information and documentation as required (referenced with the associated item references). The Respondent must also detail the response page number for each item in the appropriate space below.

A Proposal Evaluation Team, made up of three or more State employees, will independently evaluate and score the response to each item. Each evaluator will use the following whole number, raw point scale for scoring each item:

0 = little value 1 = poor 2 = fair 3 = satisfactory 4 = good 5 = excellent

The Solicitation Coordinator will multiply the Item Score by the associated Evaluation Factor (indicating the relative emphasis of the item in the overall evaluation). The resulting product will be the item's Raw Weighted Score for purposes of calculating the section score as indicated.

RESPONDENT LEGAL ENTITY NAME:					
Response Page # (Respondent completes)	Item Ref.	Section C— Technical Qualifications, Experience & Approach Items	Item Score	Evaluation Factor	Raw Weighted Score
	C.1.	Provide a narrative illustrating your plan to manage the project, ensure completion of the scope of services, and accomplish required objectives within the State's project schedule.		2	
	C.2.	Provide a narrative demonstrating knowledge of person-centered practices per the National Center on Advancing Person-Centered Practices and Systems (NCAPPS) https://ncapps.acl.gov/ . The narrative should present the plan for incorporating these approaches into regular operations.		2	
	C.3.	Describe in detail the Respondent's assessment tools and approach to performing assistive technology assessments for individuals with varying disabilities. Include the estimated amount of time Respondent expects to spend on an assessment and the various types of assessment tools, forms, techniques, and abilities used.		15	
	C.4.	Provide a detailed description of the step-by-step process and resources that Respondent will use once a referral is received and the ways your organization will manage the referral process. Please explain how your organization will ensure adherence to RFP Attachment 6.6. <i>Pro Forma</i> Section A.3. regarding the referral and assessment process. Include timeframes for each step in the process.		12	
	C.5.	Provide a detailed narrative describing the method that you use to track and record service times, the number of assessments provided to customers, and describe the process used to ensure service requests from VR have been completed.		3	

RFP ATTACHMENT 6.2. — SECTION C (continued)

RESPONDENT LEGAL ENTITY NAME:					
Response Page # (Respondent completes)	Item Ref.	Section C— Technical Qualifications, Experience & Approach Items	Item Score	Evaluation Factor	Raw Weighted Score
	C.6.	Describe in detail the method Respondent uses to track and monitor customer wait times for assistive technology services. Note factors that would indicate a need to take action, address wait times, and subsequently develop a plan for reducing wait times for ensuring timely service delivery.		3	
	C.7.	Describe your plan for providing assistive technology assessments and training at such locations as a customer's residence or place of employment in accordance with Sections A.3 and A.5 of RFP Attachment 6.6. <i>Pro Forma</i> Contract.		5	
	C8.	Describe the methods you use to assess someone who has a communication impairment: <ol style="list-style-type: none"> 1. Due to an intellectual disability that affects speech; and 2. Due to a physical disability that affects speech. 		15	
	C.9.	Provide a proposed draft of a high-quality assistive technology assessment report, as described in RFP Attachment 6.6. <i>Pro Forma</i> Contract Section A.4., that demonstrates the elements considered during the assessment process.		15	
	C.10.	Describe the current inventory you use during assistive technology assessments. Please explain how various types of assistive technology are incorporated during assistive technology assessments and the ways your organization will be able to ensure the most current and emerging assistive technology is incorporated.		10	
	C.11.	Provide a detailed narrative that describes your plan and capacity for receiving and storing assistive technology devices and communicating the status of the devices with the Rehabilitation Counselor and Customer in accordance with the Sections A.8 and A.9. of the <i>Pro Forma</i> Contract (RFP Attachment 6.6).		5	
	C.12.	Provide a detailed narrative of your plan to set-up and deliver assistive technology in accordance with Section A.8. of the <i>Pro Forma</i> Contract (RFP Attachment 6.6). Describe how you will implement device set-up in preparation for delivery. What method of delivering assistive technology to customers would you use?		10	
	C.13.	Provide a detailed narrative illustrating the approach to assistive technology training. Describe the method for delivering training		15	

RFP ATTACHMENT 6.2. — SECTION C (continued)

RESPONDENT LEGAL ENTITY NAME:					
Response Page # (Respondent completes)	Item Ref.	Section C— Technical Qualifications, Experience & Approach Items	Item Score	Evaluation Factor	Raw Weighted Score
		based on the customer’s needs, including factors determining ability to utilize virtual training and related implementation strategies. Describe how the your organization determines what training is needed and the length of that training.			
	C.14.	Provide a narrative demonstrating technical experience fabricating and designing assistive technology devices.		1	
	C.15.	Please describe in detail how the reports required by Section A.11. of the <i>Pro Forma</i> Contract (RFP Attachment 6.6) will be completed. Indicate steps to ensure the accuracy, completion, and timeliness of the monthly reports.		3	
<i>The Solicitation Coordinator will use this sum and the formula below to calculate the section score. All calculations will use and result in numbers rounded to two (2) places to the right of the decimal point.</i>					
$\frac{\text{Total Raw Weighted Score}}{\text{Maximum Possible Raw Weighted Score}}$ <i>(i.e., 5 x the sum of item weights above)</i>		X 55 <i>(maximum possible score)</i>	= SCORE:		
<i>State Use – Evaluator Identification:</i>					
<i>State Use – Solicitation Coordinator Signature, Printed Name & Date:</i>					

RFP ATTACHMENT 6.3.1.

COST PROPOSAL & SCORING GUIDE

NOTICE: THIS COST PROPOSAL MUST BE COMPLETED EXACTLY AS REQUIRED

COST PROPOSAL SCHEDULE— The Cost Proposal, detailed below, shall indicate the proposed price for providing goods or services as defined in the Scope of Services of the RFP Attachment 6.6., *Pro Forma* Contract, for the entire contract period. The Cost Proposal shall remain valid for at least 120 days subsequent to the date of the Cost Proposal opening and thereafter in accordance with any contract resulting from this RFP. All monetary amounts shall be in U.S. currency and limited to two (2) places to the right of the decimal point.

Prior to a contract award being made, the State must determine the proposed prices are fair and reasonable. Fair and reasonable means that the prices are highly competitive with the commercial and government market. This cost proposal must include a price narrative which describes how the Respondent established its proposed pricing and computations used in the determination. The price narrative must address each of the cost items below and explain the rationale for proposing such a price in a way that the State can determine that the rate is fair and reasonable. Respondent is to complete the pricing narrative provided by the State as an external attachment the RFP. The pricing narrative must be submitted with this cost proposal in accordance with RFP Section 3. Response Requirements. The pricing narrative shall not count against the technical proposal page limit. The maximum unit price for Service Coordination & Technical Support shall not exceed \$5,600.00 for Service Area #1. The yearly proposed cost shall not exceed the limits set forth in RFP Section 1.1.3.

The Respondent must provide supporting documentation for each line item. The State will use this to verify the information submitted is accurate. Examples of documentation include published and publicly available catalogs, price lists, copies of invoices, contracts, quote sheets, etc. There must be a clear and relevant relationship between the supporting document and the proposed price it is meant to support. Each supporting document must be clearly labeled with the name of the corresponding service.

NOTICE: The Evaluation Factor associated with each compensable unit is for evaluation purposes only. The evaluation factors do NOT and should NOT be construed as any type of volume guarantee or minimum purchase quantity. The evaluation factors shall NOT create rights, interests, or claims of entitlement in the Respondent.

Notwithstanding the cost items herein, pursuant to the second paragraph of the *Pro Forma* Contract, Section C.1. (refer to RFP Attachment 6.6.), “The State is under no obligation to request any goods or services from the Contractor in any specific dollar amounts or to request any goods or services at all from the Contractor during any period of this Contract.”

This Cost Proposal must be signed, in the space below, by an individual empowered to bind the Respondent to the provisions of this RFP and any contract awarded pursuant to this RFP. If the individual signing this Cost Proposal is not the *President* or *Chief Executive Officer*, the Respondent must attach evidence to the Cost Proposal showing the individual’s authority to legally bind the Respondent.

RESPONDENT SIGNATURE:	
PRINTED NAME & TITLE:	
DATE:	

RESPONDENT LEGAL ENTITY NAME:								
Service Area # 1 (RFP Section 1.1.2.)								
Cost Item Description	Proposed Cost					State Use ONLY		
	10/1/2021— 9/30/2022	10/1/2022— 9/30/2023	10/1/2023— 9/30/2024	10/1/2024— 9/30/2025	10/1/2025— 9/30/2026	Sum	Evaluation Factor	Evaluation Cost (sum x factor)
Assistive Technology Assessment & Assessment Report	\$ / EA	\$ / EA	\$ / EA	\$ / EA	\$ / EA		100	
Assistive Technology Training	\$ / HR	\$ / HR	\$ / HR	\$ / HR	\$ / HR		700	
Delivery and Installation	\$ / EA	\$ / EA	\$ / EA	\$ / EA	\$ / EA		100	
Service Coordination & Technical Support	\$ / MO	\$ / MO	\$ / MO	\$ / MO	\$ / MO		12	
TOTAL EVALUATION COST AMOUNT (sum of evaluation costs above):								
The Solicitation Coordinator will use this sum and the formula below to calculate the Cost Proposal Score. Numbers rounded to two (2) places to the right of the decimal point will be standard for calculations.								
$\frac{\text{lowest evaluation cost amount from all proposals}}{\text{evaluation cost amount being evaluated}}$						$\times 30$ (maximum possible score)	= SCORE:	
State Use – Solicitation Coordinator Signature, Printed Name & Date:								

RFP ATTACHMENT 6.3.2.

COST PROPOSAL & SCORING GUIDE

NOTICE: THIS COST PROPOSAL MUST BE COMPLETED EXACTLY AS REQUIRED

COST PROPOSAL SCHEDULE— The Cost Proposal, detailed below, shall indicate the proposed price for providing goods or services as defined in the Scope of Services of the RFP Attachment 6.6., *Pro Forma* Contract, for the entire contract period. The Cost Proposal shall remain valid for at least 120 days subsequent to the date of the Cost Proposal opening and thereafter in accordance with any contract resulting from this RFP. All monetary amounts shall be in U.S. currency and limited to two (2) places to the right of the decimal point.

Prior to a contract award being made, the State must determine the proposed prices are fair and reasonable. Fair and reasonable means that the prices are highly competitive with the commercial and government market. This cost proposal must include a price narrative which describes how the Respondent established its proposed pricing and computations used in the determination. The price narrative must address each of the cost items below and explain the rationale for proposing such a price in a way that the State can determine that the rate is fair and reasonable. Respondent is to complete the pricing narrative provided by the State as an external attachment the RFP. The pricing narrative must be submitted with this cost proposal in accordance with RFP Section 3. Response Requirements. The pricing narrative shall not count against the technical proposal page limit. The maximum unit price for Service Coordination & Technical Support shall not exceed \$5,600.00 for Service Area #2. The yearly proposed cost shall not exceed the limits set forth in RFP Section 1.1.3.

The Respondent must provide supporting documentation for each line item. The State will use this to verify the information submitted is accurate. Examples of documentation include published and publicly available catalogs, price lists, copies of invoices, contracts, quote sheets, etc. There must be a clear and relevant relationship between the supporting document and the proposed price it is meant to support. Each supporting document must be clearly labeled with the name of the corresponding service.

NOTICE: The Evaluation Factor associated with each compensable unit is for evaluation purposes only. The evaluation factors do NOT and should NOT be construed as any type of volume guarantee or minimum purchase quantity. The evaluation factors shall NOT create rights, interests, or claims of entitlement in the Respondent.

Notwithstanding the cost items herein, pursuant to the second paragraph of the *Pro Forma* Contract, Section C.1. (refer to RFP Attachment 6.6.), “The State is under no obligation to request any goods or services from the Contractor in any specific dollar amounts or to request any goods or services at all from the Contractor during any period of this Contract.”

This Cost Proposal must be signed, in the space below, by an individual empowered to bind the Respondent to the provisions of this RFP and any contract awarded pursuant to this RFP. If the individual signing this Cost Proposal is not the *President* or *Chief Executive Officer*, the Respondent must attach evidence to the Cost Proposal showing the individual’s authority to legally bind the Respondent.

RESPONDENT SIGNATURE:	
PRINTED NAME & TITLE:	
DATE:	

RESPONDENT LEGAL ENTITY NAME:								
Service Area # 2 (RFP Section 1.1.2.)								
Cost Item Description	Proposed Cost					State Use ONLY		
	10/1/2021— 9/30/2022	10/1/2022— 9/30/2023	10/1/2023— 9/30/2024	10/1/2024— 9/30/2025	10/1/2025— 9/30/2026	Sum	Evaluation Factor	Evaluation Cost (sum x factor)
Assistive Technology Assessment & Assessment Report	\$ / EA	\$ / EA	\$ / EA	\$ / EA	\$ / EA		100	
Assistive Technology Training	\$ / HR	\$ / HR	\$ / HR	\$ / HR	\$ / HR		700	
Delivery and Installation	\$ / EA	\$ / EA	\$ / EA	\$ / EA	\$ / EA		100	
Service Coordination & Technical Support	\$ / MO	\$ / MO	\$ / MO	\$ / MO	\$ / MO		12	
TOTAL EVALUATION COST AMOUNT (sum of evaluation costs above):								
The Solicitation Coordinator will use this sum and the formula below to calculate the Cost Proposal Score. Numbers rounded to two (2) places to the right of the decimal point will be standard for calculations.								
$\frac{\text{lowest evaluation cost amount from all proposals}}{\text{evaluation cost amount being evaluated}}$						$\times 30$ (maximum possible score)	= SCORE:	
State Use – Solicitation Coordinator Signature, Printed Name & Date:								

COST PROPOSAL & SCORING GUIDE

NOTICE: THIS COST PROPOSAL MUST BE COMPLETED EXACTLY AS REQUIRED

COST PROPOSAL SCHEDULE— The Cost Proposal, detailed below, shall indicate the proposed price for providing goods or services as defined in the Scope of Services of the RFP Attachment 6.6., *Pro Forma* Contract, for the entire contract period. The Cost Proposal shall remain valid for at least 120 days subsequent to the date of the Cost Proposal opening and thereafter in accordance with any contract resulting from this RFP. All monetary amounts shall be in U.S. currency and limited to two (2) places to the right of the decimal point.

Prior to a contract award being made, the State must determine the proposed prices are fair and reasonable. Fair and reasonable means that the prices are highly competitive with the commercial and government market. This cost proposal must include a price narrative which describes how the Respondent established its proposed pricing and computations used in the determination. The price narrative must address each of the cost items below and explain the rationale for proposing such a price in a way that the State can determine that the rate is fair and reasonable. Respondent is to complete the pricing narrative provided by the State as an external attachment the RFP. The pricing narrative must be submitted with this cost proposal in accordance with RFP Section 3. Response Requirements. The pricing narrative shall not count against the technical proposal page limit. The maximum unit price for Service Coordination & Technical Support shall not exceed \$8,500.00 for Service Area #3. The yearly proposed cost shall not exceed the limits set forth in RFP Section 1.1.3.

The Respondent must provide supporting documentation for each line item. The State will use this to verify the information submitted is accurate. Examples of documentation include published and publicly available catalogs, price lists, copies of invoices, contracts, quote sheets, etc. There must be a clear and relevant relationship between the supporting document and the proposed price it is meant to support. Each supporting document must be clearly labeled with the name of the corresponding service.

NOTICE: The Evaluation Factor associated with each compensable unit is for evaluation purposes only. The evaluation factors do NOT and should NOT be construed as any type of volume guarantee or minimum purchase quantity. The evaluation factors shall NOT create rights, interests, or claims of entitlement in the Respondent.

Notwithstanding the cost items herein, pursuant to the second paragraph of the *Pro Forma* Contract, Section C.1. (refer to RFP Attachment 6.6.), "The State is under no obligation to request any goods or services from the Contractor in any specific dollar amounts or to request any goods or services at all from the Contractor during any period of this Contract."

This Cost Proposal must be signed, in the space below, by an individual empowered to bind the Respondent to the provisions of this RFP and any contract awarded pursuant to this RFP. If the individual signing this Cost Proposal is not the *President* or *Chief Executive Officer*, the Respondent must attach evidence to the Cost Proposal showing the individual's authority to legally bind the Respondent.

