

## **SWC# 242 Ground Maintenance Equipment Contract Information and Usage Instructions**

**Contract Period:** This is a two year contract with two one year renewal option. It began on April 10, 2020 and will expire on March 31, 2023.

**Summary/Background Information:** This contract is for Ground Maintenance Equipment. These Contracts are utilized by agencies and local government entities for the procurement of several categories of Ground Maintenance Equipment including Zero Turn Mowers, Lawn Tractors, Small Utility Tractors, Golf Course Maintenance Equipment, Hand Held Power Equipment, and Utility Vehicles.

### **State Contact Information:**

#### **Contract Administrator**

Caroline Ballinger  
Category Specialist  
Central Procurement Office  
(615) 770-5277  
[Caroline.C.Ballinger@tn.gov](mailto:Caroline.C.Ballinger@tn.gov)

#### **Additional State Contact**

Mike Neely  
Category Specialist  
Central Procurement Office  
(615) 741-5971  
[Michael.T.Neely@tn.gov](mailto:Michael.T.Neely@tn.gov)

**Vendor Contact Information:**

Ag Pro

Edison Contract 66032  
Vendor Number 233685  
Craig Thompson  
Vendor Sales Contact  
865-804-1005  
[cthompson@agproco.com](mailto:cthompson@agproco.com)  
P.O. Box 95  
Boston, GA 31625

ARB Enterprises

Edison Contract 66025  
Vendor Number 79916  
Westley Bolton  
Vendor Sales Contact  
423-624-4429  
[westley@arb.enterprises](mailto:westley@arb.enterprises)  
1509 E 28<sup>th</sup> St  
Chattanooga, TN 37404

Bob Ladd Club Car

Edison Contract 66045,66923  
Vendor Number 94689  
Carol Davis  
Vendor Sales Contact  
901-324-8801 ext 136  
[cdavis@bobladd.com](mailto:cdavis@bobladd.com)  
6881 Appling farms Pkwy  
Memphis, TN 38133

Columbia Power Sports

Edison Contract 65996  
Vendor Number 212768  
David Isaacs  
Vendor Sales Contact  
615-611-3336  
[disaacs@columbiatnpowersports.com](mailto:disaacs@columbiatnpowersports.com)  
800 S James Campbell Blvd Ste A2  
Columbia, TN 38401

Dickson County Equipment

Edison Contract 66012  
Vendor Number 1188  
Keith Perales  
Vendor Sales Contact  
615-446-8114  
[dce1@bellsouth.net](mailto:dce1@bellsouth.net)  
PO Box 1227  
Dickson, TN 37056

Greenville Turf

Edison Contract 66048  
Vendor Number 26218  
Jim Roberts  
Vendor Sales Contact  
864-419-8871  
[Jim.Roberts@Greenvilleturf.com](mailto:Jim.Roberts@Greenvilleturf.com)  
701 Sandy Springs Rd  
Piedmont, SC 29673

Hunter Power Sports

Edison Contract 65997  
Vendor Number 208207  
Sherry Conley  
Vendor Sales Contact  
828-692-7519  
[sherry.conley@hunterpowersports.com](mailto:sherry.conley@hunterpowersports.com)  
312 Kanuga Rd  
Hendersonville, NC 28739

Hutson Inc

Edison Contract 66043, 68394

Vendor Number 87283

Alex Hahn

Vendor Sales Contact

270-408-1397

[AHAHN@HUTSONINC.COM](mailto:AHAHN@HUTSONINC.COM)

306 Andrus Dr

Murray, KY 42071

Jerry Pate Turf

Edison Contract 66037

Vendor Number 85585

Jacob Holbrook

Vendor Sales Contact

800-700-7001 ext 1217

[jholbrook@jerrypate.com](mailto:jholbrook@jerrypate.com)

301 Schubert Dr

Pensacola, FL 32504

Sigma Organics (dba Chiltons)

Edison Contract 66015

Vendor Number 1265

Roger Smith

Vendor Sales Contact

615-254-1637 ext. 102

[Rogersmith@chiltoncompanies.com](mailto:Rogersmith@chiltoncompanies.com)

6607 Craighead St

Nashville, TN 37204

Smith Turf

Edison Contract 66022

Vendor Number 46950

Jessica Brush

Vendor Sales Contact

615-726-8811

[Jessica.Brush@smithturf.com](mailto:Jessica.Brush@smithturf.com)

P.O. Box 669388

Charlotte, NC 28266

TN Tractor

Edison Contract 66080

Vendor Number 77791

Justin Reasons

Vendor Sales Contact

731-696-2922

[jreasons@tennesseetractor.com](mailto:jreasons@tennesseetractor.com)

16 S Bells St Ste1

Alamo, TN 38001

Tri Green

Edison Contract 66010

Vendor Number 351

Clint Sides

Vendor Sales Contact

615-598-5569

[clintsides@trigreen.com](mailto:clintsides@trigreen.com)