RESPONDENT SIGNATURE:	
PRINTED NAME & TITLE:	
DATE:	

RESPONDENT LEGAL ENTITY NAME:									
Service Area # 3 (RFP Section 1.1.2.)									
Cost Item Description	Proposed Cost					State Use ONLY			
	10/1/2021— 9/30/2022	10/1/2022— 9/30/2023	10/1/2023— 9/30/2024	10/1/2024— 9/30/2025	10/1/2025— 9/30/2026	Sum	Evaluation Factor	Evaluation Cost (sum x factor)	
Assistive Technology Assessment & Assessment Report	\$ / EA	\$ / EA	\$ / EA	\$ / EA	\$ / EA		125		
Assistive Technology Training	\$ / HR	\$ / HR	\$ / HR	\$ / HR	\$ / HR		855		
Delivery and Installation	\$ / EA	\$ / EA	\$ / EA	\$ / EA	\$ / EA		125		
Service Coordination & Technical Support	\$ / MO	\$ / MO	\$ / MO	\$ / MO	\$ / MO		12		
TOTAL EVALUATION COST AMOUNT (sum of evaluation costs above):									
The Solicitation Coordinator will use this sum and the formula below to calculate the Cost Proposal Score. Numbers rounded to two (2) places to the right of the decimal point will be standard for calculations.									
$\frac{\text{lowest evaluation cost amount from all proposals}}{\text{evaluation cost amount being evaluated}}$						$\times 30$ (maximum possible score)	= SCORE:		
State Use – Solicitation Coordinator Signature, Printed Name & Date:									

COST PROPOSAL & SCORING GUIDE

NOTICE: THIS COST PROPOSAL MUST BE COMPLETED EXACTLY AS REQUIRED

COST PROPOSAL SCHEDULE— The Cost Proposal, detailed below, shall indicate the proposed price for providing goods or services as defined in the Scope of Services of the RFP Attachment 6.6., *Pro Forma* Contract, for the entire contract period. The Cost Proposal shall remain valid for at least 120 days subsequent to the date of the Cost Proposal opening and thereafter in accordance with any contract resulting from this RFP. All monetary amounts shall be in U.S. currency and limited to two (2) places to the right of the decimal point.

Prior to a contract award being made, the State must determine the proposed prices are fair and reasonable. Fair and reasonable means that the prices are highly competitive with the commercial and government market. This cost proposal must include a price narrative which describes how the Respondent established its proposed pricing and computations used in the determination. The price narrative must address each of the cost items below and explain the rationale for proposing such a price in a way that the State can determine that the rate is fair and reasonable. Respondent is to complete the pricing narrative provided by the State as an external attachment the RFP. The pricing narrative must be submitted with this cost proposal in accordance with RFP Section 3. Response Requirements. The pricing narrative shall not count against the technical proposal page limit. The maximum unit price for Service Coordination & Technical Support shall not exceed \$5,600.00 for Service Area #4. The yearly proposed cost shall not exceed the limits set forth in RFP Section 1.1.3.

The Respondent must provide supporting documentation for each line item. The State will use this to verify the information submitted is accurate. Examples of documentation include published and publicly available catalogs, price lists, copies of invoices, contracts, quote sheets, etc. There must be a clear and relevant relationship between the supporting document and the proposed price it is meant to support. Each supporting document must be clearly labeled with the name of the corresponding service.

NOTICE: The Evaluation Factor associated with each compensable unit is for evaluation purposes only. The evaluation factors do NOT and should NOT be construed as any type of volume guarantee or minimum purchase quantity. The evaluation factors shall NOT create rights, interests, or claims of entitlement in the Respondent.

Notwithstanding the cost items herein, pursuant to the second paragraph of the *Pro Forma* Contract, Section C.1. (refer to RFP Attachment 6.6.), “The State is under no obligation to request any goods or services from the Contractor in any specific dollar amounts or to request any goods or services at all from the Contractor during any period of this Contract.”

This Cost Proposal must be signed, in the space below, by an individual empowered to bind the Respondent to the provisions of this RFP and any contract awarded pursuant to this RFP. If the individual signing this Cost Proposal is not the *President* or *Chief Executive Officer*, the Respondent must attach evidence to the Cost Proposal showing the individual’s authority to legally bind the Respondent.

RESPONDENT SIGNATURE:	
PRINTED NAME & TITLE:	
DATE:	

RESPONDENT LEGAL ENTITY NAME:								
Service Area # 4 (RFP Section 1.1.2.)								
Cost Item Description	Proposed Cost					State Use ONLY		
	10/1/2021— 9/30/2022	10/1/2022— 9/30/2023	10/1/2023— 9/30/2024	10/1/2024— 9/30/2025	10/1/2025— 9/30/2026	Sum	Evaluation Factor	Evaluation Cost (sum x factor)
Assistive Technology Assessment & Assessment Report	\$ / EA	\$ / EA	\$ / EA	\$ / EA	\$ / EA		100	
Assistive Technology Training	\$ / HR	\$ / HR	\$ / HR	\$ / HR	\$ / HR		700	
Delivery and Installation	\$ / EA	\$ / EA	\$ / EA	\$ / EA	\$ / EA		100	
Service Coordination & Technical Support	\$ / MO	\$ / MO	\$ / MO	\$ / MO	\$ / MO		12	
TOTAL EVALUATION COST AMOUNT (sum of evaluation costs above):								
The Solicitation Coordinator will use this sum and the formula below to calculate the Cost Proposal Score. Numbers rounded to two (2) places to the right of the decimal point will be standard for calculations.								
$\frac{\text{lowest evaluation cost amount from all proposals}}{\text{evaluation cost amount being evaluated}}$						$\times 30$ (maximum possible score)	= SCORE:	
State Use – Solicitation Coordinator Signature, Printed Name & Date:								

RFP ATTACHMENT 6.3.5.

COST PROPOSAL & SCORING GUIDE

NOTICE: THIS COST PROPOSAL MUST BE COMPLETED EXACTLY AS REQUIRED

COST PROPOSAL SCHEDULE— The Cost Proposal, detailed below, shall indicate the proposed price for providing goods or services as defined in the Scope of Services of the RFP Attachment 6.6., *Pro Forma* Contract, for the entire contract period. The Cost Proposal shall remain valid for at least 120 days subsequent to the date of the Cost Proposal opening and thereafter in accordance with any contract resulting from this RFP. All monetary amounts shall be in U.S. currency and limited to two (2) places to the right of the decimal point.

Prior to a contract award being made, the State must determine the proposed prices are fair and reasonable. Fair and reasonable means that the prices are highly competitive with the commercial and government market. This cost proposal must include a price narrative which describes how the Respondent established its proposed pricing and computations used in the determination. The price narrative must address each of the cost items below and explain the rationale for proposing such a price in a way that the State can determine that the rate is fair and reasonable. Respondent is to complete the pricing narrative provided by the State as an external attachment the RFP. The pricing narrative must be submitted with this cost proposal in accordance with RFP Section 3. Response Requirements. The pricing narrative shall not count against the technical proposal page limit. The maximum unit price for Service Coordination & Technical Support shall not exceed \$2,800.00 for Service Area #5. The yearly proposed cost shall not exceed the limits set forth in RFP Section 1.1.3.

The Respondent must provide supporting documentation for each line item. The State will use this to verify the information submitted is accurate. Examples of documentation include published and publicly available catalogs, price lists, copies of invoices, contracts, quote sheets, etc. There must be a clear and relevant relationship between the supporting document and the proposed price it is meant to support. Each supporting document must be clearly labeled with the name of the corresponding service.

NOTICE: The Evaluation Factor associated with each compensable unit is for evaluation purposes only. The evaluation factors do NOT and should NOT be construed as any type of volume guarantee or minimum purchase quantity. The evaluation factors shall NOT create rights, interests, or claims of entitlement in the Respondent.

Notwithstanding the cost items herein, pursuant to the second paragraph of the *Pro Forma* Contract, Section C.1. (refer to RFP Attachment 6.6.), "The State is under no obligation to request any goods or services from the Contractor in any specific dollar amounts or to request any goods or services at all from the Contractor during any period of this Contract."

This Cost Proposal must be signed, in the space below, by an individual empowered to bind the Respondent to the provisions of this RFP and any contract awarded pursuant to this RFP. If the individual signing this Cost Proposal is not the *President* or *Chief Executive Officer*, the Respondent must attach evidence to the Cost Proposal showing the individual's authority to legally bind the Respondent.

RESPONDENT SIGNATURE:	
PRINTED NAME & TITLE:	
DATE:	

RESPONDENT LEGAL ENTITY NAME:									
Service Area # 5 (RFP Section 1.1.2.)									
Cost Item Description	Proposed Cost					State Use ONLY			
	10/1/2021— 9/30/2022	10/1/2022— 9/30/2023	10/1/2023— 9/30/2024	10/1/2024— 9/30/2025	10/1/2025— 9/30/2026	Sum	Evaluation Factor	Evaluation Cost (sum x factor)	
Assistive Technology Assessment & Assessment Report	\$ / EA	\$ / EA	\$ / EA	\$ / EA	\$ / EA		50		
Assistive Technology Training	\$ / HR	\$ / HR	\$ / HR	\$ / HR	\$ / HR		350		
Delivery and Installation	\$ / EA	\$ / EA	\$ / EA	\$ / EA	\$ / EA		50		
Service Coordination & Technical Support	\$ / MO	\$ / MO	\$ / MO	\$ / MO	\$ / MO		12		
TOTAL EVALUATION COST AMOUNT (sum of evaluation costs above):									
The Solicitation Coordinator will use this sum and the formula below to calculate the Cost Proposal Score. Numbers rounded to two (2) places to the right of the decimal point will be standard for calculations.									
$\frac{\text{lowest evaluation cost amount from all proposals}}{\text{evaluation cost amount being evaluated}}$						$\times 30$ (maximum possible score)	= SCORE:		
State Use – Solicitation Coordinator Signature, Printed Name & Date:									

COST PROPOSAL & SCORING GUIDE

NOTICE: THIS COST PROPOSAL MUST BE COMPLETED EXACTLY AS REQUIRED

COST PROPOSAL SCHEDULE— The Cost Proposal, detailed below, shall indicate the proposed price for providing goods or services as defined in the Scope of Services of the RFP Attachment 6.6., *Pro Forma* Contract, for the entire contract period. The Cost Proposal shall remain valid for at least 120 days subsequent to the date of the Cost Proposal opening and thereafter in accordance with any contract resulting from this RFP. All monetary amounts shall be in U.S. currency and limited to two (2) places to the right of the decimal point.

Prior to a contract award being made, the State must determine the proposed prices are fair and reasonable. Fair and reasonable means that the prices are highly competitive with the commercial and government market. This cost proposal must include a price narrative which describes how the Respondent established its proposed pricing and computations used in the determination. The price narrative must address each of the cost items below and explain the rationale for proposing such a price in a way that the State can determine that the rate is fair and reasonable. Respondent is to complete the pricing narrative provided by the State as an external attachment the RFP. The pricing narrative must be submitted with this cost proposal in accordance with RFP Section 3. Response Requirements. The pricing narrative shall not count against the technical proposal page limit. The maximum unit price for Service Coordination & Technical Support shall not exceed \$7,000.00 for Service Area #6. The yearly proposed cost shall not exceed the limits set forth in RFP Section 1.1.3.

The Respondent must provide supporting documentation for each line item. The State will use this to verify the information submitted is accurate. Examples of documentation include published and publicly available catalogs, price lists, copies of invoices, contracts, quote sheets, etc. There must be a clear and relevant relationship between the supporting document and the proposed price it is meant to support. Each supporting document must be clearly labeled with the name of the corresponding service.

NOTICE: The Evaluation Factor associated with each compensable unit is for evaluation purposes only. The evaluation factors do NOT and should NOT be construed as any type of volume guarantee or minimum purchase quantity. The evaluation factors shall NOT create rights, interests, or claims of entitlement in the Respondent.

Notwithstanding the cost items herein, pursuant to the second paragraph of the *Pro Forma* Contract, Section C.1. (refer to RFP Attachment 6.6.), "The State is under no obligation to request any goods or services from the Contractor in any specific dollar amounts or to request any goods or services at all from the Contractor during any period of this Contract."

This Cost Proposal must be signed, in the space below, by an individual empowered to bind the Respondent to the provisions of this RFP and any contract awarded pursuant to this RFP. If the individual signing this Cost Proposal is not the *President* or *Chief Executive Officer*, the Respondent must attach evidence to the Cost Proposal showing the individual's authority to legally bind the Respondent.

RESPONDENT SIGNATURE:	
PRINTED NAME & TITLE:	
DATE:	

RESPONDENT LEGAL ENTITY NAME:								
Service Area # 6 (RFP Section 1.1.2.)								
Cost Item Description	Proposed Cost					State Use ONLY		
	10/1/2021— 9/30/2022	10/1/2022— 9/30/2023	10/1/2023— 9/30/2024	10/1/2024— 9/30/2025	10/1/2025— 9/30/2026	Sum	Evaluation Factor	Evaluation Cost (sum x factor)
Assistive Technology Assessment & Assessment Report	\$ / EA	\$ / EA	\$ / EA	\$ / EA	\$ / EA		125	
Assistive Technology Training	\$ / HR	\$ / HR	\$ / HR	\$ / HR	\$ / HR		855	
Delivery and Installation	\$ / EA	\$ / EA	\$ / EA	\$ / EA	\$ / EA		125	
Service Coordination & Technical Support	\$ / MO	\$ / MO	\$ / MO	\$ / MO	\$ / MO		12	
TOTAL EVALUATION COST AMOUNT (sum of evaluation costs above):								
The Solicitation Coordinator will use this sum and the formula below to calculate the Cost Proposal Score. Numbers rounded to two (2) places to the right of the decimal point will be standard for calculations.								
$\frac{\text{lowest evaluation cost amount from all proposals}}{\text{evaluation cost amount being evaluated}}$						$\times 30$ (maximum possible score)	= SCORE:	
State Use – Solicitation Coordinator Signature, Printed Name & Date:								

REFERENCE QUESTIONNAIRE

The standard reference questionnaire provided on the following pages of this attachment MUST be completed by all individuals offering a reference for the Respondent.

The Respondent will be solely responsible for obtaining completed reference questionnaires as required (refer to RFP Attachment 6.2., Technical Response & Evaluation Guide, Section B, Item B.17.), and for enclosing the sealed reference envelopes within the Respondent's Technical Response.

RFP # 34570-41022 REFERENCE QUESTIONNAIRE

REFERENCE SUBJECT: RESPONDENT NAME (completed by Respondent before reference is requested)

The "reference subject" specified above, intends to submit a response to the State of Tennessee in response to the Request for Proposals (RFP) indicated. As a part of such response, the reference subject must include a number of completed and sealed reference questionnaires (using this form).

Each individual responding to this reference questionnaire is asked to follow these instructions:

- complete this questionnaire (either using the form provided or an exact duplicate of this document);
- sign and date the completed questionnaire, and follow either process outlined below:

Physical

- seal the completed, signed, and dated questionnaire in a new standard #10 envelope;
- sign in ink across the sealed portion of the envelope; and
- return the sealed envelope containing the completed questionnaire directly to the reference subject.

Email

- Email the completed questionnaire to the Solicitation Coordinator, Michael S. Leitzke, at Michael.S.Leitzke@tn.gov.

(1) **What is the name of the individual, company, organization, or entity responding to this reference questionnaire?**

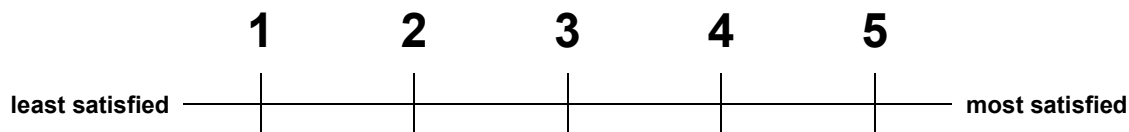
(2) **Please provide the following information about the individual completing this reference questionnaire on behalf of the above-named individual, company, organization, or entity.**

NAME:	
TITLE:	
TELEPHONE #	
E-MAIL ADDRESS:	

(3) **Does the reference subject provide goods or services to your company or organization? If so, briefly describe those goods or services.**

(4) **What is the level of your overall satisfaction with the reference subject based on your business dealings with the reference subject?**

Please respond by circling the appropriate number on the scale below.

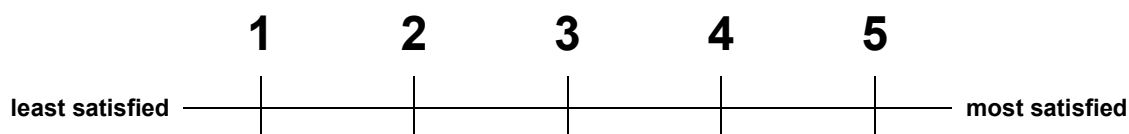


RFP # 34570-41022 REFERENCE QUESTIONNAIRE — PAGE 2

If you circled 3 or less above, what could the reference subject have done to improve that rating?

- (5) Did the reference subject's actions and performance demonstrate honesty and trustworthiness? If not, please explain.
- (6) If the reference subject provided goods or services to your company or organization, did the reference subject provide the goods or services in a way that was competitively priced? If not, please explain.
- (7) How confident are you about the reference subject's reliability and readiness to fulfill future contractual requirements?
- (8) In what areas does/did the reference subject excel?
- (9) In what areas does/did the reference subject fall short?
- (10) What is the level of your satisfaction with the reference subject's project management structures, processes, and focus on those it serves?

Please respond by circling the appropriate number on the scale below.



What, if any, comments do you have regarding the score selected above?

RFP # 34570-41022 REFERENCE QUESTIONNAIRE — PAGE 3

REFERENCE SIGNATURE:

(by the individual completing this request for reference information)

(must be the same as the signature across the envelope seal)

DATE:

RFP ATTACHMENT 6.5.

SCORE SUMMARY MATRIX EXAMPLE FOR SERVICE AREA XX

	<i>RESPONDENT NAME</i>		<i>RESPONDENT NAME</i>		<i>RESPONDENT NAME</i>	
GENERAL QUALIFICATIONS & EXPERIENCE (maximum: 15)						
<i>EVALUATOR NAME</i>						
<i>EVALUATOR NAME</i>						
<i>REPEAT AS NECESSARY</i>						
	AVERAGE:		AVERAGE:		AVERAGE:	
TECHNICAL QUALIFICATIONS, EXPERIENCE & APPROACH (maximum: 55)						
<i>EVALUATOR NAME</i>						
<i>EVALUATOR NAME</i>						
<i>REPEAT AS NECESSARY</i>						
	AVERAGE:		AVERAGE:		AVERAGE:	
COST PROPOSAL (maximum: 30)	SCORE:		SCORE:		SCORE:	
TOTAL RESPONSE EVALUATION SCORE: (maximum: 100)						
<i>Solicitation Coordinator Signature, Printed Name & Date:</i>						

RFP ATTACHMENT 6.6.

RFP # 34570-41022 *PRO FORMA* CONTRACT

The *Pro Forma* Contract detailed in following pages of this exhibit contains some “blanks” (signified by descriptions in capital letters) that will be completed with appropriate information in the final contract resulting from the RFP.

CONTRACT
BETWEEN THE STATE OF TENNESSEE,
DEPARTMENT OF HUMAN SERVICES
AND
CONTRACTOR NAME

This Contract, by and between the State of Tennessee, Department of Human Services ("State") and **Contractor Legal Entity Name** ("Contractor"), is for the provision of assistive technology services, as further defined in the "SCOPE." State and Contractor may be referred to individually as a "Party" or collectively as the "Parties" to this Contract.

The Contractor is **a/an Individual, For-Profit Corporation, Non-Profit Corporation, Special Purpose Corporation Or Association, Partnership, Joint Venture, Or Limited Liability Company.**

Contractor Place of Incorporation or Organization: **Location**

Contractor Edison Registration ID # **Number**

A. SCOPE:

- A.1. The Contractor shall provide all goods or services and deliverables as required, described, and detailed below and shall meet all service and delivery timelines as specified by this Contract.
- A.2. Definitions. For purposes of this Contract, definitions shall be as follows and as set forth in the Contract:
- a. "Assistive Technology" means any item, piece of equipment, or product system, whether fabricated, acquired commercially, modified, or customized, that is used to increase, maintain, or improve functional capabilities of individuals with disabilities.
 - b. "Assistive Technology Certificate" means a third-party credentialing agency's formal recognition of demonstrated competence in analyzing the needs of individuals with disabilities, assisting in the selection of appropriate assistive technology for a customer's needs, and providing training in the use of the selected device(s).
 - c. "Assistive Technology Service" means any service that directly assists an individual with a disability in the selection, acquisition, or use of an assistive technology, including:
 1. The assessment of the assistive technology needs of an individual with a disability, including a functional assessment of the impact of the provision of appropriate assistive technology and appropriate services to the individual in the customary environment of the individual;
 2. Services consisting of the recommendation to purchase, lease, or otherwise provide for the acquisition of assistive technology devices by individuals with disabilities;
 3. Services consisting of selecting, designing, fitting, customizing, adapting, applying, maintaining, repairing, or replacing assistive technology devices;
 4. Training or technical assistance for an individual with disabilities, or, where appropriate, the family members, guardians, advocates, or authorized representatives of such an individual; and
 5. Training or technical assistance for professionals (including individuals providing education and rehabilitation services), employers, or other individuals who provide services to, employ, or are otherwise substantially involved in the major life functions of individuals with disabilities.
 - d. "Customer" means an applicant for or recipient of vocational rehabilitation services who meets the eligibility requirements of 34 CFR § 361.42(a).

- e. "Individualized Plan for Employment" ("IPE") means a comprehensive plan which documents a VR Customer's specific employment objective, the services needed to achieve such objective, and other information as required per 34 CFR § 361.46.
- f. "Individual with a Disability" means an individual with a disability, as defined in 42 U.S.C. § 12102(1).
- g. "Regional Supervisor" means a professional, employed by VR, who supervises Rehabilitation Counselors.
- h. "Rehabilitation Counselor" means a professional, employed by VR, who determines program applicant eligibility pursuant to 34 CFR § 361. 42(a), manages each VR customer's case, and assists VR customers to identify and achieve their vocational goals.
- i. "Rehabilitation Technology" means the systematic application of technologies, engineering methodologies, or scientific principles to meet the needs of, and address the barriers confronted by, individuals with disabilities in areas that include education, rehabilitation, employment, transportation, independent living, and recreation. The term includes rehabilitation engineering, assistive technology items or devices, and Assistive Technology Services.
- j. "Refer" or "Referral" means the directing of a Customer to the Contractor by the State through a work order document which authorizes the Rehabilitation Counselor to begin work for a specific service.
- k. "Service Area" means the Tennessee counties of: **<AWARDED SERVICE AREA(S)>**
- l. "Vocational Rehabilitation Services Program" ("VR") means a statewide program administered by the State pursuant to Tenn. Code Ann. §§ 71-6-604 and 71-4-1105 that provides directly or facilitates the provision of one or more vocational rehabilitation services to individuals with disabilities to enable those individuals to maximize their opportunities for employment, including career advancement.
- m. "Workforce Innovation and Opportunity Act" ("WIOA") means the federal law codified at 29 U.S.C. § 3101 et seq. designed to strengthen and improve the nation's public workforce development system by helping Americans with barriers to employment, including individuals with disabilities, achieve high quality careers and helping employers hire and retain skilled workers.

A.3. Assistive Technology Referral, Assessment, and Notification Process. The Contractor shall comply with the requirements and processes established in this section.

- a. The State shall Refer Customers to the Contractor and provide the Contractor with relevant information regarding each Customer, such as the Customer's IPE, that may assist in delivering Assistive Technology Services. No later than five (5) business days after the State's Referral, the Contractor shall contact each Customer to schedule services. The Contractor shall disclose the service time and date to the Rehabilitation Counselor no later than five (5) business days after scheduling the Assistive Technology Service with the Customer.
- b. No later than ten (10) business days after the State makes a Referral, the Contractor shall schedule an assistive technology assessment with the Customer. The Contractor shall complete the assistive technology assessment no later than thirty (30) calendar days after the date of the Referral unless the Rehabilitation Counselor indicates a different date and time in writing. The Contractor shall perform each assistive technology assessment to determine which form of Assistive Technology will best meet the Customer's specific needs. The assistive technology assessment may include but is not limited to alternative and

augmentative communication, blind and low vision access, computer and phone access, daily living, deaf or hard of hearing access, environmental adaptations, ergonomic access, and workplace accommodations. The Contractor shall ensure that the Contractor completes each assistive technology assessment within the least amount of time possible from the date of receiving the Referral.

- c. The Contractor shall notify the Rehabilitation Counselor on the day when each of the following occurs:
 - 1. The Contractor completes the assistive technology assessment; and
 - 2. The Contractor completes delivery of Assistive Technology Services, including but not limited to training under Section A.5 and device delivery under Section A.8.
- A.4. Assistive Technology Assessment Report. No later than ten (10) business days after completing the assistive technology assessment, the Contractor shall submit to the Rehabilitation Counselor a full assistive technology assessment report. The Contractor shall ensure that each assistive technology assessment report itemizes the recommended assistive technology and justifies, with specific information, how the Assistive Technology will meet the Customer's needs. Additionally, at a minimum, the Contractor shall include in each assistive technology assessment report the following elements of information:
- a. The specifics of the actual assistive technology assessment;
 - b. The Customer's needs;
 - c. Results of the assessment;
 - d. The Contractor's recommendations for specific assistive technology;
 - e. Anticipated Customer training needs; and
 - f. Estimated amount of time needed for training (if training is needed).
- A.5. Assistive Technology Training. The Contractor shall train Customers on recommended assistive technology to meet the needs of the Customer. The Contractor shall ensure that all such training is consistent with the recommendations the Contractor made in the assistive technology assessment report. Training may occur prior to the acquisition of assistive technology, if approved in advance by the Rehabilitation Counselor. The Contractor shall not provide training services except after receiving a Referral by the State. The Contractor shall submit training status reports to the Rehabilitation Counselor the completion of each segment of training or monthly, whichever occurs first. If the Contractor determines that further training is needed, The Contractor shall document the estimated number of additional training hours needed in the training status report. The Contractor shall not commence further training until the Rehabilitation Counselor accepts the training status report and confirms the estimated number of hours for the next segment of training is needed. The Contractor shall submit to the Rehabilitation Counselor a full report detailing the outcomes of the training and the topics covered no later than five (5) business days after the conclusion of training. The Contractor shall provide assistive technology training at the Customer's residence, job site or other location determined by the Customer that is within the Service Area.
- A.6. Service Area. The Contractor shall provide Assistive Technology Services in the Service Area. The Contractor shall coordinate Assistive Technology Services with the Rehabilitation Counselor to ensure the timely delivery of goods and services to Customers. The Contractor shall not commence delivery of services to a Customer until the Rehabilitation Counselor Refers that Customer to the Contractor. The Contractor shall provide Assistive Technology Services at the Customer's location as necessary to meet the needs of the Customer. By way of example only, the Customer may direct the Contractor to provide Assistive Technology Services at the Customer's residence, job site, or other location determined by the Customer.
- A.7. Service Coordination and Support. The Contractor shall provide troubleshooting services to Customers remotely, at home, in the workplace, or at a location determined by the Customer. Troubleshooting services include but are not limited to software installation, programming, customizing assistive technology, and remediating device incompatibility. The Contractor shall

initiate troubleshooting services for Customers no later than one (1) business day after being contacted by a Customer. Service coordination includes all time and labor required to schedule, plan, coordinate, or otherwise administer services under this Contract.

- A.8. Delivery and Installation. The Contractor shall provide Assistive Technology Services and Assistive Technology to customers at their residence, job site, or other location requested by the customer. The Contractor shall deliver Assistive Technology and related services within the Service Area. The Contractor shall install Assistive Technology for Customers. Installation includes all labor required to assemble, deliver, set-up, install, or otherwise make operable Assistive Technology. To the greatest extent possible, the Contractor shall complete preliminary installation of all hardware and software prior to delivery to the Customer. In the event the State purchases Assistive Technology for the Customer, the Contractor shall receive the assistive technology and hold the item for the Customer. The Contractor shall notify the Rehabilitation Counselor and Customer no later than one (1) business day after receiving the Assistive Technology item, and the Contractor shall deliver the Assistive Technology item to the Customer and provide installation services no later than ten (10) business days after Contractor receives the Assistive Technology item. If the Customer needs training, the Contractor shall request authorization from the Rehabilitation Counselor to schedule an appointment with the Customer and provide Assistive Technology training in accordance with Section A.5 of this Contract.
- A.9. Assistive Technology Inventory. The Contractor shall keep an inventory report of Assistive Technology. The Contractor shall ensure that the inventory report contains a complete and accurate record of all Assistive Technology on hand on the date the inventory is taken. The Contractor shall maintain the inventory report in typewritten or printed form at the Contractor's registered location. Assistive Technology shall be deemed to be "on hand" if the item is in the possession of or under the control of the Contractor, including without limitation items received by the Contractor and held on behalf of a Customer in accordance with Section A.8 of this Contract. The Contractor shall prepare and maintain a separate inventory report for each of the Contractor's registered locations. In the event Assistive Technology in the possession of or under the control of the Contractor are stored at a location for which is not registered with the State, the devices shall be included in the inventory of the registered location to which they are subject to control or to which the person possessing the assistive technology is responsible. The Contractor shall take inventory either as of opening of business on the inventory date or as of the close of business on the inventory date, and the Contractor shall indicate on the inventory report which approach the Contractor uses.
- a. Initial inventory date. The Contractor shall take an inventory of all Assistive Technology on hand on the Effective Date. If the Contractor has no assistive technology on hand on the Effective Date, the Contractor shall record this fact as the initial inventory.
 - b. Biennial inventory date. After the initial inventory is taken, the Contractor shall take a new inventory of all Assistive Technology on hand at least every two years. The Contractor may take biennial inventory on any date which is within two years of the previous biennial inventory date.
- A.10. Staff Qualifications.
- a. The Contractor shall ensure that all of its employees and subcontractors who provide Assistive Technology Services under this Contract either have an Assistive Technology Certificate from an accredited university program or meet the requirements established in subsection b below.
 - b. If the Contractor intends for one of its employees or subcontractors to provide Assistive Technology Services under this Contract but that individual does not hold an Assistive Technology Certificate from an accredited university program, then before that individual performs any Assistive Technology Services under this Contract the Contractor shall propose to the State the use of that individual's services and shall provide the State with information demonstrating the individual's qualifications.

The Contractor shall only propose use of individuals with Assistive Technology education or work experience or combination thereof. If the State approves in writing the Contractor's proposal to use such an individual, then the Contractor may use such individual in the delivery of Assistive Technology Services under this Contract. The Contractor's proposal to utilize such an individual to perform services under this Contract shall include, at a minimum, the following information:

1. A resume detailing the individual's title, education, current position with the Contractor, and employment history; and
 2. Evidence that the individual's education or degrees and work experience qualify the individual to perform Assistive Technology Services. Such degrees, fields of study, and work experience may include without limitation:
 - A. Audiology;
 - B. Occupational Therapy;
 - C. Physical Therapy;
 - D. Speech-Language Pathology;
 - E. Information Technology or Computer Science;
 - F. Rehabilitation Engineering or Biomedical Science;
 - G. Rehabilitation Counseling;
 - H. Social Services; and
 - I. Education/Special Education.
- c. The State's approval under subsection b does not relieve the Contractor of ultimate responsibility for the professional and appropriate delivery of services. In the delivery of services under this Contract, the Contractor shall only use qualified employees and subcontractors that have the educational background, professional or personal experience or a combination thereof to provide comprehensive Assistive Technology Services and who:
1. Have knowledge of anatomy, physiology, disabling conditions and disease processes relevant to the technical aspects of the assistive technology and services that they represent or provide; and
 2. Regularly engage in self-guided study and attend courses, seminars, trade shows, and other continuing education activities, with at least 10 hours per year of such activities.
- d. The Contractor shall maintain documentation of the training and professional development records for all the Contractor's employees and subcontractors.
- e. No later than thirty (30) days after the Effective Date, the Contractor shall submit to the State a staff roster with a complete list of the Contractor's employees and subcontractors who will provide services under this Contract. No later than thirty (30) days after any change in the Contractor's service delivery team, the Contractor shall submit to the State an updated staff roster.

A.11. Reporting.