1776 Trigreen Dr N

Athens, TN 35611

Williams Tractor

Edison Contract 66282, 68395

Vendor Number 1359

Gary Bramall

Vendor Sales Contact

479-442-8284

[gbramall@williamstractor.com](mailto:gbramall@williamstractor.com)

PO Box 1346

Fayetteville, AR 72702

<b>Award Winner</b>	<b>Category/Brand/Zone</b>
	<b>UTV's</b>
Jerry Pate	Toro -Zone 4
Hutson Inc	John Deere- Zones 1,2,3,4
Hunter Power Sports	Kawasaki- Zone 1 and 4
Smith Turf	Toro- Zone 1,2,3
Columbia Power Sports	Kawasaki- Zone 2 and 3 ,Polaris Zone 1,2,,3,4
Sigma Organics	Gravely- Zones 1,2,3,4
Bob Ladd	Club Car- Zone 1 and 4
Bob Ladd	Cushman- Zones 1,2,3,4
	<b>Walk Behind Mowers</b>
Sigma Organics	Honda - Zones1,2,3,4
Hutson Inc.	John Deere- Zones 1
TN Tractor	John Deere - Zone 4
Tri Green	John Deere -Zone 2, 3
Sigma Organics	Gravely- Zones 1,2,3,4
Jerry Pate	Toro- Zone 1,2,3,4
	<b>Lawn Tractors</b>
Ag Pro	John Deere- Zone 1,2,3,4
Bob Ladd	Cub Cadet-Zones 1,2,3,
	<b>Zero Turn Mower</b>
Jerry Pate	Toro- Zones 1,2,3,4
Ag Pro	John Deere- Zones 1,2,3,4
Sigma Organics	Scag and Gravely- Zones 1,2,3,4
Bob Ladd	Spartan- Zones 1,2,3,4
ARB Enterprises	Grass Hopper- Zone 1, 2, 3, 4
	<b>Golf Course Equipment</b>
Jerry Pate	Toro, Harper- Zone 4
Bob Ladd	Jacobsen, Ventrac, Smithco, Turfco, Trimax,Tru Turf, Lastec, Cub Cadet, Cushman, Spartan- Zones 1,2,3,4
Bob Ladd	Club Car-Zones 1and 4
Bob Ladd	First Products- Zone 4

Smith Truf	Toro, First Products, Harper- Zone 1, 2,3
Greenville Turf	John Deere- Zones 1,2,3,4
Greenville Turf	Wiedemann, Dakota, Steiner, Agrimetal- Zones 1,2,3,4
Greenville Turf	Progressive- Zones 1,2,3,
	<b>Handheld Tools</b>
Jerry Pate	Echo, Shindaiwa- Zones 1,2,3,4
Sigma	Sthil- Zone 4
Ag Pro	Sthil- Zone 1,2,3
	<b>Sub Compact Tractor</b>
Ag Pro	John Deere- Zones 1,2,3,4
Dickson County Equipment	New Holland- Zones 1, 2,3
Williams Tractor	New Holland – Zone 4
	<b>Utility Tractor</b>
Ag Pro	John Deere- Zones 1,2,3,4
Bob Ladd	Ventrac, Sreiner- Zones 1,2,3,4
Dickson County Equipment	New Holland- Zone 1,2,3,4

## **Usage Instructions:**

### **Supplier Portal:**

[https://sso.edison.tn.gov/psp/paprd/SUPPLIER/SUPP/h/?tab=PAPP\\_GUEST](https://sso.edison.tn.gov/psp/paprd/SUPPLIER/SUPP/h/?tab=PAPP_GUEST)

This site gives information for each contract and the categories of equipment each one offers at discount. Refer to the attached link to a *"Discount Product Comparison by Vendor/Category"* to see what vendors are offering on each category.

Each vendor has their contract and contact information posted in a link. The contract has the categories which each vendor offers and the discount percentage listed. The Edison ID numbers are generic asset numbers and are common to all contracts, and are to be used when creating a requisition. There is no pricing on the contract document.

Each vendor has their pricing information attached; either as a catalog(s), pricing extract, or a link to their website where you can view their catalog. Note that some display the MSRP or suggested retail price, from which you would apply their discount. Some have posted both the MSRP and the Tennessee State Pricing. When assistance is needed to configure a larger piece of equipment, such as a Golf Course Reel Type Mower, contact the vendor for their expertise.

### **Requisition and Purchase Order Generation:**

For information on how to create a requisition and/or purchase order please click on the "Agency Upgrade User Guide" link on the following page:

<https://www.teamtn.gov/cpo/learning-development/cpo-job-aids.html>

### **Billing and Payment Instructions:**

Follow your agency specific rules for bill and payments.