- a. The State shall provide the Contractor with templates to use for reporting. The Contractor shall submit detailed service reports to the State at the same time when the Contractor submits invoices. The Contractor shall ensure that each service report includes demographic information about all the individuals served and the services provided. The Contractor shall include, at a minimum, the following information in the service reports:
 1. Name of the Customer receiving services;
 2. Customer Case ID;

3. Specific services provided to each Customer;
 4. Number of units provided;
 5. Location of services;
 6. Name of each Contractor employee or subcontractor who provided direct services to the Customer listed on the report; and
 7. Service timeframes.
- b. If, upon review, the State determines that any report is deficient, the State will return the report to the Contractor and notify the Contractor of the deficiency. No later than five (5) business days after the State provides such notice of a report deficiency, the Contractor shall correct the report and resubmit it to the State.
 - c. Upon the State's request, the Contractor shall provide ad hoc reports in such form and substance and at such frequency as the State may direct in writing.
- A.12. Quarterly Collaboration. The Contractor shall consistently coordinate and communicate with VR. The Contractor shall communicate with the State through various mediums including but not limited to electronic mail, in-person group meetings, telephonic conference calls, virtual meetings and individual meetings. Through communication with the State, the Contractor shall review work outcomes, assess progress, and coordinate efforts.
- The Contractor shall schedule a quarterly meeting with representatives from VR during the months of December, March, June, and September to review service delivery, to include but not limited to the current number of Referrals to the Contractor, ways to increase Referrals, topics for quarterly training sessions and any other issues related to the timely, efficient delivery of Assistive Technology and services to VR Customers. No later than three (3) business days before each such quarterly meeting, the Contractor shall submit to the State a quarterly service summary report.
- The Contractor shall provide quarterly training to VR employees in coordination with Regional Supervisors and appropriate VR management staff. The Contractor shall ensure that such quarterly training includes types of Assistive Technology and services available and their potential to benefit VR Customers. Upon the State's request, the Contractor shall also include other topics in the quarterly training events such as interactive device demonstrations, specific device usage, case studies, and other topics related to the appropriate, timely, and efficient delivery of Assistive Technology Services.
- A.13. Accessibility. The Contractor shall ensure the design of products and devices, delivery of services, and service environments are usable by VR Customers and comply with the Americans with Disabilities Act. The Contractor shall make every effort to ensure that training is accessible to all Customers and shall adapt training, where needed, for individuals with disabilities to meet their needs.
- A.14. Background Checks. At no additional cost to the State, throughout the Contract's term, the Contractor shall comply with the Rules of the Tennessee Department of Human Services Chapter 1240-08-03-.05 Background Checks for Vocational Rehabilitation Employees, Contractors, and Interns, and any written directive the State issues to the Contractor pertaining to background checks.
- A.15. Warranty. Contractor represents and warrants that the term of the warranty ("Warranty Period") shall be the greater of the Term of this Contract or any other warranty generally offered by Contractor, its suppliers, or manufacturers to customers of its goods or services. The goods or services provided under this Contract shall conform to the terms and conditions of this Contract throughout the Warranty Period. Any nonconformance of the goods or services to the terms and conditions of this Contract shall constitute a "Defect" and shall be considered "Defective." If Contractor receives notice of a Defect during the Warranty Period, then Contractor shall correct the Defect, at no additional charge.

Contractor represents and warrants that the State is authorized to possess and use all equipment, materials, software, and deliverables provided under this Contract.

Contractor represents and warrants that all goods or services provided under this Contract shall be provided in a timely and professional manner, by qualified and skilled individuals, and in conformity with standards generally accepted in Contractor's industry.

If Contractor fails to provide the goods or services as warranted, then Contractor will re-provide the goods or services at no additional charge. If Contractor is unable or unwilling to re-provide the goods or services as warranted, then the State shall be entitled to recover the fees paid to Contractor for the Defective goods or services. Any exercise of the State's rights under this Section shall not prejudice the State's rights to seek any other remedies available under this Contract or applicable law.

- A.16. Inspection and Acceptance. The State shall have the right to inspect all goods or services provided by Contractor under this Contract. If, upon inspection, the State determines that the goods or services are Defective, the State shall notify Contractor, and Contractor shall re-deliver the goods or provide the services at no additional cost to the State. If after a period of thirty (30) days following delivery of goods or performance of services the State does not provide a notice of any Defects, the goods or services shall be deemed to have been accepted by the State.

B. TERM OF CONTRACT:

This Contract shall be effective for the period beginning on October 1, 2021 ("Effective Date") and ending on September 30, 2026 ("Term"). The State shall have no obligation for goods delivered or services provided by the Contractor prior to the Effective Date.

C. PAYMENT TERMS AND CONDITIONS:

- C.1. Maximum Liability. In no event shall the maximum liability of the State under this Contract exceed **Written Dollar Amount (\$Number)** ("Maximum Liability"). This Contract does not grant the Contractor any exclusive rights. The State does not guarantee that it will buy any minimum quantity of goods or services under this Contract. Subject to the terms and conditions of this Contract, the Contractor will only be paid for goods or services provided under this Contract after a purchase order is issued to Contractor by the State or as otherwise specified by this Contract.
- C.2. Compensation Firm. The payment methodology in Section C.3. of this Contract shall constitute the entire compensation due the Contractor for all goods or services provided under this Contract regardless of the difficulty, materials or equipment required. The payment methodology includes all applicable taxes, fees, overhead, and all other direct and indirect costs incurred or to be incurred by the Contractor.
- C.3. Payment Methodology. The Contractor shall be compensated based on the payment methodology for goods or services authorized by the State in a total amount as set forth in Section C.1.
- a. The Contractor's compensation shall be contingent upon the satisfactory provision of goods or services as set forth in Section A.
 - b. The Contractor shall be compensated based upon the following payment methodology:

Goods or Services Description	Amount (per compensable increment)				
	10/01/2021 — 9/30/2022	10/01/2022 — 9/30/2023	10/01/2023 — 9/30/2024	10/01/2024 — 9/30/2025	10/01/2025 — 9/30/2026
	Assistive Technology Assessment & Assessment Report	\$ /EA	\$ /EA	\$ /EA	\$ /EA
Assistive Technology Training	\$ /HR	\$ /HR	\$ /HR	\$ /HR	\$ /HR
Delivery and Installation	\$ /EA	\$ /EA	\$ /EA	\$ /EA	\$ /EA
Service Coordination & Technical Support	\$ /MO	\$ /MO	\$ /MO	\$ /MO	\$ /MO

C.4. Travel Compensation. The Contractor shall not be compensated or reimbursed for travel time, travel expenses, meals, or lodging.

C.5. Invoice Requirements. The Contractor shall invoice the State only for goods delivered and accepted by the State or services satisfactorily provided at the amounts stipulated in Section C.3., above. Contractor shall submit invoices and necessary supporting documentation, no more frequently than once a month, and no later than thirty (30) days after goods or services have been provided to the following address:

Department of Human Services
James K. Polk Building, 15th Floor
505 Deaderick Street
Nashville TN, 37243

- a. Each invoice shall be completed using the invoice template provided by the State to clearly and accurately detail all of the following information (calculations must be extended and totaled correctly):
 - (1) Invoice number (assigned by the Contractor);
 - (2) Invoice date;
 - (3) Contract number (assigned by the State);
 - (4) Customer account name: Department of Human Services, Division of Rehabilitation
 - (5) Customer account number (assigned by the Contractor to the above-referenced Customer);
 - (6) Contractor name;
 - (7) Contractor Tennessee Edison registration ID number;
 - (8) Contractor contact for invoice questions (name, phone, or email);
 - (9) Contractor remittance address;
 - (10) Description of delivered goods or services provided and invoiced, including identifying information as applicable;
 - (11) Number of delivered or completed units, increments, hours, or days as applicable, of each good or service invoiced;
 - (12) Applicable payment methodology (as stipulated in Section C.3.) of each good or service invoiced;
 - (13) Amount due for each compensable unit of good or service; and
 - (14) Total amount due for the invoice period.
- b. Contractor's invoices shall:
 - (1) Only include charges for goods delivered or services provided as described in Section A and in accordance with payment terms and conditions set forth in Section C;
 - (2) Only be submitted for goods delivered or services completed and shall not include any charge for future goods to be delivered or services to be performed;

- (3) Not include Contractor's taxes, which includes without limitation Contractor's sales and use tax, excise taxes, franchise taxes, real or personal property taxes, or income taxes; and
 - (4) Include shipping or delivery charges only as authorized in this Contract.
- c. The timeframe for payment (or any discounts) begins only when the State is in receipt of an invoice that meets the minimum requirements of this Section C.5.
- C.6. Payment of Invoice. A payment by the State shall not prejudice the State's right to object to or question any payment, invoice, or other matter. A payment by the State shall not be construed as acceptance of goods delivered, any part of the services provided, or as approval of any amount invoiced.
- C.7. Invoice Reductions. The Contractor's invoice shall be subject to reduction for amounts included in any invoice or payment that is determined by the State, on the basis of audits conducted in accordance with the terms of this Contract, to not constitute proper compensation for goods delivered or services provided.
- C.8. Deductions. The State reserves the right to deduct from amounts, which are or shall become due and payable to the Contractor under this or any contract between the Contractor and the State of Tennessee, any amounts that are or shall become due and payable to the State of Tennessee by the Contractor.
- C.9. Prerequisite Documentation. The Contractor shall not invoice the State under this Contract until the State has received the following, properly completed documentation.
- a. The Contractor shall complete, sign, and present to the State the "Authorization Agreement for Automatic Deposit Form" provided by the State. By doing so, the Contractor acknowledges and agrees that, once this form is received by the State, payments to the Contractor, under this or any other contract the Contractor has with the State of Tennessee, may be made by ACH; and
 - b. The Contractor shall complete, sign, and return to the State the State-provided W-9 form. The taxpayer identification number on the W-9 form must be the same as the Contractor's Federal Employer Identification Number or Social Security Number referenced in the Contractor's Edison registration information.

D. MANDATORY TERMS AND CONDITIONS:

- D.1. Required Approvals. The State is not bound by this Contract until it is duly approved by the Parties and all appropriate State officials in accordance with applicable Tennessee laws and regulations. Depending upon the specifics of this Contract, this may include approvals by the Commissioner of Finance and Administration, the Commissioner of Human Resources, the Comptroller of the Treasury, and the Chief Procurement Officer. Approvals shall be evidenced by a signature or electronic approval.
- D.2. Communications and Contacts. All instructions, notices, consents, demands, or other communications required or contemplated by this Contract shall be in writing and shall be made by certified, first class mail, return receipt requested and postage prepaid, by overnight courier service with an asset tracking system, or by email or facsimile transmission with recipient confirmation. All communications, regardless of method of transmission, shall be addressed to the respective Party at the appropriate mailing address, facsimile number, or email address as stated below or any other address provided in writing by a Party.

The State:

Douglas Whitcomb, Director of Contracts
505 Deaderick Street

Nashville, TN 37243
Douglas.Whitcomb@tn.gov
 Telephone # 615-837-5050

The Contractor:

Contractor Contact Name & Title

Contractor Name

Address

Email Address

Telephone # Number

FAX # Number

All instructions, notices, consents, demands, or other communications shall be considered effective upon receipt or recipient confirmation as may be required.

- D.3. Modification and Amendment. This Contract may be modified only by a written amendment signed by all Parties and approved by all applicable State officials.
- D.4. Subject to Funds Availability. The Contract is subject to the appropriation and availability of State or federal funds. In the event that the funds are not appropriated or are otherwise unavailable, the State reserves the right to terminate this Contract upon written notice to the Contractor. The State's exercise of its right to terminate this Contract shall not constitute a breach of Contract by the State. Upon receipt of the written notice, the Contractor shall cease all work associated with the Contract. If the State terminates this Contract due to lack of funds availability, the Contractor shall be entitled to compensation for all conforming goods requested and accepted by the State and for all satisfactory and authorized services completed as of the termination date. Should the State exercise its right to terminate this Contract due to unavailability of funds, the Contractor shall have no right to recover from the State any actual, general, special, incidental, consequential, or any other damages of any description or amount.
- D.5. Termination for Convenience. The State may terminate this Contract for convenience without cause and for any reason. The State shall give the Contractor at least thirty (30) days written notice before the termination date. The Contractor shall be entitled to compensation for all conforming goods delivered and accepted by the State or for satisfactory, authorized services completed as of the termination date. In no event shall the State be liable to the Contractor for compensation for any goods neither requested nor accepted by the State or for any services neither requested by the State nor satisfactorily performed by the Contractor. In no event shall the State's exercise of its right to terminate this Contract for convenience relieve the Contractor of any liability to the State for any damages or claims arising under this Contract.
- D.6. Termination for Cause. If the Contractor fails to properly perform its obligations under this Contract in a timely or proper manner, or if the Contractor materially violates any terms of this Contract ("Breach Condition"), the State shall have the right to immediately terminate the Contract and withhold payments in excess of compensation for completed services or provided goods. Notwithstanding the above, the Contractor shall not be relieved of liability to the State for damages sustained by virtue of any Breach Condition and the State may seek other remedies allowed at law or in equity for breach of this Contract.
- D.7. Assignment and Subcontracting. The Contractor shall not assign this Contract or enter into a subcontract for any of the goods or services provided under this Contract without the prior written approval of the State. Notwithstanding any use of the approved subcontractors, the Contractor shall be the prime contractor and responsible for compliance with all terms and conditions of this Contract. The State reserves the right to request additional information or impose additional terms and conditions before approving an assignment of this Contract in whole or in part or the use of subcontractors in fulfilling the Contractor's obligations under this Contract.

- D.8. Conflicts of Interest. The Contractor warrants that no part of the Contractor's compensation shall be paid directly or indirectly to an employee or official of the State of Tennessee as wages, compensation, or gifts in exchange for acting as an officer, agent, employee, subcontractor, or consultant to the Contractor in connection with any work contemplated or performed under this Contract.

The Contractor acknowledges, understands, and agrees that this Contract shall be null and void if the Contractor is, or within the past six (6) months has been, an employee of the State of Tennessee or if the Contractor is an entity in which a controlling interest is held by an individual who is, or within the past six (6) months has been, an employee of the State of Tennessee.

- D.9. Nondiscrimination. The Contractor hereby agrees, warrants, and assures that no person shall be excluded from participation in, be denied benefits of, or be otherwise subjected to discrimination in the performance of this Contract or in the employment practices of the Contractor on the grounds of handicap or disability, age, race, creed, color, religion, sex, national origin, or any other classification protected by federal or state law. The Contractor shall, upon request, show proof of nondiscrimination and shall post in conspicuous places, available to all employees and applicants, notices of nondiscrimination.

- D.10. Prohibition of Illegal Immigrants. The requirements of Tenn. Code Ann. § 12-3-309 addressing the use of illegal immigrants in the performance of any contract to supply goods or services to the state of Tennessee, shall be a material provision of this Contract, a breach of which shall be grounds for monetary and other penalties, up to and including termination of this Contract.

- a. The Contractor agrees that the Contractor shall not knowingly utilize the services of an illegal immigrant in the performance of this Contract and shall not knowingly utilize the services of any subcontractor who will utilize the services of an illegal immigrant in the performance of this Contract. The Contractor shall reaffirm this attestation, in writing, by submitting to the State a completed and signed copy of the document at Attachment A, semi-annually during the Term. If the Contractor is a party to more than one contract with the State, the Contractor may submit one attestation that applies to all contracts with the State. All Contractor attestations shall be maintained by the Contractor and made available to State officials upon request.
- b. Prior to the use of any subcontractor in the performance of this Contract, and semi-annually thereafter, during the Term, the Contractor shall obtain and retain a current, written attestation that the subcontractor shall not knowingly utilize the services of an illegal immigrant to perform work under this Contract and shall not knowingly utilize the services of any subcontractor who will utilize the services of an illegal immigrant to perform work under this Contract. Attestations obtained from subcontractors shall be maintained by the Contractor and made available to State officials upon request.
- c. The Contractor shall maintain records for all personnel used in the performance of this Contract. Contractor's records shall be subject to review and random inspection at any reasonable time upon reasonable notice by the State.
- d. The Contractor understands and agrees that failure to comply with this section will be subject to the sanctions of Tenn. Code Ann. § 12-3-309 for acts or omissions occurring after its effective date.
- e. For purposes of this Contract, "illegal immigrant" shall be defined as any person who is not: (i) a United States citizen; (ii) a Lawful Permanent Resident; (iii) a person whose physical presence in the United States is authorized; (iv) allowed by the federal Department of Homeland Security and who, under federal immigration laws or regulations, is authorized to be employed in the U.S.; or (v) is otherwise authorized to provide services under the Contract.

- D.11. Records. The Contractor shall maintain documentation for all charges under this Contract. The books, records, and documents of the Contractor, for work performed or money received under this Contract, shall be maintained for a period of five (5) full years from the date of the final payment and shall be subject to audit at any reasonable time and upon reasonable notice by the State, the Comptroller of the Treasury, or their duly appointed representatives. The financial statements shall be prepared in accordance with generally accepted accounting principles.
- D.12. Monitoring. The Contractor's activities conducted and records maintained pursuant to this Contract shall be subject to monitoring and evaluation by the State, the Comptroller of the Treasury, or their duly appointed representatives.
- D.13. Progress Reports. The Contractor shall submit brief, periodic, progress reports to the State as requested.
- D.14. Strict Performance. Failure by any Party to this Contract to require, in any one or more cases, the strict performance of any of the terms, covenants, conditions, or provisions of this Contract shall not be construed as a waiver or relinquishment of any term, covenant, condition, or provision. No term or condition of this Contract shall be held to be waived, modified, or deleted except by a written amendment signed by the Parties.
- D.15. Independent Contractor. The Parties shall not act as employees, partners, joint venturers, or associates of one another. The Parties are independent contracting entities. Nothing in this Contract shall be construed to create an employer/employee relationship or to allow either Party to exercise control or direction over the manner or method by which the other transacts its business affairs or provides its usual services. The employees or agents of one Party are not employees or agents of the other Party.
- D.16. Patient Protection and Affordable Care Act. The Contractor agrees that it will be responsible for compliance with the Patient Protection and Affordable Care Act ("PPACA") with respect to itself and its employees, including any obligation to report health insurance coverage, provide health insurance coverage, or pay any financial assessment, tax, or penalty for not providing health insurance. The Contractor shall indemnify the State and hold it harmless from any costs to the State arising from Contractor's failure to fulfill its PPACA responsibilities for itself or its employees.
- D.17. Limitation of State's Liability. The State shall have no liability except as specifically provided in this Contract. In no event will the State be liable to the Contractor or any other party for any lost revenues, lost profits, loss of business, decrease in the value of any securities or cash position, time, goodwill, or any indirect, special, incidental, punitive, exemplary or consequential damages of any nature, whether based on warranty, contract, statute, regulation, tort (including but not limited to negligence), or any other legal theory that may arise under this Contract or otherwise. The State's total liability under this Contract (including any exhibits, schedules, amendments or other attachments to the Contract) or otherwise shall under no circumstances exceed the Maximum Liability. This limitation of liability is cumulative and not per incident.
- D.18. Limitation of Contractor's Liability. In accordance with Tenn. Code Ann. § 12-3-701, the Contractor's liability for all claims arising under this Contract shall be limited to an amount equal to two (2) times the Maximum Liability amount detailed in Section C.1. and as may be amended, PROVIDED THAT in no event shall this Section limit the liability of the Contractor for: (i) intellectual property or any Contractor indemnity obligations for infringement for third-party intellectual property rights; (ii) any claims covered by any specific provision in the Contract providing for liquidated damages; or (iii) any claims for intentional torts, criminal acts, fraudulent conduct, or acts or omissions that result in personal injuries or death. For clarity, except as otherwise expressly set forth in this Section, Contractor's indemnification obligations and other remedies available under this Contract are subject to the limitations on liability set forth in this Section.

D.19. Hold Harmless. The Contractor agrees to indemnify and hold harmless the State of Tennessee as well as its officers, agents, and employees from and against any and all claims, liabilities, losses, and causes of action which may arise, accrue, or result to any person, firm, corporation, or other entity which may be injured or damaged as a result of acts, omissions, or negligence on the part of the Contractor, its employees, or any person acting for or on its or their behalf relating to this Contract. The Contractor further agrees it shall be liable for the reasonable cost of attorneys' fees, court costs, expert witness fees, and other litigation expenses for the State to enforce the terms of this Contract.

In the event of any suit or claim, the Parties shall give each other immediate notice and provide all necessary assistance to respond. The failure of the State to give notice shall only relieve the Contractor of its obligations under this Section to the extent that the Contractor can demonstrate actual prejudice arising from the failure to give notice. This Section shall not grant the Contractor, through its attorneys, the right to represent the State in any legal matter, as the right to represent the State is governed by Tenn. Code Ann. § 8-6-106.

D.20. HIPAA Compliance. The State and Contractor shall comply with obligations under the Health Insurance Portability and Accountability Act of 1996 ("HIPAA"), Health Information Technology for Economic and Clinical Health ("HITECH") Act and any other relevant laws and regulations regarding privacy (collectively the "Privacy Rules"). The obligations set forth in this Section shall survive the termination of this Contract.

- a. Contractor warrants to the State that it is familiar with the requirements of the Privacy Rules, and will comply with all applicable requirements in the course of this Contract.
- b. Contractor warrants that it will cooperate with the State, including cooperation and coordination with State privacy officials and other compliance officers required by the Privacy Rules, in the course of performance of the Contract so that both parties will be in compliance with the Privacy Rules.
- c. The State and the Contractor will sign documents, including but not limited to business associate agreements, as required by the Privacy Rules and that are reasonably necessary to keep the State and Contractor in compliance with the Privacy Rules. This provision shall not apply if information received or delivered by the parties under this Contract is NOT "protected health information" as defined by the Privacy Rules, or if the Privacy Rules permit the parties to receive or deliver the information without entering into a business associate agreement or signing another document.
- d. The Contractor will indemnify the State and hold it harmless for any violation by the Contractor or its subcontractors of the Privacy Rules. This includes the costs of responding to a breach of protected health information, the costs of responding to a government enforcement action related to the breach, and any fines, penalties, or damages paid by the State because of the violation.

D.21. Tennessee Consolidated Retirement System. Subject to statutory exceptions contained in Tenn. Code Ann. §§ 8-36-801, *et seq.*, the law governing the Tennessee Consolidated Retirement System ("TCRS"), provides that if a retired member of TCRS, or of any superseded system administered by TCRS, or of any local retirement fund established under Tenn. Code Ann. §§ 8-35-101, *et seq.*, accepts State employment, the member's retirement allowance is suspended during the period of the employment. Accordingly and notwithstanding any provision of this Contract to the contrary, the Contractor agrees that if it is later determined that the true nature of the working relationship between the Contractor and the State under this Contract is that of "employee/employer" and not that of an independent contractor, the Contractor, if a retired member of TCRS, may be required to repay to TCRS the amount of retirement benefits the Contractor received from TCRS during the Term.

- D.22. Tennessee Department of Revenue Registration. The Contractor shall comply with all applicable registration requirements contained in Tenn. Code Ann. §§ 67-6-601 – 608. Compliance with applicable registration requirements is a material requirement of this Contract.
- D.23. Debarment and Suspension. The Contractor certifies, to the best of its knowledge and belief, that it, its current and future principals, its current and future subcontractors and their principals:
- a. are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any federal or state department or agency;
 - b. have not within a three (3) year period preceding this Contract been convicted of, or had a civil judgment rendered against them from commission of fraud, or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or grant under a public transaction; violation of federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification, or destruction of records, making false statements, or receiving stolen property;
 - c. are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) with commission of any of the offenses detailed in section b. of this certification; and
 - d. have not within a three (3) year period preceding this Contract had one or more public transactions (federal, state, or local) terminated for cause or default.

The Contractor shall provide immediate written notice to the State if at any time it learns that there was an earlier failure to disclose information or that due to changed circumstances, its principals or the principals of its subcontractors are excluded, disqualified, or presently fall under any of the prohibitions of sections a-d.

- D.24. Force Majeure. “Force Majeure Event” means fire, flood, earthquake, elements of nature or acts of God, wars, riots, civil disorders, rebellions or revolutions, acts of terrorism or any other similar cause beyond the reasonable control of the Party except to the extent that the non-performing Party is at fault in failing to prevent or causing the default or delay, and provided that the default or delay cannot reasonably be circumvented by the non-performing Party through the use of alternate sources, workaround plans or other means. A strike, lockout or labor dispute shall not excuse either Party from its obligations under this Contract. Except as set forth in this Section, any failure or delay by a Party in the performance of its obligations under this Contract arising from a Force Majeure Event is not a default under this Contract or grounds for termination. The non-performing Party will be excused from performing those obligations directly affected by the Force Majeure Event, and only for as long as the Force Majeure Event continues, provided that the Party continues to use diligent, good faith efforts to resume performance without delay. The occurrence of a Force Majeure Event affecting Contractor’s representatives, suppliers, subcontractors, customers or business apart from this Contract is not a Force Majeure Event under this Contract. Contractor will promptly notify the State of any delay caused by a Force Majeure Event (to be confirmed in a written notice to the State within one (1) day of the inception of the delay) that a Force Majeure Event has occurred, and will describe in reasonable detail the nature of the Force Majeure Event. If any Force Majeure Event results in a delay in Contractor’s performance longer than forty-eight (48) hours, the State may, upon notice to Contractor: (a) cease payment of the fees for the affected obligations until Contractor resumes performance of the affected obligations; or (b) immediately terminate this Contract or any purchase order, in whole or in part, without further payment except for fees then due and payable. Contractor will not increase its charges under this Contract or charge the State any fees other than those provided for in this Contract as the result of a Force Majeure Event.
- D.25. State and Federal Compliance. The Contractor shall comply with all State and federal laws and regulations applicable to Contractor in the Contractor’s performance of this Contract.

- D.26. Governing Law. This Contract shall be governed by and construed in accordance with the laws of the State of Tennessee, without regard to its conflict or choice of law rules. The Tennessee Claims Commission or the state or federal courts in Tennessee shall be the venue for all claims, disputes, or disagreements arising under this Contract. The Contractor acknowledges and agrees that any rights, claims, or remedies against the State of Tennessee or its employees arising under this Contract shall be subject to and limited to those rights and remedies available under Tenn. Code Ann. §§ 9-8-101 - 408.
- D.27. Entire Agreement. This Contract is complete and contains the entire understanding between the Parties relating to its subject matter, including all the terms and conditions of the Parties' agreement. This Contract supersedes any and all prior understandings, representations, negotiations, and agreements between the Parties, whether written or oral.
- D.28. Severability. If any terms and conditions of this Contract are held to be invalid or unenforceable as a matter of law, the other terms and conditions of this Contract shall not be affected and shall remain in full force and effect. The terms and conditions of this Contract are severable.
- D.29. Headings. Section headings of this Contract are for reference purposes only and shall not be construed as part of this Contract.
- D.30. Incorporation of Additional Documents. Each of the following documents is included as a part of this Contract by reference. In the event of a discrepancy or ambiguity regarding the Contractor's duties, responsibilities, and performance under this Contract, these items shall govern in order of precedence below:
- a. any amendment to this Contract, with the latter in time controlling over any earlier amendments;
 - b. this Contract with any attachments or exhibits (excluding the items listed at subsections c. through f., below), which includes attachment A
 - c. any clarifications of or addenda to the Contractor's proposal seeking this Contract;
 - d. the State solicitation, as may be amended, requesting responses in competition for this Contract;
 - e. any technical specifications provided to proposers during the procurement process to award this Contract; and
 - f. the Contractor's response seeking this Contract.
- D.31. Iran Divestment Act. The requirements of Tenn. Code Ann. § 12-12-101, *et seq.*, addressing contracting with persons as defined at Tenn. Code Ann. §12-12-103(5) that engage in investment activities in Iran, shall be a material provision of this Contract. The Contractor certifies, under penalty of perjury, that to the best of its knowledge and belief that it is not on the list created pursuant to Tenn. Code Ann. § 12-12-106.
- D.32. Insurance. Contractor shall maintain insurance coverage as specified in this Section. The State reserves the right to amend or require additional insurance coverage, coverage amounts, and endorsements required under this Contract. Contractor's failure to maintain or submit evidence of insurance coverage, as required, is a material breach of this Contract. If Contractor loses insurance coverage, fails to renew coverage, or for any reason becomes uninsured during the Term, Contractor shall immediately notify the State. All insurance companies providing coverage must be: (a) acceptable to the State; (b) authorized by the Tennessee Department of Commerce and Insurance ("TDCI"); and (c) rated A- / VII or better by A.M. Best. All coverage must be on a primary basis and noncontributory with any other insurance or self-insurance carried by the State. Contractor agrees to name the State as an additional insured on any insurance policy with the exception of workers' compensation (employer liability) and professional liability (errors and omissions) insurance. All policies must contain an endorsement for a waiver of subrogation in favor of the State. Any deductible or self insured retention ("SIR") over fifty thousand dollars (\$50,000) must be approved by the State. The deductible or SIR and any premiums are the Contractor's sole responsibility. The Contractor agrees that the insurance requirements specified

in this Section do not reduce any liability the Contractor has assumed under this Contract including any indemnification or hold harmless requirements.

To achieve the required coverage amounts, a combination of an otherwise deficient specific policy and an umbrella policy with an aggregate meeting or exceeding the required coverage amounts is acceptable. For example: If the required policy limit under this Contract is for two million dollars (\$2,000,000) in coverage, acceptable coverage would include a specific policy covering one million dollars (\$1,000,000) combined with an umbrella policy for an additional one million dollars (\$1,000,000). If the deficient underlying policy is for a coverage area without aggregate limits (generally Automobile Liability and Employers' Liability Accident), Contractor shall provide a copy of the umbrella insurance policy documents to ensure that no aggregate limit applies to the umbrella policy for that coverage area. In the event that an umbrella policy is being provided to achieve any required coverage amounts, the umbrella policy shall be accompanied by an endorsement at least as broad as the Insurance Services Office, Inc. (also known as "ISO") "Noncontributory—Other Insurance Condition" endorsement or shall be written on a policy form that addresses both the primary and noncontributory basis of the umbrella policy if the State is otherwise named as an additional insured.

Contractor shall provide the State a certificate of insurance ("COI") evidencing the coverages and amounts specified in this Section. The COI must be on a form approved by the TDCI (standard ACORD form preferred). The COI must list each insurer's National Association of Insurance Commissioners (NAIC) number and be signed by an authorized representative of the insurer. The COI must list the State of Tennessee – CPO Risk Manager, 312 Rosa L. Parks Ave., 3rd floor Central Procurement Office, Nashville, TN 37243 as the certificate holder. Contractor shall provide the COI ten (10) business days prior to the Effective Date and again thirty (30) calendar days before renewal or replacement of coverage. Contractor shall provide the State evidence that all subcontractors maintain the required insurance or that subcontractors are included under the Contractor's policy. At any time, the State may require Contractor to provide a valid COI. The Parties agree that failure to provide evidence of insurance coverage as required is a material breach of this Contract. If Contractor self-insures, then a COI will not be required to prove coverage. Instead Contractor shall provide a certificate of self-insurance or a letter, on Contractor's letterhead, detailing its coverage, policy amounts, and proof of funds to reasonably cover such expenses. The State reserves the right to require complete, copies of all required insurance policies, including endorsements required by these specifications, at any time.

The State agrees that it shall give written notice to the Contractor as soon as practicable after the State becomes aware of any claim asserted or made against the State, but in no event later than thirty (30) calendar days after the State becomes aware of such claim. The failure of the State to give notice shall only relieve the Contractor of its obligations under this Section to the extent that the Contractor can demonstrate actual prejudice arising from the failure to give notice. This Section shall not grant the Contractor or its insurer, through its attorneys, the right to represent the State in any legal matter, as the right to represent the State is governed by Tenn. Code Ann. § 8-6-106.

The insurance obligations under this Contract shall be: (1)—all the insurance coverage and policy limits carried by the Contractor; or (2)—the minimum insurance coverage requirements and policy limits shown in this Contract; whichever is greater. Any insurance proceeds in excess of or broader than the minimum required coverage and minimum required policy limits, which are applicable to a given loss, shall be available to the State. No representation is made that the minimum insurance requirements of the Contract are sufficient to cover the obligations of the Contractor arising under this Contract. The Contractor shall obtain and maintain, at a minimum, the following insurance coverages and policy limits.

a. Commercial General Liability ("CGL") Insurance

- 1) The Contractor shall maintain CGL, which shall be written on an ISO Form CG 00 01 occurrence form (or a substitute form providing equivalent coverage) and

shall cover liability arising from property damage, premises and operations products and completed operations, bodily injury, personal and advertising injury, and liability assumed under an insured contract (including the tort liability of another assumed in a business contract).

The Contractor shall maintain single limits not less than one million dollars (\$1,000,000) per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this policy or location of occurrence or the general aggregate limit shall be twice the required occurrence limit.

b. Workers' Compensation and Employer Liability Insurance

- 1) For Contractors statutorily required to carry workers' compensation and employer liability insurance, the Contractor shall maintain:
 - i. Workers' compensation in an amount not less than one million dollars (\$1,000,000) including employer liability of one million dollars (\$1,000,000) per accident for bodily injury by accident, one million dollars (\$1,000,000) policy limit by disease, and one million dollars (\$1,000,000) per employee for bodily injury by disease.
- 2) If the Contractor certifies that it is exempt from the requirements of Tenn. Code Ann. §§ 50-6-101 – 103, then the Contractor shall furnish written proof of such exemption for one or more of the following reasons:
 - i. The Contractor employs fewer than five (5) employees;
 - ii. The Contractor is a sole proprietor;
 - iii. The Contractor is in the construction business or trades with no employees;
 - iv. The Contractor is in the coal mining industry with no employees;
 - v. The Contractor is a state or local government; or
 - vi. The Contractor self-insures its workers' compensation and is in compliance with the TDCI rules and Tenn. Code Ann. § 50-6-405.

c. Automobile Liability Insurance

- 1) The Contractor shall maintain automobile liability insurance which shall cover liability arising out of any automobile (including owned, leased, hired, and non-owned automobiles).
- 2) The Contractor shall maintain bodily injury/property damage with a limit not less than one million dollars (\$1,000,000) per occurrence or combined single limit.

d. Sexual Abuse and Molestation Insurance

- i. The Contractor shall maintain sexual abuse and molestation insurance written on either an occurrence or a claims-made basis. This insurance may be written on a claims-made basis, but in the event that coverage is cancelled or non-renewed, the Contractor shall purchase an extended reporting or "tail coverage" of at least two (2) years after the Term.

- ii. Any sexual abuse and molestation insurance policy shall have a limit not less than one million dollars (\$1,000,000) per occurrence and two million dollars (\$2,000,000) in the aggregate.
- iii. In lieu of this coverage requirement, the Contractor may provide an Educator's Legal Liability (ELL) insurance policy endorsed to provide equivalent coverages as indicated in this provision.

D.33. Major Procurement Contract Sales and Use Tax. Pursuant to Tenn. Code Ann. § 4-39-102 and to the extent applicable, the Contractor and the Contractor's subcontractors shall remit sales and use taxes on the sales of goods or services that are made by the Contractor or the Contractor's subcontractors and that are subject to tax.

D.34. Confidentiality of Records. Strict standards of confidentiality of records and information shall be maintained in accordance with applicable state and federal law. All material and information, regardless of form, medium or method of communication, provided to the Contractor by the State or acquired by the Contractor on behalf of the State that is regarded as confidential under state or federal law shall be regarded as "Confidential Information." Nothing in this Section shall permit Contractor to disclose any Confidential Information, regardless of whether it has been disclosed or made available to the Contractor due to intentional or negligent actions or inactions of agents of the State or third parties. Confidential Information shall not be disclosed except as required or permitted under state or federal law. Contractor shall take all necessary steps to safeguard the confidentiality of such material or information in conformance with applicable state and federal law.

The obligations set forth in this Section shall survive the termination of this Contract.

E. SPECIAL TERMS AND CONDITIONS:

E.1. Conflicting Terms and Conditions. Should any of these special terms and conditions conflict with any other terms and conditions of this Contract, the special terms and conditions shall be subordinate to the Contract's other terms and conditions.

E.2. Additional lines, items, or options. At its sole discretion, the State may make written requests to the Contractor to add lines, items, or options that are needed and within the Scope but were not included in the original Contract. Such lines, items, or options will be added to the Contract through a Memorandum of Understanding ("MOU"), not an amendment.

- a. After the Contractor receives a written request to add lines, items, or options, the Contractor shall have ten (10) business days to respond with a written proposal. The Contractor's written proposal shall include:
 - (1) The effect, if any, of adding the lines, items, or options on the other goods or services required under the Contract;
 - (2) Any pricing related to the new lines, items, or options;
 - (3) The expected effective date for the availability of the new lines, items, or options; and
 - (4) Any additional information requested by the State.
- b. The State may negotiate the terms of the Contractor's proposal by requesting revisions to the proposal.
- c. To indicate acceptance of a proposal, the State will sign it. The signed proposal shall constitute a MOU between the Parties, and the lines, items, or options shall be incorporated into the Contract as if set forth verbatim.
- d. Only after a MOU has been executed shall the Contractor perform or deliver the new lines, items, or options.

E.3. Intellectual Property Indemnity. The Contractor agrees to indemnify and hold harmless the State of Tennessee as well as its officers, agents, and employees from and against any and all claims or suits which may be brought against the State concerning or arising out of any claim of an alleged patent, copyright, trade secret or other intellectual property infringement. In any such claim or action brought against the State, the Contractor shall satisfy and indemnify the State for the amount of any settlement or final judgment, and the Contractor shall be responsible for all legal or other fees or expenses incurred by the State arising from any such claim. The State shall give the Contractor notice of any such claim or suit, however, the failure of the State to give such notice shall only relieve Contractor of its obligations under this Section to the extent Contractor can demonstrate actual prejudice arising from the State's failure to give notice. This Section shall not grant the Contractor, through its attorneys, the right to represent the State of Tennessee in any legal matter, as provided in Tenn. Code Ann. § 8-6-106.

E.4. Family Educational Rights and Privacy Act & Tennessee Data Accessibility, Transparency and Accountability Act. The Contractor shall comply with the Family Educational Rights and Privacy Act of 1974 (20 U.S.C. 1232(g)) and its accompanying regulations (34 C.F.R. § 99) ("FERPA"). The Contractor warrants that the Contractor is familiar with FERPA requirements and that it will comply with these requirements in the performance of its duties under this Contract. The Contractor agrees to cooperate with the State, as required by FERPA, in the performance of its duties under this Contract. The Contractor agrees to maintain the confidentiality of all education records and student information. The Contractor shall only use such records and information for the exclusive purpose of performing its duties under this Contract. The obligations set forth in this Section shall survive the termination of this Contract.

The Contractor shall also comply with Tenn. Code Ann. § 49-1-701, *et seq.*, known as the "Data Accessibility, Transparency and Accountability Act," and any accompanying administrative rules or regulations (collectively "DATAA"). The Contractor agrees to maintain the confidentiality of all records containing student and de-identified data, as this term is defined in DATAA, in any databases, to which the State has granted the Contractor access, and to only use such data for the exclusive purpose of performing its duties under this Contract.

Any instances of unauthorized disclosure of data containing personally identifiable information in violation of FERPA or DATAA that come to the attention of the Contractor shall be reported to the State within twenty-four (24) hours. Contractor shall indemnify and hold harmless State, its employees, agents and representatives, from and against any and all claims, liabilities, losses, or causes of action that may arise, accrue, or result to any person or entity that is injured or damaged as a result of Contractor's failure to comply with this section.

E.5. Work Papers Subject to Review. The Contractor shall make all audit, accounting, or financial analysis work papers, notes, and other documentation available for review by the Comptroller of the Treasury or his representatives, upon request, during normal working hours either while the analysis is in progress or subsequent to the completion of this Contract.

E.6. Personally Identifiable Information. While performing its obligations under this Contract, Contractor may have access to Personally Identifiable Information held by the State ("PII"). For the purposes of this Contract, "PII" includes "Nonpublic Personal Information" as that term is defined in Title V of the Gramm-Leach-Bliley Act of 1999 or any successor federal statute, and the rules and regulations thereunder, all as may be amended or supplemented from time to time ("GLBA") and personally identifiable information and other data protected under any other applicable laws, rule or regulation of any jurisdiction relating to disclosure or use of personal information ("Privacy Laws"). Contractor agrees it shall not do or omit to do anything which would cause the State to be in breach of any Privacy Laws. Contractor shall, and shall cause its employees, agents and representatives to: (i) keep PII confidential and may use and disclose PII only as necessary to carry out those specific aspects of the purpose for which the PII was disclosed to Contractor and in accordance with this Contract, GLBA and Privacy Laws; and (ii) implement and maintain appropriate technical and organizational measures regarding information security to: (A) ensure the security and confidentiality of PII; (B) protect against any

threats or hazards to the security or integrity of PII; and (C) prevent unauthorized access to or use of PII. Contractor shall immediately notify State: (1) of any disclosure or use of any PII by Contractor or any of its employees, agents and representatives in breach of this Contract; and (2) of any disclosure of any PII to Contractor or its employees, agents and representatives where the purpose of such disclosure is not known to Contractor or its employees, agents and representatives. The State reserves the right to review Contractor's policies and procedures used to maintain the security and confidentiality of PII and Contractor shall, and cause its employees, agents and representatives to, comply with all reasonable requests or directions from the State to enable the State to verify or ensure that Contractor is in full compliance with its obligations under this Contract in relation to PII. Upon termination or expiration of the Contract or at the State's direction at any time in its sole discretion, whichever is earlier, Contractor shall immediately return to the State any and all PII which it has received under this Contract and shall destroy all records of such PII.

The Contractor shall report to the State any instances of unauthorized access to or potential disclosure of PII in the custody or control of Contractor ("Unauthorized Disclosure") that come to the Contractor's attention. Any such report shall be made by the Contractor within twenty-four (24) hours after the Unauthorized Disclosure has come to the attention of the Contractor. Contractor shall take all necessary measures to halt any further Unauthorized Disclosures. The Contractor, at the sole discretion of the State, shall provide no cost credit monitoring services for individuals whose PII was affected by the Unauthorized Disclosure. The Contractor shall bear the cost of notification to all individuals affected by the Unauthorized Disclosure, including individual letters and public notice. The remedies set forth in this Section are not exclusive and are in addition to any claims or remedies available to this State under this Contract or otherwise available at law. The obligations set forth in this Section shall survive the termination of this Contract.

- E.7. Federal Funding Accountability and Transparency Act (FFATA). This Contract requires the Contractor to provide supplies or services that are funded in whole or in part by federal funds that are subject to FFATA. The Contractor is responsible for ensuring that all applicable requirements, including but not limited to those set forth herein, of FFATA are met and that the Contractor provides information to the State as required.

The Contractor shall comply with the following:

- a. Reporting of Total Compensation of the Contractor's Executives.
 - (1) The Contractor shall report the names and total compensation of each of its five most highly compensated executives for the Contractor's preceding completed fiscal year, if in the Contractor's preceding fiscal year it received:
 - i. 80 percent or more of the Contractor's annual gross revenues from federal procurement contracts and federal financial assistance subject to the Transparency Act, as defined at 2 CFR 170.320 (and subawards); and
 - ii. \$25,000,000 or more in annual gross revenues from federal procurement contracts (and subcontracts), and federal financial assistance subject to the Transparency Act (and subawards); and
 - iii. The public does not have access to information about the compensation of the executives through periodic reports filed under section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a), 78o(d)) or section 6104 of the Internal Revenue Code of 1986. (To determine if the public has access to the compensation information, see the U.S. Securities and Exchange Commission total compensation filings at <http://www.sec.gov/answers/excomp.htm>).

As defined in 2 C.F.R. § 170.315, "Executive" means officers, managing partners, or any other employees in management positions.

- (2) Total compensation means the cash and noncash dollar value earned by the executive during the Contractor's preceding fiscal year and includes the following (for more information see 17 C.F.R. § 229.402(c)(2)):
- i. Salary and bonus.
 - ii. Awards of stock, stock options, and stock appreciation rights. Use the dollar amount recognized for financial statement reporting purposes with respect to the fiscal year in accordance with the Statement of Financial Accounting Standards No. 123 (Revised 2004) (FAS 123R), Shared Based Payments.
 - iii. Earnings for services under non-equity incentive plans. This does not include group life, health, hospitalization or medical reimbursement plans that do not discriminate in favor of executives, and are available generally to all salaried employees.
 - iv. Change in pension value. This is the change in present value of defined benefit and actuarial pension plans.
 - v. Above-market earnings on deferred compensation which is not tax qualified.
 - vi. Other compensation, if the aggregate value of all such other compensation (e.g. severance, termination payments, value of life insurance paid on behalf of the employee, perquisites or property) for the executive exceeds \$10,000.
- b. The Contractor must report executive total compensation described above to the State by the end of the month during which this Contract is awarded.
- c. If this Contract is amended to extend the Term, the Contractor must submit an executive total compensation report to the State by the end of the month in which the term extension becomes effective.
- d. The Contractor will obtain a Data Universal Numbering System (DUNS) number and maintain its DUNS number for the term of this Contract. More information about obtaining a DUNS Number can be found at: <http://fedgov.dnb.com/webform/>

E.8. Contractor Hosted Services Confidential Data, Audit, and Other Requirements

- a. "Confidential State Data" is defined as data deemed confidential by State or Federal statute or regulation. The Contractor shall protect Confidential State Data as follows:
- (1) The Contractor shall ensure that all Confidential State Data is housed in the continental United States, inclusive of backup data.
 - (2) The Contractor shall encrypt Confidential State Data at rest and in transit using the current version of Federal Information Processing Standard ("FIPS") 140-2 validated encryption technologies.
 - (3) The Contractor and the Contractor's processing environment containing Confidential State Data shall either (1) be in accordance with at least one of the following security standards: (i) International Standards Organization ("ISO") 27001; (ii) Federal Risk and Authorization Management Program ("FedRAMP"); or (2) be subject to an annual engagement by a CPA firm in accordance with the standards of the American Institute of Certified Public Accountants ("AICPA") for a System and Organization Controls for service organizations ("SOC") Type II audit. The State shall approve the SOC audit control objectives. The Contractor shall provide proof of current ISO certification or FedRAMP authorization for the Contractor and

Subcontractor(s), or provide the State with the Contractor's and Subcontractor's annual SOC Type II audit report within 30 days from when the CPA firm provides the audit report to the Contractor or Subcontractor. The Contractor shall submit corrective action plans to the State for any issues included in the audit report within 30 days after the CPA firm provides the audit report to the Contractor or Subcontractor.

If the scope of the most recent SOC audit report does not include all of the current State fiscal year, upon request from the State, the Contractor must provide to the State a letter from the Contractor or Subcontractor stating whether the Contractor or Subcontractor made any material changes to their control environment since the prior audit and, if so, whether the changes, in the opinion of the Contractor or Subcontractor, would negatively affect the auditor's opinion in the most recent audit report.

No additional funding shall be allocated for these certifications, authorizations, or audits as these are included in the Maximum Liability of this Contract.

- (4) The Contractor must annually perform Penetration Tests and Vulnerability Assessments against its Processing Environment. "Processing Environment" shall mean the combination of software and hardware on which the Application runs. "Application" shall mean the computer code that supports and accomplishes the State's requirements as set forth in this Contract. "Penetration Tests" shall be in the form of attacks on the Contractor's computer system, with the purpose of discovering security weaknesses which have the potential to gain access to the Processing Environment's features and data. The "Vulnerability Assessment" shall be designed and executed to define, identify, and classify the security holes (vulnerabilities) in the Processing Environment. The Contractor shall allow the State, at its option, to perform Penetration Tests and Vulnerability Assessments on the Processing Environment.
- (5) Upon State request, the Contractor shall provide a copy of all Confidential State Data it holds. The Contractor shall provide such data on media and in a format determined by the State
- (6) Upon termination of this Contract and in consultation with the State, the Contractor shall destroy all Confidential State Data it holds (including any copies such as backups) in accordance with the current version of National Institute of Standards and Technology ("NIST") Special Publication 800-88. The Contractor shall provide a written confirmation of destruction to the State within ten (10) business days after destruction.

b. Minimum Requirements

- (1) The Contractor and all data centers used by the Contractor to host State data, including those of all Subcontractors, must comply with the State's Enterprise Information Security Policies as amended periodically. The State's Enterprise Information Security Policies document is found at the following URL:
<https://www.tn.gov/finance/strategic-technology-solutions/strategic-technology-solutions/sts-security-policies.html>.
- (2) The Contractor agrees to maintain the Application so that it will run on a current, manufacturer-supported Operating System. "Operating System" shall mean the software that supports a computer's basic functions, such as scheduling tasks, executing applications, and controlling peripherals.

- (3) If the Application requires middleware or database software, Contractor shall maintain middleware and database software versions that are at all times fully compatible with current versions of the Operating System and Application to ensure that security vulnerabilities are not introduced.

c. **Comptroller Audit Requirements**

Upon reasonable notice and at any reasonable time, the Contractor and Subcontractor(s) agree to allow the State, the Comptroller of the Treasury, or their duly appointed representatives to perform information technology control audits of the Contractor and all Subcontractors used by the Contractor. Contractor will maintain and cause its Subcontractors to maintain a complete audit trail of all transactions and activities in connection with this Contract. Contractor will provide to the State, the Comptroller of the Treasury, or their duly appointed representatives access to Contractor and Subcontractor(s) personnel for the purpose of performing the information technology control audit.

The information technology control audit may include a review of general controls and application controls. General controls are the policies and procedures that apply to all or a large segment of the Contractor's or Subcontractor's information systems and applications and include controls over security management, access controls, configuration management, segregation of duties, and contingency planning. Application controls are directly related to the application and help ensure that transactions are complete, accurate, valid, confidential, and available. The audit shall include the Contractor's and Subcontractor's compliance with the State's Enterprise Information Security Policies and all applicable requirements, laws, regulations or policies.

The audit may include interviews with technical and management personnel, physical inspection of controls, and review of paper or electronic documentation.

For any audit issues identified, the Contractor and Subcontractor(s) shall provide a corrective action plan to the State within 30 days from the Contractor or Subcontractor receiving the audit report.

Each party shall bear its own expenses incurred while conducting the information technology controls audit.

IN WITNESS WHEREOF,

CONTRACTOR LEGAL ENTITY NAME:

CONTRACTOR SIGNATURE

DATE

PRINTED NAME AND TITLE OF CONTRACTOR SIGNATORY (above)

DEPARTMENT OF HUMAN SERVICES:

CLARENCE H. CARTER, COMMISSIONER

DATE

ATTACHMENT A**ATTESTATION RE PERSONNEL USED IN CONTRACT PERFORMANCE**

SUBJECT CONTRACT NUMBER:	
CONTRACTOR LEGAL ENTITY NAME:	
EDISON VENDOR IDENTIFICATION NUMBER:	

The Contractor, identified above, does hereby attest, certify, warrant, and assure that the Contractor shall not knowingly utilize the services of an illegal immigrant in the performance of this Contract and shall not knowingly utilize the services of any subcontractor who will utilize the services of an illegal immigrant in the performance of this Contract.

CONTRACTOR SIGNATURE

NOTICE: This attestation MUST be signed by an individual empowered to contractually bind the Contractor. Attach evidence documenting the individual's authority to contractually bind the Contractor, unless the signatory is the Contractor's chief executive or president.

PRINTED NAME AND TITLE OF SIGNATORY

DATE OF ATTESTATION

RFP ATTACHMENT 6.7.

RFP # 34570-41022 *PRO FORMA* INTERAGENCY CONTRACT

The *Pro Forma* Interagency Contract detailed in following pages of this exhibit contains some “blanks” (signified by descriptions in capital letters) that will be completed with appropriate information in the final contract resulting from the RFP.

**INTERAGENCY AGREEMENT BETWEEN THE STATE OF TENNESSEE
DEPARTMENT OF HUMAN SERVICES & **CONTRACTING STATE AGENCY'S NAME****

This Interagency Agreement ("Agreement"), by and between the State of Tennessee, Department of Human Services hereinafter referred to as the "Procuring State Agency" or "State" and **Contracting State Agency**, hereinafter referred to as the "Contracting State Agency" or "Contractor" is for the provision of Scope of Service Caption, as further defined in the "Scope of Services."

A. SCOPE OF SERVICES:

- A.1. The Contractor shall provide all goods or services and deliverables as required, described, and detailed below and shall meet all service and delivery timelines as specified by this Contract.
- A.2. Definitions. For purposes of this Contract, definitions shall be as follows and as set forth in the Contract:
- a. "Assistive Technology" means any item, piece of equipment, or product system, whether fabricated, acquired commercially, modified, or customized, that is used to increase, maintain, or improve functional capabilities of individuals with disabilities.
 - b. "Assistive Technology Certificate" means a third-party credentialing agency's formal recognition of demonstrated competence in analyzing the needs of individuals with disabilities, assisting in the selection of appropriate assistive technology for a customer's needs, and providing training in the use of the selected device(s).
 - c. "Assistive Technology Service" means any service that directly assists an individual with a disability in the selection, acquisition, or use of an assistive technology, including:
 1. The assessment of the assistive technology needs of an individual with a disability, including a functional assessment of the impact of the provision of appropriate assistive technology and appropriate services to the individual in the customary environment of the individual;
 2. Services consisting of the recommendation to purchase, lease, or otherwise provide for the acquisition of assistive technology devices by individuals with disabilities;
 3. Services consisting of selecting, designing, fitting, customizing, adapting, applying, maintaining, repairing, or replacing assistive technology devices;
 4. Training or technical assistance for an individual with disabilities, or, where appropriate, the family members, guardians, advocates, or authorized representatives of such an individual; and
 5. Training or technical assistance for professionals (including individuals providing education and rehabilitation services), employers, or other individuals who provide services to, employ, or are otherwise substantially involved in the major life functions of individuals with disabilities.
 - d. "Customer" means an applicant for or recipient of vocational rehabilitation services who meets the eligibility requirements of 34 CFR § 361.42(a).
 - e. "Individualized Plan for Employment" ("IPE") means a comprehensive plan which documents a VR Customer's specific employment objective, the services needed to achieve such objective, and other information as required per 34 CFR § 361.46.
 - f. "Individual with a Disability" means an individual with a disability, as defined in 42 U.S.C. § 12102(1).

- g. "Regional Supervisor" means a professional, employed by VR, who supervises Rehabilitation Counselors.
- h. "Rehabilitation Counselor" means a professional, employed by VR, who determines program applicant eligibility pursuant to 34 CFR § 361. 42(a), manages each VR customer's case, and assists VR customers to identify and achieve their vocational goals.
- i. "Rehabilitation Technology" means the systematic application of technologies, engineering methodologies, or scientific principles to meet the needs of, and address the barriers confronted by, individuals with disabilities in areas that include education, rehabilitation, employment, transportation, independent living, and recreation. The term includes rehabilitation engineering, assistive technology items or devices, and Assistive Technology Services.
- j. "Refer" or "Referral" means the directing of a Customer to the Contractor by the State through a work order document which authorizes the Rehabilitation Counselor to begin work for a specific service.
- k. "Service Area" means the Tennessee counties of: **<AWARDED SERVICE AREA(S)>**
- l. "Vocational Rehabilitation Services Program" ("VR") means a statewide program administered by the State pursuant to Tenn. Code Ann. §§ 71-6-604 and 71-4-1105 that provides directly or facilitates the provision of one or more vocational rehabilitation services to individuals with disabilities to enable those individuals to maximize their opportunities for employment, including career advancement.
- m. "Workforce Innovation and Opportunity Act" ("WIOA") means the federal law codified at 29 U.S.C. § 3101 et seq. designed to strengthen and improve the nation's public workforce development system by helping Americans with barriers to employment, including individuals with disabilities, achieve high quality careers and helping employers hire and retain skilled workers.

A.3. Assistive Technology Referral, Assessment, and Notification Process. The Contractor shall comply with the requirements and processes established in this section.

- a. The State shall Refer Customers to the Contractor and provide the Contractor with relevant information regarding each Customer, such as the Customer's IPE, that may assist in delivering Assistive Technology Services. No later than five (5) business days after the State's Referral, the Contractor shall contact each Customer to schedule services. The Contractor shall disclose the service time and date to the Rehabilitation Counselor no later than five (5) business days after scheduling the Assistive Technology Service with the Customer.
- b. No later than ten (10) business days after the State makes a Referral, the Contractor shall schedule an assistive technology assessment with the Customer. The Contractor shall complete the assistive technology assessment no later than thirty (30) calendar days after the date of the Referral unless the Rehabilitation Counselor indicates a different date and time in writing. The Contractor shall perform each assistive technology assessment to determine which form of Assistive Technology will best meet the Customer's specific needs. The assistive technology assessment may include but is not limited to alternative and augmentative communication, blind and low vision access, computer and phone access, daily living, deaf or hard of hearing access, environmental adaptations, ergonomic access, and workplace accommodations. The Contractor shall ensure that the Contractor completes each assistive technology assessment within the least amount of time possible from the date of receiving the Referral.
- c. The Contractor shall notify the Rehabilitation Counselor on the day when each of the following occurs:

1. The Contractor completes the assistive technology assessment; and
 2. The Contractor completes delivery of Assistive Technology Services, including but not limited to training under Section A.5 and device delivery under Section A.8.
- A.4. Assistive Technology Assessment Report. No later than ten (10) business days after completing the assistive technology assessment, the Contractor shall submit to the Rehabilitation Counselor a full assistive technology assessment report. The Contractor shall ensure that each assistive technology assessment report itemizes the recommended assistive technology and justifies, with specific information, how the Assistive Technology will meet the Customer's needs. Additionally, at a minimum, the Contractor shall include in each assistive technology assessment report the following elements of information:
- a. The specifics of the actual assistive technology assessment;
 - b. The Customer's needs;
 - c. Results of the assessment;
 - d. The Contractor's recommendations for specific assistive technology;
 - e. Anticipated Customer training needs; and
 - f. Estimated amount of time needed for training (if training is needed).
- A.5. Assistive Technology Training. The Contractor shall train Customers on recommended assistive technology to meet the needs of the Customer. The Contractor shall ensure that all such training is consistent with the recommendations the Contractor made in the assistive technology assessment report. Training may occur prior to the acquisition of assistive technology, if approved in advance by the Rehabilitation Counselor. The Contractor shall not provide training services except after receiving a Referral by the State. The Contractor shall submit training status reports to the Rehabilitation Counselor the completion of each segment of training or monthly, whichever occurs first. If the Contractor determines that further training is needed, The Contractor shall document the estimated number of additional training hours needed in the training status report. The Contractor shall not commence further training until the Rehabilitation Counselor accepts the training status report and confirms the estimated number of hours for the next segment of training is needed. The Contractor shall submit to the Rehabilitation Counselor a full report detailing the outcomes of the training and the topics covered no later than five (5) business days after the conclusion of training. The Contractor shall provide assistive technology training at the Customer's residence, job site or other location determined by the Customer that is within the Service Area.
- A.6. Service Area. The Contractor shall provide Assistive Technology Services in the Service Area. The Contractor shall coordinate Assistive Technology Services with the Rehabilitation Counselor to ensure the timely delivery of goods and services to Customers. The Contractor shall not commence delivery of services to a Customer until the Rehabilitation Counselor Refers that Customer to the Contractor. The Contractor shall provide Assistive Technology Services at the Customer's location as necessary to meet the needs of the Customer. By way of example only, the Customer may direct the Contractor to provide Assistive Technology Services at the Customer's residence, job site, or other location determined by the Customer.
- A.7. Service Coordination and Support. The Contractor shall provide troubleshooting services to Customers remotely, at home, in the workplace, or at a location determined by the Customer. Troubleshooting services include but are not limited to software installation, programming, customizing assistive technology, and remediating device incompatibility. The Contractor shall initiate troubleshooting services for Customers no later than one (1) business day after being contacted by a Customer. Service coordination includes all time and labor required to schedule, plan, coordinate, or otherwise administer services under this Contract.
- A.8. Delivery and Installation. The Contractor shall provide Assistive Technology Services and Assistive Technology to customers at their residence, job site, or other location requested by the customer. The Contractor shall deliver Assistive Technology and related services within the Service Area. The Contractor shall install Assistive Technology for Customers. Installation includes all labor required to assemble, deliver, set-up, install, or otherwise make operable Assistive Technology. To the greatest extent possible, the Contractor shall complete preliminary

installation of all hardware and software prior to delivery to the Customer. In the event the State purchases Assistive Technology for the Customer, the Contractor shall receive the assistive technology and hold the item for the Customer. The Contractor shall notify the Rehabilitation Counselor and Customer no later than one (1) business day after receiving the Assistive Technology item, and the Contractor shall deliver the Assistive Technology item to the Customer and provide installation services no later than ten (10) business days after Contractor receives the Assistive Technology item. If the Customer needs training, the Contractor shall request authorization from the Rehabilitation Counselor to schedule an appointment with the Customer and provide Assistive Technology training in accordance with Section A.5 of this Contract.

A.9. Assistive Technology Inventory. The Contractor shall keep an inventory report of Assistive Technology. The Contractor shall ensure that the inventory report contains a complete and accurate record of all Assistive Technology on hand on the date the inventory is taken. The Contractor shall maintain the inventory report in typewritten or printed form at the Contractor's registered location. Assistive Technology shall be deemed to be "on hand" if the item is in the possession of or under the control of the Contractor, including without limitation items received by the Contractor and held on behalf of a Customer in accordance with Section A.8 of this Contract. The Contractor shall prepare and maintain a separate inventory report for each of the Contractor's registered locations. In the event Assistive Technology in the possession of or under the control of the Contractor are stored at a location for which is not registered with the State, the devices shall be included in the inventory of the registered location to which they are subject to control or to which the person possessing the assistive technology is responsible. The Contractor shall take inventory either as of opening of business on the inventory date or as of the close of business on the inventory date, and the Contractor shall indicate on the inventory report which approach the Contractor uses.

- a. Initial inventory date. The Contractor shall take an inventory of all Assistive Technology on hand on the Effective Date. If the Contractor has no assistive technology on hand on the Effective Date, the Contractor shall record this fact as the initial inventory.
- b. Biennial inventory date. After the initial inventory is taken, the Contractor shall take a new inventory of all Assistive Technology on hand at least every two years. The Contractor may take biennial inventory on any date which is within two years of the previous biennial inventory date.

A.10. Staff Qualifications.

- a. The Contractor shall ensure that all of its employees and subcontractors who provide Assistive Technology Services under this Contract either have an Assistive Technology Certificate from an accredited university program or meet the requirements established in subsection b below.
- b. If the Contractor intends for one of its employees or subcontractors to provide Assistive Technology Services under this Contract but that individual does not hold an Assistive Technology Certificate from an accredited university program, then before that individual performs any Assistive Technology Services under this Contract the Contractor shall propose to the State the use of that individual's services and shall provide the State with information demonstrating the individual's qualifications. The Contractor shall only propose use of individuals with Assistive Technology education or work experience or combination thereof. If the State approves in writing the Contractor's proposal to use such an individual, then the Contractor may use such individual in the delivery of Assistive Technology Services under this Contract. The Contractor's proposal to utilize such an individual to perform services under this Contract shall include, at a minimum, the following information:
 1. A resume detailing the individual's title, education, current position with the Contractor, and employment history; and

2. Evidence that the individual's education or degrees and work experience qualify the individual to perform Assistive Technology Services. Such degrees, fields of study, and work experience may include without limitation:
 - A. Audiology;
 - B. Occupational Therapy;
 - C. Physical Therapy;
 - D. Speech-Language Pathology;
 - E. Information Technology or Computer Science;
 - F. Rehabilitation Engineering or Biomedical Science;
 - G. Rehabilitation Counseling;
 - H. Social Services; and
 - I. Education/Special Education.
- c. The State's approval under subsection b does not relieve the Contractor of ultimate responsibility for the professional and appropriate delivery of services. In the delivery of services under this Contract, the Contractor shall only use qualified employees and subcontractors that have the educational background, professional or personal experience or a combination thereof to provide comprehensive Assistive Technology Services and who:
 1. Have knowledge of anatomy, physiology, disabling conditions and disease processes relevant to the technical aspects of the assistive technology and services that they represent or provide; and
 2. Regularly engage in self-guided study and attend courses, seminars, trade shows, and other continuing education activities, with at least 10 hours per year of such activities.
- d. The Contractor shall maintain documentation of the training and professional development records for all the Contractor's employees and subcontractors.
- e. No later than thirty (30) days after the Effective Date, the Contractor shall submit to the State a staff roster with a complete list of the Contractor's employees and subcontractors who will provide services under this Contract. No later than thirty (30) days after any change in the Contractor's service delivery team, the Contractor shall submit to the State an updated staff roster.

A.11. Reporting.

- a. The State shall provide the Contractor with templates to use for reporting. The Contractor shall submit detailed service reports to the State at the same time when the Contractor submits invoices. The Contractor shall ensure that each service report includes demographic information about all the individuals served and the services provided. The Contractor shall include, at a minimum, the following information in the service reports:
 1. Name of the Customer receiving services;
 2. Customer Case ID;
 3. Specific services provided to each Customer;
 4. Number of units provided;
 5. Location of services;
 6. Name of each Contractor employee or subcontractor who provided direct services to the Customer listed on the report; and
 7. Service timeframes.
- b. If, upon review, the State determines that any report is deficient, the State will return the report to the Contractor and notify the Contractor of the deficiency. No later than five (5) business days after the State provides such notice of a report deficiency, the Contractor shall correct the report and resubmit it to the State.

- c. Upon the State's request, the Contractor shall provide ad hoc reports in such form and substance and at such frequency as the State may direct in writing.

- A.12. Quarterly Collaboration. The Contractor shall consistently coordinate and communicate with VR. The Contractor shall communicate with the State through various mediums including but not limited to electronic mail, in-person group meetings, telephonic conference calls, virtual meetings and individual meetings. Through communication with the State, the Contractor shall review work outcomes, assess progress, and coordinate efforts.

The Contractor shall schedule a quarterly meeting with representatives from VR during the months of December, March, June, and September to review service delivery, to include but not limited to the current number of Referrals to the Contractor, ways to increase Referrals, topics for quarterly training sessions and any other issues related to the timely, efficient delivery of Assistive Technology and services to VR Customers. No later than three (3) business days before each such quarterly meeting, the Contractor shall submit to the State a quarterly service summary report.

The Contractor shall provide quarterly training to VR employees in coordination with Regional Supervisors and appropriate VR management staff. The Contractor shall ensure that such quarterly training includes types of Assistive Technology and services available and their potential to benefit VR Customers. Upon the State's request, the Contractor shall also include other topics in the quarterly training events such as interactive device demonstrations, specific device usage, case studies, and other topics related to the appropriate, timely, and efficient delivery of Assistive Technology Services.

- A.13. Accessibility. The Contractor shall ensure the design of products and devices, delivery of services, and service environments are usable by VR Customers and comply with the Americans with Disabilities Act. The Contractor shall make every effort to ensure that training is accessible to all Customers and shall adapt training, where needed, for individuals with disabilities to meet their needs.
- A.14. Background Checks. At no additional cost to the State, throughout the Contract's term, the Contractor shall comply with the Rules of the Tennessee Department of Human Services Chapter 1240-08-03-.05 Background Checks for Vocational Rehabilitation Employees, Contractors, and Interns, and any written directive the State issues to the Contractor pertaining to background checks.
- A.15. Warranty. Contracting State Agency represents and warrants that the term of the warranty ("Warranty Period") shall be the greater of the Term of this Contract or any other warranty generally offered by Contracting State Agency, its suppliers, or manufacturers to customers of its goods or services. The goods or services provided under this Contract shall conform to the terms and conditions of this Contract throughout the Warranty Period. Any nonconformance of the goods or services to the terms and conditions of this Contract shall constitute a "Defect" and shall be considered "Defective." If Contracting State Agency receives notice of a Defect during the Warranty Period, then Contracting State Agency shall correct the Defect, at no additional charge. Contracting State Agency represents and warrants that the State is authorized to possess and use all equipment, materials, software, and deliverables provided under this Contract. Contracting State Agency represents and warrants that all goods or services provided under this Contract shall be provided in a timely and professional manner, by qualified and skilled individuals, and in conformity with standards generally accepted in Contracting State Agency's industry.

If Contracting State Agency fails to provide the goods or services as warranted, then Contracting State Agency will re-provide the goods or services at no additional charge. If Contracting State Agency is unable or unwilling to re-provide the goods or services as warranted, then the State shall be entitled to recover the fees paid to Contracting State Agency for the Defective goods or services. Any exercise of the State's rights under this Section shall not prejudice the State's rights to seek any other remedies available under this Contract or applicable law.

A.16. Inspection and Acceptance. The State shall have the right to inspect all goods or services provided by Contracting State Agency under this Contract. If, upon inspection, the State determines that the goods or services are Defective, the State shall notify Contracting State Agency, and Contracting State Agency shall re-deliver the goods or provide the services at no additional cost to the State. If after a period of thirty (30) days following delivery of goods or performance of services the State does not provide a notice of any Defects, the goods or services shall be deemed to have been accepted by the State.

B. TERM OF AGREEMENT:

This Contract shall be effective for the period beginning on October 1, 2021 (“Effective Date”) and ending on September 30, 2026 (“Term”). The Procuring State Agency shall have no obligation for goods delivered or services provided by the Contracting State Agency prior to the Effective Date.

C. PAYMENT TERMS AND CONDITIONS:

C.1. Maximum Liability. In no event shall the maximum liability of the Procuring State Agency under this Agreement exceed **Written Dollar Amount (\$Number)**. The payment rates in Section C.3 and the Travel Compensation provided in Section C.4 shall constitute the entire compensation due the Contracting State Agency for the goods delivered and accepted or for services performed and all of the Contracting State Agency's obligations hereunder regardless of the difficulty, materials or equipment required. The payment rates include, but are not limited to, all applicable taxes, fees, overheads, and all other direct and indirect costs incurred or to be incurred by the Contracting State Agency.

C.2. Compensation Firm. The payment rates and the maximum liability of the Procuring State Agency under this Agreement are firm for the duration of the Agreement and are not subject to escalation for any reason unless amended.

C.3. Payment Methodology. The Contracting State Agency shall be compensated based on the payment rates herein for goods delivered and accepted or for units of service authorized by the Procuring State Agency in a total amount not to exceed the Agreement Maximum Liability established in section C.1.

- a. The Contracting State Agency's compensation shall be contingent upon the delivery and acceptance of goods that conform to specifications or the satisfactory completion of units, milestones, or increments of service defined in section A.
- b. The Contracting State Agency shall be compensated for said units, milestones, or increments of service based upon the following payment rates:

Goods or Services Description	Amount				
	(per compensable increment)				
	10/01/2021 — 9/30/2022	10/01/2022 — 9/30/2023	10/01/2023 — 9/30/2024	10/01/2024 — 9/30/2025	10/01/2025 — 9/30/2026
Assistive Technology Assessment & Assessment Report	\$ /EA	\$ / EA	\$ / EA	\$ / EA	\$ / EA
Assistive Technology Training	\$ /HR	\$ / HR	\$ / HR	\$ / HR	\$ / HR
Delivery and Installation	\$ /EA	\$ / EA	\$ / EA	\$ / EA	\$ / EA
Service Coordination & Technical Support	\$ /MO	\$ / MO	\$ / MO	\$ / MO	\$ / MO

C.4. Travel Compensation. The Contractor shall not be compensated or reimbursed for travel time, travel expenses, meals, or lodging.

D. STANDARD TERMS AND CONDITIONS:

- D.1. Required Approvals. The Procuring State Agency and the Contracting State Agency are not bound by this Agreement until it is signed by the agency head or the agency head's designee. Each agency's legal counsel shall review and approve the Agreement as to form and legality.
- D.2. Modification and Amendment. Any modifications, amendments, renewals or extensions shall be in writing, signed, and approved by all parties who signed and approved this Agreement.
- D.3. Termination for Convenience. This Agreement may be terminated by either party by giving written notice to the other, at least thirty (30) days before the effective date of termination. Should the Procuring State Agency exercise the option of terminating this Agreement for convenience, the Contracting State Agency shall be entitled to compensation for all goods delivered and accepted or satisfactory and authorized services completed as of the termination date. Should the Contracting State Agency exercise this provision, the Procuring State Agency shall have no liability to the Contracting State Agency except for those goods delivered and accepted or those units of service that were satisfactorily completed by the Contracting State Agency. The final decision as to the acceptability of goods or whether units of service were satisfactorily completed shall be determined by the Procuring State Agency in its sole discretion.
- D.4. Subject to Funds Availability. This Agreement is subject to the appropriation and availability of state and/or federal funds. In the event that the funds are not appropriated or are otherwise unavailable, the Procuring State Agency reserves the right to terminate this Agreement upon written notice to the Contracting State Agency. Said termination shall not be deemed a breach of this Agreement by the Procuring State Agency. Upon receipt of the written notice, the Contracting State Agency shall cease all work associated with this Agreement. Should such an event occur, the Contracting State Agency shall be entitled to compensation for all satisfactory and goods delivered and accepted or authorized services completed as of the termination date. Upon such termination, the Contracting State Agency shall have no right to recover from the Procuring State Agency any actual, general, special, incidental, consequential, or any other damages whatsoever of any description or amount.
- D.5. Completeness. This Agreement is complete and contains the entire understanding between the parties relating to this subject matter, including all the terms and conditions of the parties' agreement. There are no other prior or contemporaneous agreements that modify, supplement, or contradict any of the express terms of the agreement.
- D.6. Communications and Contacts. All instructions, notices, consents, demands, or other communications shall be made in writing and directed to the following designated contact persons:
 The Procuring State Agency:
Procuring State Agency Contact Name & Title
Address
Email Address
 Telephone # **Number**
 FAX # **Number**
- The Contracting State Agency:
 Douglas Whitcomb, Director of Contracts
 505 Deaderick Street
 Nashville, TN 37243
 Douglas.Whitcomb@tn.gov
 Telephone # 615-837-5050
- D.7. Contractor Hosted Services Confidential Data, Audit, and Other Requirements

d. "Confidential State Data" is defined as data deemed confidential by State or Federal statute or regulation. The Contracting State Agency shall protect Confidential State Data as follows:

- (7) The Contracting State Agency shall ensure that all Confidential State Data is housed in the continental United States, inclusive of backup data.
- (8) The Contracting State Agency shall encrypt Confidential State Data at rest and in transit using the current version of Federal Information Processing Standard ("FIPS") 140-2 validated encryption technologies.
- (9) The Contracting State Agency and the Contracting State Agency's processing environment containing Confidential State Data shall either (1) be in accordance with at least one of the following security standards: (i) International Standards Organization ("ISO") 27001; (ii) Federal Risk and Authorization Management Program ("FedRAMP"); or (2) be subject to an annual engagement by a CPA firm in accordance with the standards of the American Institute of Certified Public Accountants ("AICPA") for a System and Organization Controls for service organizations ("SOC") Type II audit. The State shall approve the SOC audit control objectives. The Contracting State Agency shall provide proof of current ISO certification or FedRAMP authorization for the Contracting State Agency and Subcontractor(s), or provide the State with the Contracting State Agency's and Subcontractor's annual SOC Type II audit report within 30 days from when the CPA firm provides the audit report to the Contracting State Agency or Subcontractor. The Contracting State Agency shall submit corrective action plans to the State for any issues included in the audit report within 30 days after the CPA firm provides the audit report to the Contracting State Agency or Subcontractor.

If the scope of the most recent SOC audit report does not include all of the current State fiscal year, upon request from the State, the Contracting State Agency must provide to the State a letter from the Contracting State Agency or Subcontractor stating whether the Contracting State Agency or Subcontractor made any material changes to their control environment since the prior audit and, if so, whether the changes, in the opinion of the Contracting State Agency or Subcontractor, would negatively affect the auditor's opinion in the most recent audit report.

No additional funding shall be allocated for these certifications, authorizations, or audits as these are included in the Maximum Liability of this Contract.

- (10) The Contracting State Agency must annually perform Penetration Tests and Vulnerability Assessments against its Processing Environment. "Processing Environment" shall mean the combination of software and hardware on which the Application runs. "Application" shall mean the computer code that supports and accomplishes the State's requirements as set forth in this Contract. "Penetration Tests" shall be in the form of attacks on the Contracting State Agency's computer system, with the purpose of discovering security weaknesses which have the potential to gain access to the Processing Environment's features and data. The "Vulnerability Assessment" shall be designed and executed to define, identify, and classify the security holes (vulnerabilities) in the Processing Environment. The Contracting State Agency shall allow the State, at its option, to perform Penetration Tests and Vulnerability Assessments on the Processing Environment.
- (11) Upon State request, the Contracting State Agency shall provide a copy of all Confidential State Data it holds. The Contracting State Agency shall provide such data on media and in a format determined by the State

- (12) Upon termination of this Contract and in consultation with the State, the Contracting State Agency shall destroy all Confidential State Data it holds (including any copies such as backups) in accordance with the current version of National Institute of Standards and Technology (“NIST”) Special Publication 800-88. The Contracting State Agency shall provide a written confirmation of destruction to the State within ten (10) business days after destruction.

e. Minimum Requirements

- (1) The Contracting State Agency and all data centers used by the Contracting State Agency to host State data, including those of all Subcontractors, must comply with the State’s Enterprise Information Security Policies as amended periodically. The State’s Enterprise Information Security Policies document is found at the following URL:
<https://www.tn.gov/finance/strategic-technology-solutions/strategic-technology-solutions/sts-security-policies.html>.
- (2) The Contracting State Agency agrees to maintain the Application so that it will run on a current, manufacturer-supported Operating System. “Operating System” shall mean the software that supports a computer’s basic functions, such as scheduling tasks, executing applications, and controlling peripherals.
- (3) If the Application requires middleware or database software, Contracting State Agency shall maintain middleware and database software versions that are at all times fully compatible with current versions of the Operating System and Application to ensure that security vulnerabilities are not introduced.

D.8. Additional lines, items, or options. At its sole discretion, the State may make written requests to the Contracting State Agency to add lines, items, or options that are needed and within the Scope but were not included in the original Contract. Such lines, items, or options will be added to the Contract through a Memorandum of Understanding (“MOU”), not an amendment.

- a. After the Contracting State Agency receives a written request to add lines, items, or options, the Contracting State Agency shall have ten (10) business days to respond with a written proposal. The Contracting State Agency’s written proposal shall include:
1. The effect, if any, of adding the lines, items, or options on the other goods or services required under the Contract;
 2. Any pricing related to the new lines, items, or options;
 3. The expected effective date for the availability of the new lines, items, or options; and
 4. Any additional information requested by the State.
- b. The State may negotiate the terms of the Contracting State Agency’s proposal by requesting revisions to the proposal.
- c. To indicate acceptance of a proposal, the State will sign it. The signed proposal shall constitute a MOU between the Parties, and the lines, items, or options shall be incorporated into the Contract as if set forth verbatim.
- d. Only after a MOU has been executed shall the Contracting State Agency perform or deliver the new lines, items, or options.

D.9. Personally Identifiable Information. While performing its obligations under this Contract, Contracting State Agency may have access to Personally Identifiable Information held by the State (“PII”). For the purposes of this Contract, “PII” includes “Nonpublic Personal Information” as that term is defined in Title V of the Gramm-Leach-Bliley Act of 1999 or any successor federal statute, and the rules and regulations thereunder, all as may be amended or supplemented from

time to time (“GLBA”) and personally identifiable information and other data protected under any other applicable laws, rule or regulation of any jurisdiction relating to disclosure or use of personal information (“Privacy Laws”). Contracting State Agency agrees it shall not do or omit to do anything which would cause the State to be in breach of any Privacy Laws. Contracting State Agency shall, and shall cause its employees, agents and representatives to: (i) keep PII confidential and may use and disclose PII only as necessary to carry out those specific aspects of the purpose for which the PII was disclosed to Contracting State Agency and in accordance with this Contract, GLBA and Privacy Laws; and (ii) implement and maintain appropriate technical and organizational measures regarding information security to: (A) ensure the security and confidentiality of PII; (B) protect against any threats or hazards to the security or integrity of PII; and (C) prevent unauthorized access to or use of PII. Contracting State Agency shall immediately notify State: (1) of any disclosure or use of any PII by Contracting State Agency or any of its employees, agents and representatives in breach of this Contract; and (2) of any disclosure of any PII to Contracting State Agency or its employees, agents and representatives where the purpose of such disclosure is not known to Contracting State Agency or its employees, agents and representatives. The State reserves the right to review Contracting State Agency's policies and procedures used to maintain the security and confidentiality of PII and Contracting State Agency shall, and cause its employees, agents and representatives to, comply with all reasonable requests or directions from the State to enable the State to verify or ensure that Contracting State Agency is in full compliance with its obligations under this Contract in relation to PII. Upon termination or expiration of the Contract or at the State's direction at any time in its sole discretion, whichever is earlier, Contracting State Agency shall immediately return to the State any and all PII which it has received under this Contract and shall destroy all records of such PII.

The Contractor shall report to the State any instances of unauthorized access to or potential disclosure of PII in the custody or control of Contracting State Agency (“Unauthorized Disclosure”) that come to the Contracting State Agency's attention. Any such report shall be made by the Contracting State Agency within twenty-four (24) hours after the Unauthorized Disclosure has come to the attention of the Contracting State Agency. Contracting State Agency shall take all necessary measures to halt any further Unauthorized Disclosures. The Contracting State Agency, at the sole discretion of the State, shall provide no cost credit monitoring services for individuals whose PII was affected by the Unauthorized Disclosure. The Contracting State Agency shall bear the cost of notification to all individuals affected by the Unauthorized Disclosure, including individual letters and public notice. The remedies set forth in this Section are not exclusive and are in addition to any claims or remedies available to this State under this Contract or otherwise available at law. The obligations set forth in this Section shall survive the termination of this Contract.

- D.10 Family Educational Rights and Privacy Act & Tennessee Data Accessibility, Transparency and Accountability Act. The Contracting State Agency shall comply with the Family Educational Rights and Privacy Act of 1974 (20 U.S.C. 1232(g)) and its accompanying regulations (34 C.F.R. § 99) (“FERPA”). The Contracting State Agency warrants that the Contracting State Agency is familiar with FERPA requirements and that it will comply with these requirements in the performance of its duties under this Contract. The Contracting State Agency agrees to cooperate with the State, as required by FERPA, in the performance of its duties under this Contract. The Contracting State Agency agrees to maintain the confidentiality of all education records and student information. The Contracting State Agency shall only use such records and information for the exclusive purpose of performing its duties under this Contract. The obligations set forth in this Section shall survive the termination of this Contract.

The Contracting State Agency shall also comply with Tenn. Code Ann. § 49-1-701, et seq., known as the “Data Accessibility, Transparency and Accountability Act,” and any accompanying administrative rules or regulations (collectively “DATAA”). The Contracting State Agency agrees to maintain the confidentiality of all records containing student and de-identified data, as this term is defined in DATAA, in any databases, to which the State has granted the Contracting State Agency access, and to only use such data for the exclusive purpose of performing its duties under this Contract.

Any instances of unauthorized disclosure of data containing personally identifiable information in violation of FERPA or DATAA that come to the attention of the Contracting State Agency shall be reported to the State within twenty-four (24) hours. Contracting State Agency shall indemnify and hold harmless State, its employees, agents and representatives, from and against any and all claims, liabilities, losses, or causes of action that may arise, accrue, or result to any person or entity that is injured or damaged as a result of Contracting State Agency's failure to comply with this section.

D.11. Work Papers Subject to Review. The Contracting State Agency shall make all audit, accounting, or financial analysis work papers, notes, and other documentation available for review by the Comptroller of the Treasury or his representatives, upon request, during normal working hours either while the analysis is in progress or subsequent to the completion of this Contract.

IN WITNESS WHEREOF,

CONTRACTING STATE AGENCY'S SIGNATURE **DATE**

PRINTED NAME AND TITLE OF SIGNATORY (ABOVE)

Approved as to Form and Legality:

DATE

PROCURING STATE AGENCY SIGNATURE **DATE**

PRINTED NAME AND TITLE OF SIGNATORY (ABOVE)

Approved as to Form and Legality:

DATE